Deka Group at a glance

| BUSINESS DEVELOPMENT INDICATORS | | 31 Dec 2019 | 31 Dec 2018 | Change (%) |
|---|----------|-------------|-------------|--------------|
| Total asset | €m | 97,282 | 100,444 | -3.1 |
| Total customer assets | €m | 313,412 | 275,878 | 13.6 |
| thereof retail customers | €m | 158,749 | 137,169 | 15.7 |
| thereof institutional customers | €m | 154,662 | 138,709 | 11.5 |
| Number of securities accounts | thousand | 4,787 | 4,654 | 2.9 |
| | | 2019 | 2018 | |
| Net sales | €m | 18,040 | 11,773 | 53.2 |
| thereof retail customers | €m | 11,117 | 11,296 | -1.6 |
| thereof institutional customers | €m | 6,923 | 477 | (>300) |
| PERFORMANCE INDICATORS | | | | |
| Total income | €m | 1,560.6 | 1,509.0 | 3.4 |
| Total expenses | €m | 1,126.7 | 1,057.2 | 6.6 |
| Economic result | €m | 434.0 | 451.8 | -3.9 |
| Total of profit or loss before tax | €m | 410.7 | 516.9 | -20.5 |
| Return on equity (before tax) | % | 9.0 | 9.6 | -0.6%-Points |
| Cost/income ratio | | 69.1 | 69.9 | -0.8%-Points |
| RISK INDICATORS – NORMATIVE PERSPECTIVE | | 31 Dec 2019 | 31 Dec 2018 | |
| Own funds (fully loaded) | €m | 5,828 | 5,741 | 1.5 |
| Risk-weighted assets | €m | 32,229 | 29,021 | 11.1 |
| Total capital ratio (fully loaded) | % | 18.1 | 19.8 | -1.7%-Points |
| Common Equity Tier 1 capital ratio (fully loaded) | % | 14.2 | 15.4 | -1.2%-Points |
| Leverage Ratio (fully loaded) | % | 4.9 | 4.6 | 0.3%-Points |
| MREL Ratio (balance sheet based) | % | 22.0 | N/A | N/A |
| Liquidity Coverage Ratio (LCR) | % | 170.6 | 149.8 | 20.8%-Points |
| RISK INDICATORS – ECONOMIC PERSPECTIVE | | | | |
| Risk appetite | €m | 3,750 | 3,700 | 1.4 |
| Total risk | €m | 2,395 | 2,492 | -3.9 |
| Utilisation of risk appetite | % | 63.9 | 67.4 | -3.5%-Points |
| RATING LONG-TERM (SHORT-TERM) | | | | |
| Moody's | | Aa2 (P-1) | Aa2 (P-1) | |
| Standard & Poor's | | A+ (A-1) | A+ (A-1) | |
| SUSTAINABILITY RATING | | | | |
| MSCI | | AA | AA | |
| ISS-ESG | | C+(Prime) | C+ (Prime) | |
| imug rating | | positive BB | positive B | |
| | | Leader | Leader | |
| Sustainalytics | | (83 Points) | (83 Points) | |
| KEY EMPLOYEE FIGURES | | | | |
| Number of employees | | 4,723 | 4,716 | 0.1 |
| Number of active employees | | 4,108 | 4,179 | -1.7 |

 $\label{eq:decomposition} \textbf{Due to rounding, numbers and percentages presented in this report may not add up precisely to the totals provided.}$