

Deka Group – Key Figures 2016

BUSINESS DEVELOPMENT INDICATORS		31 Dec 2015	31 Dec 2016
Balance sheet total	€m	107,981	85,955
Total assets	€m	240,045	256,805
thereof retail customers	€m	123,058	128,650
thereof institutional customers	€m	116,987	128,155
Number of securities accounts	(thousand)	4,054	4,289
		2015	2016
Net sales ¹	€m	19,505	16,914
thereof retail customers	€m	10,196	7,710
thereof institutional customers	€m	9,308	9,204
SUSTAINABILITY RATING²			
oekom research		Prime C	Prime C+
MSCI		AA	AA
imug		Positive	Positive
Sustainalytics	points	73	73
SUSTAINABLE PRODUCTS			
Volume of sustainable retail funds	€bn	1.9	2.1
Managed capital in sustainable products (securities)	€bn	6.6	10.1
Share of certified buildings in property funds ³	%	60	62
Sustainable investment volume of Depot A proprietary investments	€bn	15.2	18.2
SUSTAINABLE HR MANAGEMENT			
Number of employees	group-wide	4,277	4,406 ⁴
	Germany	3,858	3,993
Proportion of women in Germany	%	39.5	39.1
Proportion of women in leadership positions in Germany	%	17.8	18.8
Part-time ratio in Germany	%	16.7	16.8
Turnover rate in Germany	%	3.9	3.1
Financial cost of further training in Germany	€/employee	1.001	973
SUSTAINABLE BANKING⁵			
Power consumption	kWh	11,638,888	11,531,527
Energy consumption	kWh	19,511,111	19,553,131
Paper consumption ⁶	t	559	530
Drinking water consumption	m ³	36.330	34.954
Volume of waste generated	t	326	302
Business trips (group-wide)	km	21,466,250	23,449,772
GHG direct	kg	1,859,778	2,087,588
GHG indirect	kg	7,183,277	4,937,619
GHG other indirect	kg	3,364,716	3,567,898
GHG ⁷ -emissions (total)	kg	12,407,771	10,593,106
CORPORATE CITIZENSHIP			
Expenditure for foundations, donations and sponsoring	€m	1.92	1.36

¹ From 1.1.–31.12. (includes business divisions of securities and real estate).

² Last updated: imug: 23.12.2016 (uncovered bonds neutral CC, public-sector bonds positive B, mortgage bonds positive BB); MSCI: 27.04.2016; oekom research: 07.09.2016; Sustainalytics: 19.06.2015; see also section "Sustainable Corporate Governance".

³ See section "Sustainable products".

⁴ The newly-arrived 150 employees of S broker are not included and are listed separately in the Section "Sustainable HR management".

⁵ Figures (excluding service travel and paper consumption) refer to the four buildings in Frankfurt am Main.

⁶ Comprises: Letterhead, pre-printed documents, envelopes, forms, copier paper (general office paper), promotional printed materials/publications.

⁷ The GHG Protocol covers five other greenhouse gases in addition to CO₂: Methane, nitrous oxide, sulphur hexafluoride and two groups of fluorinated hydrocarbons.