



2001

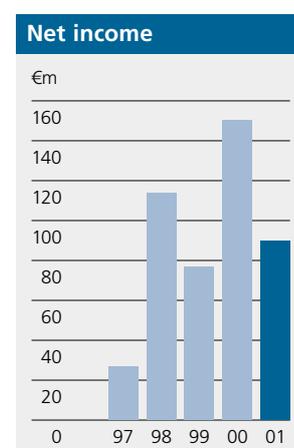
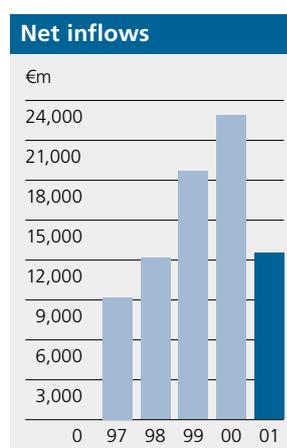
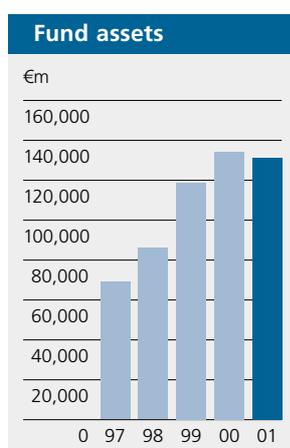
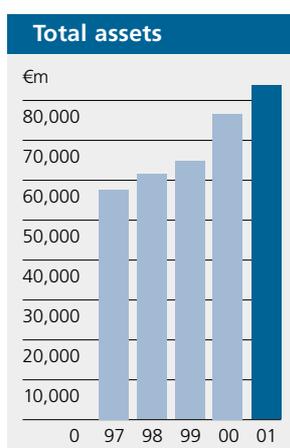
DGZ·DekaBank
Deutsche Kommunalbank

Annual Report

DGZ·DekaBank Deutsche Kommunalbank

Annual Report 2001

| Overview of DGZ·DekaBank Group | | | | | |
|---------------------------------|--------|--------|---------|---------|----------------|
| €m | 1997 | 1998* | 1999* | 2000* | 2001* |
| Total assets | 57,675 | 61,484 | 64,785 | 76,680 | 81,371 |
| Liabe equity capital | 1,355 | 1,724 | 1,789 | 2,039 | 2,093 |
| Due to | | | | | |
| banks | 26,405 | 30,183 | 31,654 | 34,525 | 31,732 |
| customers | 10,076 | 10,174 | 10,787 | 13,885 | 19,144 |
| Due from | | | | | |
| banks | 27,931 | 28,244 | 29,545 | 34,287 | 33,584 |
| customers | 17,977 | 18,380 | 19,543 | 18,864 | 21,926 |
| Fund assets | 68,970 | 85,895 | 118,749 | 134,319 | 133,499 |
| Net inflows | 9,148 | 12,083 | 18,759 | 22,889 | 12,476 |
| Custodial account volume | 16,432 | 22,841 | 40,643 | 52,657 | 53,836 |
| Net income | 27 | 114 | 77 | 150 | 92 |
| Staff | 509 | 1,793 | 2,329 | 2,899 | 3,199 |



* Due to the merger of Deutsche Girozentrale –Deutsche Kommunalbank– with DekaBank GmbH to form DGZ·DekaBank Deutsche Kommunalbank, the figures as of 1998 are not directly comparable with those of 1997.



| Country | ECU | Value | Rate |
|---------|-----|--------|------|
| France | ECU | .82645 | 1.2 |
| | | 5.4030 | R |



Ladies and gentlemen,

We are pleased to present our annual report for 2001. Last year, DGZ·DekaBank enhanced its position in a difficult market environment. In the banking segment, we successfully moved forward with our strategy of measured growth. In the investment fund sector, however, we did not achieve the record levels seen in the exceptional boom years of 1999 and 2000, due to the sustained weakness of financial markets. In spite of this, continued positive inflows and more than half a million new investment accounts are a sign that there is not the slightest hint of a loss of confidence in investment funds. What has changed is investor behaviour – last year saw a stronger-than-ever trend towards structured investment concepts such as funds of funds and fund-based asset management. Pension provision – both occupational and private – also continued to move higher up the investor agenda.

Three years after the merger of Deutsche Girozentrale and DekaBank, the internal process of integration and new strategic positioning is complete. Bringing together two different business segments and integrating a large number of new employees have been a success. We have also embarked on a new path in our organisational structure, on the one hand focusing on the enhanced bundling of production, marketing and transaction banking and on the other, on the clear separation of these activities from one another. DGZ·DekaBank has a clear agenda: it is based on the three policy pillars of premium quality, the clear demarcation of expertise and close partner-orientation. As an outstanding example of the core bundling of strengths in a decentralised financial services organisation, our Group sees itself, in its close integration in the German savings banks organisation, ideally positioned for the future.

Once again, we achieved a great deal in the 2001 business year. This is largely thanks to the commitment and outstanding performance of our employees but also to the responsible boards and committees of the Bank and its subsidiaries. We have full confidence in them all as we move forward to the tasks that await us in 2002. We are well positioned for the challenges of the future.

Sincerely



Axel Weber
Chairman of the Board of Management



The New Group Strategy

At an early stage – as far back as the boom year of 2000 – DGZ·DekaBank Group set itself the task of looking for answers to the question: “Are we doing the right things today, and are we doing them right?”

In order to be able to answer these questions, the Group management board have been considering the fundamental direction of the overall Group since summer 2000. The exercise also included intensive consultation with key Group executives both in Germany and abroad. In September 2000, a comprehensive project was launched, intended to cover the Bank's entire range of services: investment funds, lending, trading. Other issues such as procedures and structures as well as the positioning of our Group within the German savings banks organisation were also included on the agenda. A key board priority was not to have a strategy drawn up behind closed doors by a small and largely external team of consultants, but instead to opt for a broad-based approach by taking on board all divisional and departmental heads.

Doing the right things

The answer to the question: “Are we doing the right things today?” is: Yes.

This is why we intend to continue to actively position ourselves as a broad-based, customer-focused bank in the three segments investment funds, lending and trading – the latter two integrated under the heading of wholesale banking. Within these three segments, however, there are major differences in how we prioritise our activities with regard to resource and investment allocation.

We have defined retail funds as our absolute core segment. Based on an active growth strategy, we want, together with our sales partners, the savings banks and landesbanks, to increase our market share from close to 20 per cent today to 25 per cent by 2006. We additionally want to further expand our dominant market position in open-end property funds, funds of funds and fund-based asset management, as well as widen our range of services within the investment fund segment. As a result, we are currently looking at how individual services that are now largely performed in-house might be offered to external providers. Possible areas might include performance appraisal, fund accounting or assuming advisory mandates for institutional clients.

core segment
mutual funds

**credit and trading:
focused expansion**

In this way, the investment fund business will continue to remain our main focus in the future with the advantage that in the retail fund segment ours is one of the few central institutional functions of the savings banks organisation to date.

In addition, we have also turned a large number of segments in lending and trading, as well as our special funds business, into core business segments. Our Group's second pillar, wholesale banking, predates the merger of DGZ and DekaBank. Our aim here is to achieve the focused expansion of both operating fields, lending and trading. In lending, we have drawn up and laid down clear growth targets with regard to volume and earnings for the future core segments of corporate, real estate, aircraft, project, export and trade finance together with public sector finance. In trading too, we plan the targeted expansion of services within the Group but also with a view to customers inside and outside the savings banks organisation.

We are market leader in the securities segment of special funds and aim to defend this position. We additionally want to enhance our services for institutional clients by offering "customised property funds". In addition to providing a wider range of investment options, these products are also tax-efficient.

We also plan to withdraw from certain business segments such as residential property financing.

In the light of the complete spectrum of products and services offered by our Group, we are well equipped for the future. All our business segments have a clear direction, and all our targets are linked to individual quantitative guidelines. We will introduce targeted improvements wherever necessary.

Doing things right

Looking for the answer to the question "Are we doing things right?" led – after an analysis of internal procedures and external market trends – to the introduction of major structural changes at Group level, at the heart of which are two elements: a stronger bundling of similar Group activities on the one hand and the clear demarcation of these functions on the other. What this will mean for our organisation is a new structure based on four pillars: sales, production, transaction banking and corporate centre. Each of these pillars will include the divisions of the Bank as well as our domestic and foreign subsidiaries.

| New Group structure: clear separation into four categories | | | |
|--|---|------------------------------|------------------------------|
| Sales | Production | Transaction Banking | Corporate Centre |
| Marketing and Sales: retail and savings banks | Deka Investment | Custody/Investment-service | Board Secretariat |
| Sales: institutions and companies | Deka Immobilien Investment | Deka FondsSupport | Group Audit |
| | Funds consulting and Asset Management | Deka International (Ireland) | Economics and Communications |
| | Occupational Pension Plans | Credit Support | Legal and Tax |
| | Credit Risk Management | Banking Transactions | Finance |
| | Trading/Treasury | | Organisation and IT |
| | DekaBank Deutsche Girozentrale Luxembourg | | Human Resources |
| | Deka(Swiss) Privatbank | | Services and Logistics |

The need for procedural change and the consequences of the restructuring can be explained by means of a number of examples:

Example: Sales and Marketing

Our savings banks customers have to date been serviced by six different units within our fund and wholesale banking segments. Staff from seven – at times completely different – units have advised our institutional customers. Through the reorientation from a product-driven to a customer-driven organisation, just two organisational units will be responsible for interfacing with customers: “marketing and sales: retail and savings banks” and “sales: institutions and companies”. Both units will continue to serve customers as we have always done – with a one face to the customer policy – and to provide their respective customer groups with services across the entire spectrum of Group products. On special themes and products, specialists from the individual production units in investment funds, lending and trading will naturally be called in to provide additional expertise.

product overriding
customer care

Example: Production

Until now, three Group organisational units in Germany alone dealt with the management of mutual funds. Retail funds and special funds were managed by two separate subsidiaries. In addition, a team of specialists was responsible for active quantitative products. With the merger of these three units to form Deka Investment GmbH retrospectively as of 1 January 2002, three production processes which had to date operated in parallel will be merged and the replication of operations – in particular in our research, portfolio construction and implementation divisions – avoided.

Other changes have been triggered by external analysis of the market and competitive environment and their implications for our Group. These include the early implementation of the guidelines contained in the new Basel Capital Accord (Basel II) with regard to the organisation of lending business and the reorganisation of the fund management process resulting from the merger of our retail fund and special fund investment companies.

Example: the organisation of credit

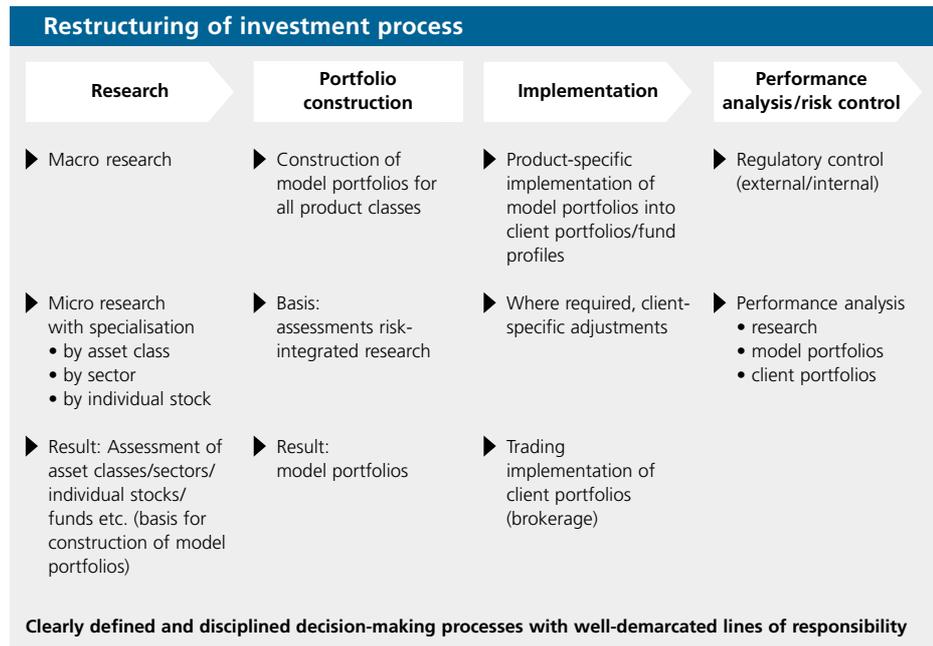
The Basel Committee on Banking Supervision's new capital rules (Basel II) call for the operational separation between the acquisition on the one hand and the evaluation of credit risk and hence formal lending decisions on the other. The guidelines, which will become binding in Germany by 2005, have already been integrated into the Group's new organisational structure: credit acquisition has now been integrated into overall Bank marketing. Additionally, two divisions will in future be responsible for the evaluation of credit risk management as well as largely administrative tasks in the credit field. This means our Group has at a very early stage adjusted to the changes in the competitive environment and taken on a pioneer role in the German banking environment.

Example: Investment process

Deka Investment's new fund production structure aims to enhance the quality and hence the performance of Deka Investmentfonds in the long term along Anglo-American lines. This quality objective is firmly anchored in Deka Investment's mission statement as our top business priority: "Our core business is the investment business – our core functions are the development, management and servicing of investment products; at Deka Investment, we bundle our strengths to further strengthen our market position. We want our products and performance to be among the best in Europe – we want to be one of the service providers with the highest number of top-rated European products. In the retail funds segment, we want to be ranked among the top 20 per cent of Europe's leading investment companies. And in the institutional sector, we want our core products to be on the top consultants' "must" lists.

A key component in successfully realising this objective is – alongside technical and methodological expertise, the efficient deployment of resources and highly skilled employees – above all a competitive investment process of the kind that already exists in Anglo-American companies. The investment process is broken down into stages: research, portfolio construction, implementation as well as performance analysis and process control, each of which represent scrupulously defined and disciplined decision-making processes. They include clearly demarcated responsibilities and clearly defined results for each individual process stage. What we at Deka Investment have introduced is the switch from the "one fund, one manager" principle, still common in Germany today, to a clearly more sophisticated specialist culture. Our decision to follow this route will set new standards in the German investment fund industry.

clearly defined
decision-making processes



The significantly higher level of specialism and the strongly area-driven investment process are also systematically reflected in the organisational structure of Deka Investment GmbH and demonstrated by four new professional fields within the fund management environment: “research manager”, “alpha portfolio manager”, “client portfolio manager” and “product specialist”.

- Research managers are responsible for individual stock and corporate analyses, market and sector analyses as well as sector and maturity analyses.
- Alpha portfolio managers are responsible for drawing up and managing model portfolios. They are additionally responsible for their 1:1 implementation into the respective retail funds and complex special funds.
- Client portfolio managers implement model portfolios into client portfolios – special funds and own-brand funds of selected savings banks. They also act as expert contacts for clients and consult with them at investment committee meetings, in the event of portfolio changes and in other situations.
- Product specialists are in charge of product-based customer stewardship and care. They additionally act as a point of contact for overall fund-related issues, for example the legal and tax specifics of special funds.

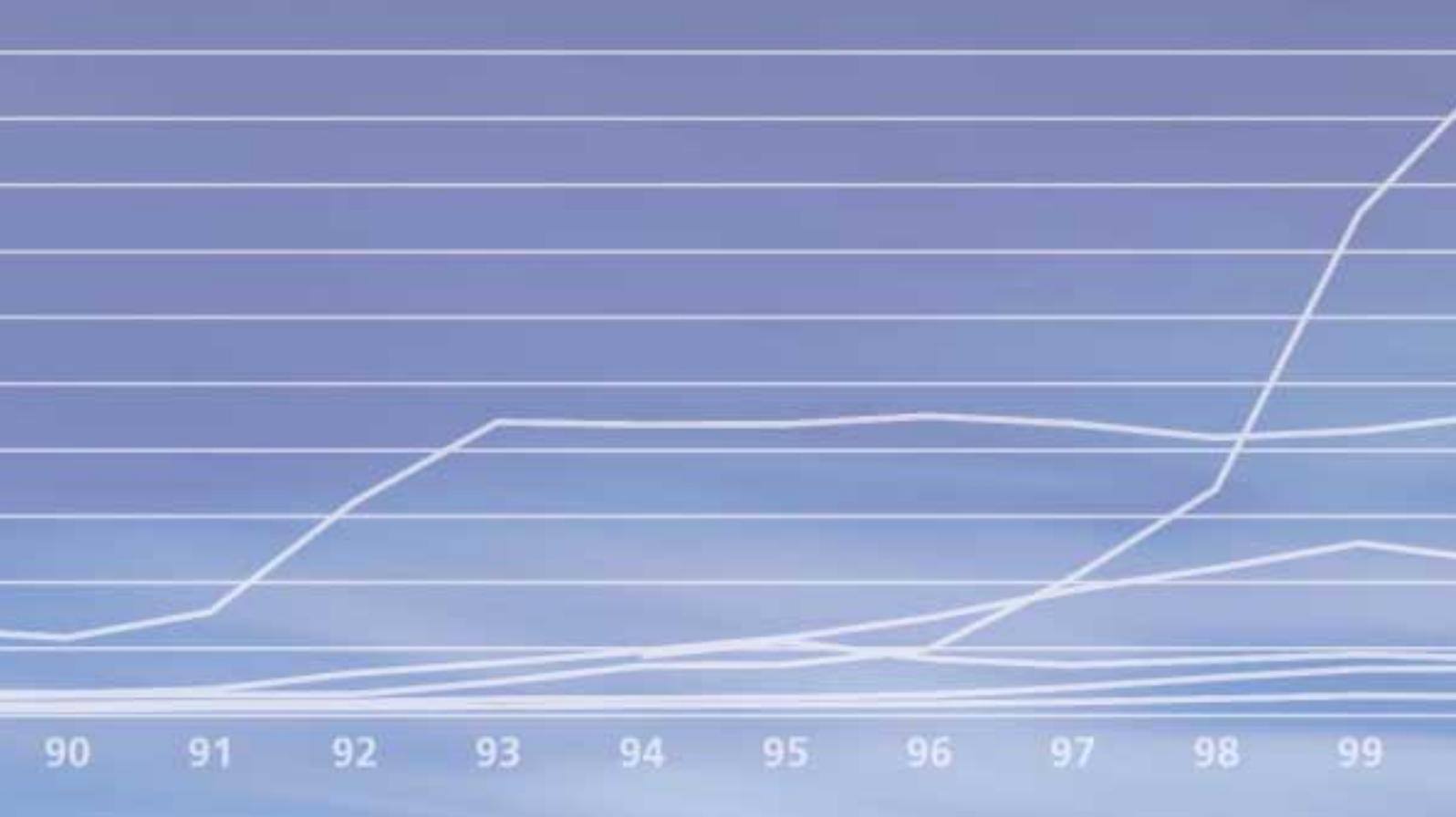


By moving away from the traditional, “generalist” fund manager who accompanies a fund through all the above-listed stages to an area-driven process characterised by technical expertise within each individual process stage, we are striving for the quality enhancement we have placed at the heart of the Deka Investment mission statement. For our customers, this means a further improvement in the already superior quality of our investment fund range.

These and other changes have been drawn up as a result of the year-long “Group Strategy” project. Some of the measures have already been implemented. Those that remain – the practical details of the new investment process, for example – will need to be fleshed out during 2002.

Our strategic review was by no means a unique project for DGZ·DekaBank. The board of management and senior executives will continue to address strategic review issues at regular intervals by asking: “Are we doing the right things?” and “Are we doing things right?”

quality enhancement



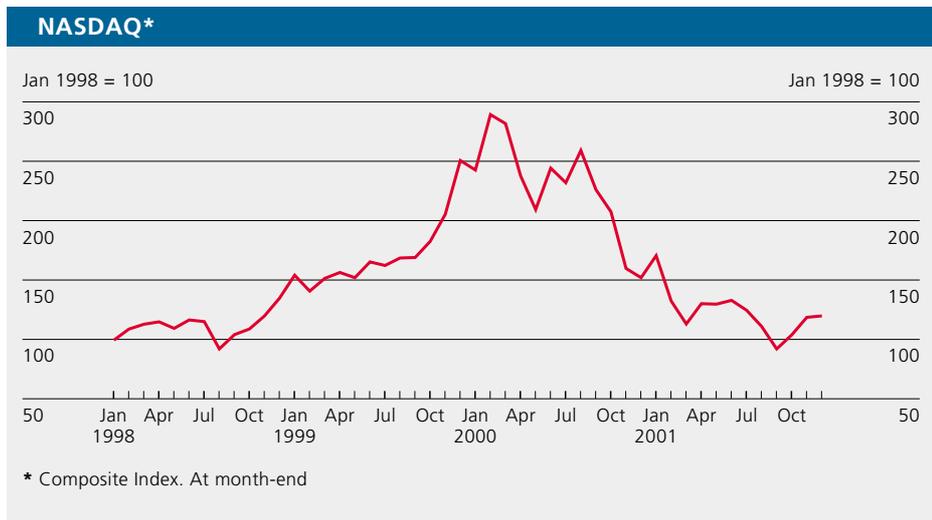
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|------|------|------|------|---|-----|--------|------|
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | JAN | 13.0 | 2.60 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | JAN | 14.000 | 3.25 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | FEB | 15.000 | 3.85 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | FEB | 16.000 | 0.10 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | MAR | 17.000 | 0.30 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | MAR | 18.000 | 0.85 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | APR | 14.000 | 1.65 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | APR | 15.000 | 2.50 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | MAY | 16.000 | 0.85 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | MAY | 17.000 | 1.45 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | JUN | 18.000 | 2.10 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | JUN | 15.000 | 2.85 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | JUL | 16.000 | 3.70 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | JUL | 17.000 | 0.30 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | AUG | 18.000 | 0.50 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | AUG | 19.000 | |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | SEP | 12.000 | |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | SEP | 13.000 | |
| 0.00 | 0.00 | 0.00 | 0.00 | 0 | OCT | 14.000 | |

The Financial Year 2001

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Essay: The Global Economy Under Exceptional Pressures

Seen from an overall economic viewpoint, 2001 was a remarkable year. Economies around the world were suffering from extreme adjustment pressures from various sources. The US economy in particular was still feeling the fallout from the bursting of the new economy bubble. The September 11 attacks on the World Trade Center in New York and the Pentagon in Washington as well as the subsequent military campaign in Afghanistan delivered a further shock to the world economy. Nevertheless, western economies remained robust in the face of such exceptional pressures.



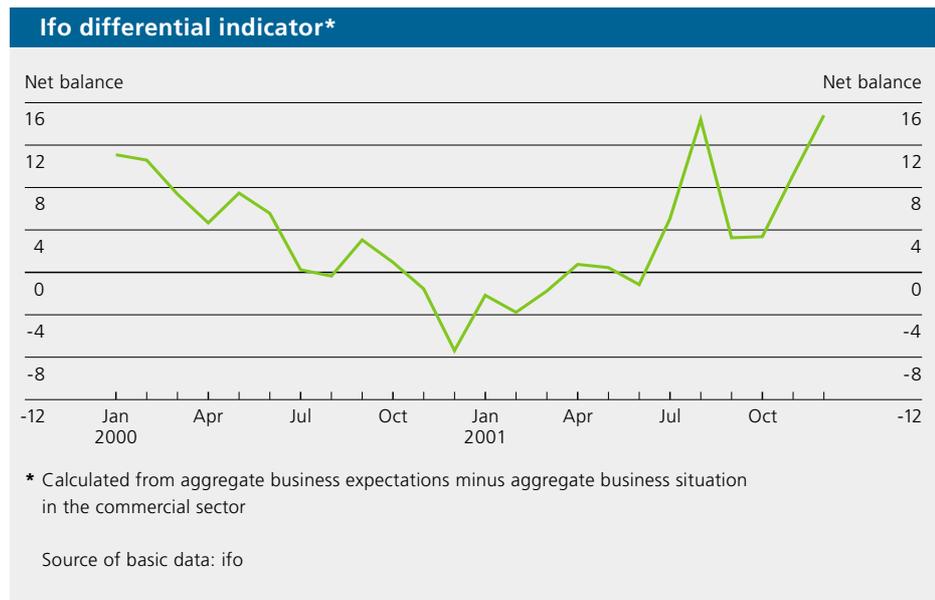
Ever since March 2000, overheated technology stock prices on the high-tech new markets have been retreating worldwide. After falls averaging 50 per cent by the end of the year, prices continued their downward spiral in 2001 and by the end of 2001, tech stock indices were another 20 per cent below the levels seen at the beginning of the year. It was not until this year that the true extent of the collapse became clear. The vastly overvalued share prices of 1999 and 2000 had been part of the biggest equity bubble ever seen across such a broad market spectrum. Old economy stocks, in contrast, were far less severely affected. Nevertheless, the overall economy's need for adjustment, in real terms, to the changed yield prospects in new telecoms and technology segments was enormous. Beginning with production in technology sectors, production plans in manufacturing industries were slashed almost everywhere and inventories cut back. The result was a unparalleled drop in production: until December 2001, industrial production fell in 14 out of 15 months.

The reaction of economic policymakers was – reflecting the circumstances – equally exceptional. Since financial policy has traditionally played a smaller role in the US economy, it was the monetary policymakers who tried to stem falling demand by using all the means at their disposal. From 6.5 per cent at the beginning of the year, the Federal Reserve lowered its federal funds rate in eleven stages to 1.75 per cent by the end of the year. This monetary easing immediately led to a stabilisation of expectations. Although consumer and business sentiment levels dropped in the first half of the year, sentiment indicators stabilised by mid-year. Confidence in the effectiveness of monetary policy was also reflected in old economy shares prices – in contrast to the Nasdaq, the Dow Jones did not fall much lower than its 1999 and 2000 average.

**eleven interest rate
cuts in the US**

subdued development
in the eurozone

Developments in the eurozone took the same direction but were somewhat less severe in scope. The factors slowing economic momentum in Europe were less the collapse of the tech sector – which in the eurozone plays a smaller role in the economy than it does in the US – than the fall in export demand along with prospects of a US-fuelled global economic slowdown. However, by mid-year it was becoming increasingly clear in the eurozone too that a full-scale recession was not on the cards and that the economy would start to pick up again in the final months of 2001. This was reflected in one of the Ifo Institute’s leading indicators of business sentiment – an especially forward-looking early indicator – which by the beginning of the year was starting to move upwards again. A contributing factor was that the price rises in many countries that had been triggered by the increase in crude oil prices did not last. In Europe, the second-round effects of the oil price rises had been further aggravated by increases in food prices after the Europe-wide outbreak of animal epidemics. The impact of these also weakened during the year, giving households more scope for additional spending.



The September 11 attacks occurred during this period of early economic recovery. Their economic consequences, however, lay less in the immediate drop in production in the aftermath of the attacks. Although these were serious – consumer restraint, the breakdown of the civil aviation infrastructure for several days, the cancellation of major events, the interruption of financial market trading – experience has shown that the direct impact of such catastrophes are subsequently cushioned. Production gaps can be compensated for, demand gaps can be filled. What could not, however, be compensated for was the loss of confidence felt by consumers and investors. During the weeks following the dramatic events, the political consequences were unforeseeable. In this situation, investment plans were shelved and cost cutting programmes intensified. Some sectors such as aviation, energy and conference organisation were faced with a drastic rise in the costs of security checks involved in production. Consumers reacted to the political uncertainty by a temporary restraint in purchasing, in particular against a background of rising unemployment. Comparisons with similar international crises, such as the Gulf war in 1991, reveal that these phases of insecurity end after one or two quarters, insofar as no further escalation has occurred. During the Afghanistan conflict, a preliminary solution had arisen by mid-November once it had become clear that the immediate objective – the expulsion of the Taliban regime – would be achieved relatively quickly. As a result, early economic indicators subsequently improved towards the end of the year as did the results of consumer and business surveys.

The economic impact of the attacks was to postpone economic recovery by approximately one to two quarters. Hence the US was in a slight recession in the third quarter which in this case did not even satisfy the widely accepted definition of negative Gross Domestic Product (GDP) growth over two successive quarters. The eurozone was not as badly affected, with GDP falling less severely. Once the new political situation became clearer to companies and consumers, the economy began to follow its pre-September 11 direction once again. Part of the peace dividend which emerged from the fall of communism at the beginning of the 1990s has, however, run its course. This means that national longterm growth targets will be a little less bold.

**terrorist attacks cause
temporary uncertainty**

increasing differentiation
for emerging markets

Last year's strains on the world economy also came from other sources. Despite a change of government and an announced programme of reforms in Japan, there is as yet no sign of improvement in the country's decade-long structural crisis. On the contrary: overall demand has continued to decline, prices are still falling and expectations of deflation are increasingly widespread. Japan's central bank has not been able to bring itself to adopt exceptional – e.g. reflationary – measures for which, in its defence, there is no historical precedence. In spite of the steadily worsening economic situation there, the ramifications for the global economy seem, from a current point of view, to be within acceptable limits.

Equally, the recent turbulence which occurred in certain emerging market countries did not trigger the worldwide contagion it would automatically have led to in the past. Both in Turkey and Argentina, an unsustainable domestic economic scenario meant that foreign debt could no longer be properly serviced. However, in contrast to earlier emerging market bond repayment crises, the pressure on securities and foreign exchange rates did not spread to other regions. Investors on capital markets are increasingly differentiating between individual countries and regions. DGZ·DekaBank lays great emphasis on emerging market research. The Deka Country Risk Indicator (DCRI) makes it possible to identify country risks at an early stage and to wind down our commitments well ahead of critical developments.

The events of the past year called for huge adjustments to be made by economies worldwide. Production capacities in business segments whose sales prospects had deteriorated enormously had to be reduced, and employees transferred from these segments and integrated into other sectors. Market economies are well prepared for restructuring of this kind: this type of adjustment activity was particularly visible in the US last year. The large-scale job losses, a factor dominating business news in 2001, demand a high degree of flexibility from employees, yet they ensure that old and unprofitable structures do not become entrenched and hence provide the basis for economic recovery. Along with many new economy companies, financial services companies were also affected. DGZ·DekaBank, however, succeeded in ensuring continuity in this environment: fluctuations in fund inflows and order volume were cushioned internally.



Despite the turbulence that affected a number of market segments, bond and equity market players tended to keep their cool. From September, investors on bond markets were increasingly prepared for a worldwide recession. This was reflected in falling yields which came close to the levels last seen after the Asian financial crisis. By November, however, increasingly optimistic signals were registered by market players which soon prompted an interest rate turnaround on bond markets. In view of the enormous adjustments made this year, the foundation now seems to be laid for a normalisation of economic and market developments in the coming quarters.

encouraging outlook

Group Management Report and Management Report of DGZ·DekaBank Deutsche Kommunalbank for 2001

2001 delivered a series of negative surprises to the economy: severe inventory adjustments worldwide in the manufacturing sector, repeated price shocks (oil prices, food prices) in the first half of the year and the political upheavals of September combined to remove any hopes of an economic upswing. As a result, equity markets continued to see price corrections, above all in the new technologies segment. Bond markets responded to the gloomy macroeconomic environment with further price rises. Towards the end of the year, however, early economic indicators signalled an end to the negative factors. At the macro-level, there were increased signs of real economic stabilisation whereas at the corporate level, there was continued scepticism about the prospects of recovery, in particular with regard to earnings. Today, however, several factors suggest that the fears of recession in recent months were exaggerated.

Business Review

Overview

Business volume for DGZ·DekaBank Group was up €6.1 billion (7.7 per cent) to €86.4 billion compared with the previous year. Group balance sheet total, up €4.7 billion (6.1 per cent) to €81.4 billion in the same period, was derived mainly from DGZ·DekaBank (€74.4bn). The volume growth was largely due to a rise in customer loans and liabilities, an increase in the securities portfolio and the purchase of the Trianon building in Frankfurt/Main on 1 June 2001.

Despite turbulent markets, Group fund assets¹ remained virtually constant at year-end 2001. At €133.5 billion, the total volume of mutual and special funds was minimally below the comparative total for the previous year of €134.3 billion. Net inflows¹ for Deka Group did not match the previous year's record of €22.9 billion and totalled €12.5 billion in 2001.

total assets in excess
of €80 billion

¹ Excluding deposits and borrowed funds and liquidity portion of funds of funds as well as fund-based asset management

Lending volume

Group lending volume was derived largely from DGZ·DekaBank and to a small extent from Deutsche Girozentrale International S. A. (since 1 January 2002 DekaBank Deutsche Girozentrale Luxembourg S. A.). Lending volume as at 31 December 2001 was up by €2.0 billion over the previous year to €47.3 billion, with growth recorded in both interbank business and loans to customers. Loans to banks grew by €1.2 billion to €25.6 billion; loans to customers were up by €1.4 billion to €18.8 billion. The volume of bill guarantees, at €0.9 billion, was slightly down, with irrevocable lending commitments declining to €2.0 billion. Domestic customers accounted for 84 per cent of total lending volume.

| Lending volume | | | | |
|---------------------------------|---------------|---------------|--------------|----------|
| | 2001 | 2000 | Change | |
| | €m | €m | €m | % |
| Due from banks | 25,641 | 24,401 | 1,240 | 5 |
| Due from customers | 18,784 | 17,387 | 1,397 | 8 |
| Contingent liabilities | 886 | 1,002 | -116 | -12 |
| Irrevocable lending commitments | 1,972 | 2,536 | -564 | -22 |
| Total | 47,283 | 45,326 | 1,957 | 4 |

Securities portfolio

At year-end 2001, 90 per cent of DGZ·DekaBank Group's securities position – valued at €23.4 billion – was invested in fixed-income securities and 10 per cent in investment fund units. More than 90 per cent (€21.8bn) of the total securities portfolio was accounted for by DGZ·DekaBank.

At the balance sheet date, a securities volume of €21.4 billion was allocated to the liquidity reserve, €1.9 billion was for own account trading and €0.1 billion was available for longterm operating purposes.

Money market activities

More than 60 per cent of loans by DGZ·DekaBank Group, amounting to €13.2 billion – up by €1.8 billion over the previous year – was accounted for by domestic and international banks. Compared with the previous year, however, loans to banks were down by one-fifth in favour of non-banks. Additionally, irrevocable lending commitments amounting to €2.1 billion were attributed to money market activities for reporting date purposes.

Funding

Money market funding operations amounted to €24.3 billion (previous year: €25.2bn), of which 82 per cent was generated from deposits from banks.

At year-end 2001, we raised €11.9 billion through liabilities to banks and €14.7 billion through liabilities to customers. Funding via customer deposits was significantly higher – up by €4.0 billion (38 per cent) – compared with the previous year, with growth largely accounted for by deposits with a residual maturity of up to three months.

In addition, own issuance (bearer securities) increased by €2.1 billion to €27.1 billion. Along with registered debentures, total volume amounted to €44.7 billion. Sales of own issues amounted to €11.0 billion in 2001, of which €7.7 billion consisted of bonds, €2.0 billion of registered securities and €1.3 billion of borrower's note loans. Redemptions amounted to €8.2 billion.

Holdings

In 2001, DGZ·DekaBank took a €28.4 million stake in a capital increase of SOB Beteiligungs GmbH & Co. KG (SOB), Frankfurt/Main, for the operation of a joint online broker for the savings banks organisation (☷ Broker AG). The holding currently stands at 25.1 per cent. In line with accounting regulations, the €38.5 million book value of the holding was written down at year-end 2001 in the amount of €10.7 million.

A joint venture with the association of public sector insurers (Verband öffentlicher Versicherer) to offer occupational pension provision was established in December 2001. Both sides have a €15 million respective share in the Gesellschaft für betriebliche Altersversorgung der Sparkassen-Finanzgruppe mbH, Düsseldorf. This acts as an intermediate holding company for its pension subsidiaries ☷ Pensionsfonds AG and ☷ Pensionskasse AG to launch a variety of occupational pension plans.

Off-balance-sheet transactions

The volume of pending transactions amounted to €58.8 billion (previous year: €40.6bn) at 31 December 2001. These were mainly accounted for by financial swaps and forward exchange transactions intended primarily to hedge balance-sheet positions. At the balance sheet date 2001, replacement costs totalled €1.0 billion, 80 per cent of which were accounted for by interest rate risks. Counterparties for derivatives transactions were almost exclusively OECD banks.

Investment fund business

Net inflows² amounted to €12.5 billion at year-end 2001 for DGZ·DekaBank Group. Of this, €8.2 billion was invested in mutual funds and €4.3 billion in special funds. New business thus did not match 2000's record figure of €22.9 billion.

Despite the tight economic environment, net inflows into mutual funds, at around €6.3 billion, were almost twice as high as in 1998. Money market funds found particular favour, with net inflows of €5.0 billion and customers showing a clear preference for German funds. Equity funds recorded net inflows of close to €2.0 billion, with investors focusing mainly on global funds. Mixed funds, AS (retirement plan) funds and other mutual funds also registered inflows totalling €0.3 billion. European bond funds posted net inflows of €1.5 billion. Overall, however, bond funds recorded net outflows of €1.1 billion.

Total fund assets under management² amounted to €133.5 billion at year-end 2001, marginally below the previous year's figure of €134.3 billion. Of mutual fund assets totalling €71.9 billion, close to €40.0 billion was accounted for by equity funds, €21.7 billion by bond funds, €9.0 billion by money market funds and €1.2 billion by mixed funds, AS and other mutual funds.

The open-end property funds of Deka Immobilien Investment GmbH posted excellent results in the year under review. After net outflows of €1.5 billion in the previous year, net sales in 2001 amounted to €2.0 billion. Property fund assets totalled €13.1 billion at year-end 2001, topping the previous year's total by €2.2 billion.

Special funds for institutional investors registered net inflows of €4.3 billion (previous year: €5.6bn), of which €4.1 billion were securities-focused and €0.1 billion property-focused. In the year under review, total special fund assets, at €48.5 billion, were €0.8 billion higher than the previous year's figure of €47.7 billion.

The volume of our fund of funds vehicles – funds whose assets are invested in other funds – registered a slight rise over the previous year, to €13.3 billion. With a market share of 50 per cent, DGZ·DekaBank is the undisputed leader in this segment. Market specifics kept net inflows of around €2.0 billion below the 2000 figure. The proportion of proprietary funds in the funds of funds was 82 per cent at year-end 2001, with the remainder, consisting of external and partner funds plus liquidity portion, amounting to 18 per cent of total fund assets.

high inflows into
money market funds

clear market leadership
in funds of funds

² Excluding deposits and borrowed funds and liquidity portion of funds of funds as well as fund-based asset management

We plan to extend our current partnerships with international investment houses J.P. Morgan Investment Management (London/New York/Frankfurt), Swissca Holding AG (Berne) and Lombard Odier & Cie (Geneva) to include other investment fund providers: introducing an open architecture will enable us to offer our customers carefully selected third-party funds alongside our own funds, in particular within the framework of fund-based asset management as well as funds of funds.

| Fund assets * | | | | |
|----------------------|----------------|----------------|---------------|-----------|
| | 2001 | 2000 | Change | |
| | €m | €m | €m | % |
| Retail funds | 84,984 | 86,664 | -1,680 | -2 |
| Mutual funds | 71,925 | 75,762 | -3,837 | -5 |
| Equity funds | 39,959 | 48,690 | -8,731 | -18 |
| Bond funds | 21,765 | 22,294 | -529 | -2 |
| Money market funds | 9,043 | 3,851 | 5,192 | 135 |
| Mixed funds | 735 | 695 | 40 | 6 |
| AS funds | 228 | 232 | -4 | -2 |
| Other | 195 | - | 195 | - |
| Property funds | 13,059 | 10,902 | 2,157 | 20 |
| Special funds | 48,515 | 47,655 | 860 | 2 |
| Mutual funds | 47,940 | 47,226 | 714 | 2 |
| Property funds | 575 | 429 | 146 | 34 |
| Total | 133,499 | 134,319 | -820 | -1 |

* Excluding deposits and borrowed funds and liquidity portion of funds of funds as well as fund-based asset management

| Net inflows * | | | | |
|----------------------|---------------|---------------|----------------|------------|
| | 2001 | 2000 | Change | |
| | €m | €m | €m | % |
| Retail funds | 8,224 | 17,329 | -9,105 | -53 |
| Mutual funds | 6,249 | 18,847 | -12,598 | -67 |
| Equity funds | 1,977 | 18,710 | -16,733 | -89 |
| Bond funds | -1,110 | 652 | -1,762 | - |
| Money market funds | 5,050 | -432 | 5,482 | - |
| Mixed funds | 92 | -175 | 267 | - |
| AS funds | 45 | 92 | -47 | -51 |
| Other | 195 | - | 195 | - |
| Property funds | 1,975 | -1,518 | 3,493 | - |
| Special funds | 4,252 | 5,560 | -1,308 | -24 |
| Mutual funds | 4,117 | 5,381 | -1,264 | -23 |
| Property funds | 135 | 179 | -44 | -25 |
| Total | 12,476 | 22,889 | -10,413 | -45 |

* Excluding deposits and borrowed funds and liquidity portion of funds of funds as well as fund-based asset management

Custody

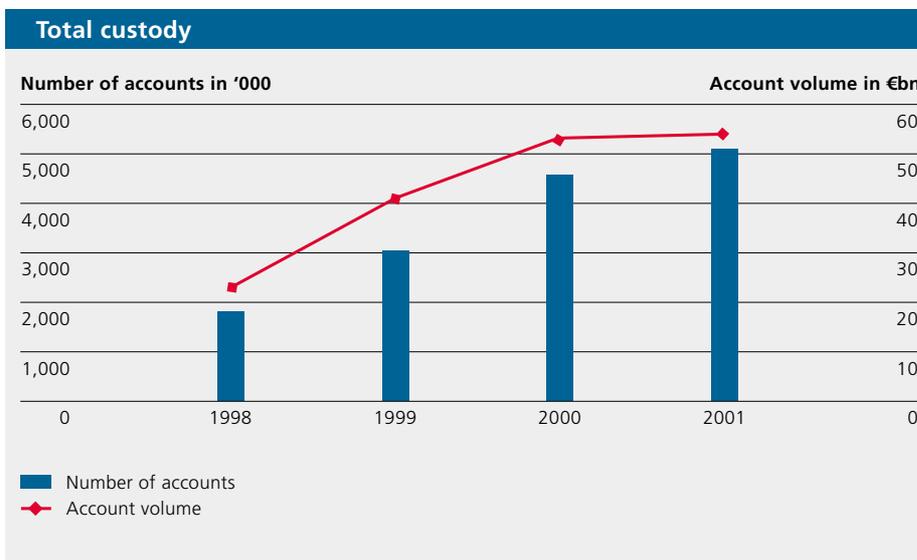
At year-end 2001, the number of active custodial accounts managed by DGZ-DekaBank Group rose to 5.1 million, an increase of more than 500,000 (12 per cent) over the previous year. Domestic business saw the biggest growth but international accounts were also up by 10 per cent.

Around 95 per cent of all accounts were managed in Frankfurt/Main by DGZ-DekaBank, with 5 per cent managed by our subsidiaries in Luxembourg and Switzerland.

The number of new VL accounts (government-backed asset-creation schemes) was up by 13 per cent to 1.6 million over the previous year. Our fund-based asset management segment registered a 12 per cent increase in business, with the number of accounts rising to just under 239,000.

Despite the difficult market environment resulting from weak equity markets, the volume of assets managed Group-wide was slightly up compared with the previous year and totalled €54 billion, an increase of 2 per cent. “Traditional” accounts contained more than €44 billion at year-end and fund-based asset management €9 billion. The volume of VL (government-backed asset creation) and AS (retirement plan) accounts totalled more than €1 billion at year-end. Total account volume in Germany exceeded €42 billion and account volume abroad €11 billion.

custody accounts top the 5 million mark



Capital and reserves

The capital base at Bank and Group level was further strengthened through the issue of subordinated liabilities amounting to a nominal €40 million. At year-end 2001, the capital and reserves of DGZ·DekaBank Group amounted to €2 billion, of which €1 billion was composed of core capital and €1 billion of supplementary capital. Available Tier III funds for DGZ·DekaBank amounted to €8 million at year-end 2001.

The capital adequacy regulations on capital and liquidity were complied with at all times by the Group and the Bank in the period under review.

| Capital and reserves | | | | |
|--|--------------|--------------|--------------|--------------|
| | Group | | Bank | |
| | 2001 | 2000 | 2001 | 2000 |
| | €m | €m | €m | €m |
| Core capital | 1,077 | 1,030 | 903 | 825 |
| Supplementary capital | 1,016 | 1,009 | 903 | 825 |
| Tier III funds | – | – | 8 | 22 |
| Capital and reserves | 2,093 | 2,039 | 1,814 | 1,672 |
| Capital ratio according to Principle I (in %) | 9.9 | 11.7 | 9.5 | 10.6 |
| Total ratio according to Principle I (in %) | 9.5 | 11.3 | 9.2 | 10.4 |

Earnings

Group operating income – the sum of interest income and commission income, trading and other operating income – topped the previous year's high level by a further 2 per cent.

Net interest income rose by 3 per cent to €262 million. Due to the Group's expansion, Group income from holdings contained in the interest income was up by €2 million to €4 million.

Net commission income was up 2 per cent to €729 million, the largest portion of which – €598 million, more than 80 per cent – was generated by fund business (previous year: €594m). €131 million was derived from traditional banking activities. In contrast to the Group, net commission income for DGZ·DekaBank fell year-on-year by €13 million to €81 million. This was largely due to the decline in the securities business resulting from weak markets fuelling a difficult market environment.

interest and commission
income up

Based on the observation of the imparity principle, trading income was down by €22 million to €16 million.

Operating expenses rose by €91 million (15 per cent) to €709 million compared with the previous year. The increase in fixed costs was mainly due to higher investment costs resulting from the pursuit of key strategic measures, above all location costs and costs related to the expansion of our custody business and e-services. The 10 per cent increase in staff costs on €234 million was mainly driven by a growth in staff numbers in the past two years.

The special item with partial reserve character, set up in the 1999 business year in connection with the tax-related increased valuation provision, was dissolved in the year under review at a value of €36 million (previous year: €34m). €21 million was accounted for by lending claims and €15 million by securities.

Taking into account the valuation result in the lending, securities and holding business as well as risk provisions totalling €+6 million (previous year: €-19m), Group operating income amounted to €354 million, €47 million (12 per cent) lower than the previous year's income.

Extraordinary income of €15 million is mainly due to the dissolution of loan loss provisions. Income for the previous year (€8m) was impacted by expenses in connection with the Foundation "Remembrance, Responsibility and the Future" for former forced labourers under the Nazi regime amounting to €6 million.

After deducting interest payments of €28 million (as in the previous year) on subordinated liabilities and income taxes of €151 million (previous year: €154m), Group net income after taxes amounted to €191 million (previous year: €227m).

| Earnings | | | | |
|------------------------------|------|------|--------|-----|
| | 2001 | 2000 | Change | |
| | €m | €m | €m | % |
| Net interest income | 262 | 254 | 8 | 3 |
| Net commission income | 729 | 718 | 11 | 2 |
| Trading income | 16 | 38 | -22 | -58 |
| Administrative expenses | 646 | 571 | 75 | 13 |
| Provision for risk/valuation | 6 | -19 | 25 | - |
| Income taxes | 151 | 154 | -3 | -2 |
| Net income after taxes | 191 | 227 | -36 | -16 |

Risk report

1. Risk management principles

The professional management and timely monitoring of all risks are key to DGZ·DekaBank's success. DGZ·DekaBank responds to this challenge through the ongoing review and development of its risk management policies. We view risk management not merely as a passive means of identifying and measuring risk but as an opportunity to achieve a sustained improvement in our competitive position through its active deployment as a business policy instrument.

The key objective of our risk measurement and management system is the comparability of all risks as the basis for a risk/return-driven risk management and the optimisation of capital allocation.

2. Organisation of risk management

Risk management – the active management of an organisation's risk position – is the responsibility of the Board of Management, the Asset and Liability Management Committee, the Credit Risk Management division and the Trading/Treasury division.

Alongside business policy, the Board sets overall risk limits at Group level, allocates risks according to credit and market risks, and within market risks to trading book and strategic positions. The Board also determines strategy on the Group-wide approach to operating risks.

Within the framework laid down for the Group by the Board, the heads of all Group units are responsible for managing the operating risks of their respective organisational units.

The Credit Risk Management division, as the central risk unit for the development and implementation of a uniform credit policy, is responsible for all risk-relevant activities in our lending segment. These include analysing risks, setting credit ratings and drawing up decision-making parameters. It also encompasses the loan portfolio management unit in order to ensure that the overall risk situation in our lending segment is managed centrally within the framework laid down by the Board.

The Asset and Liability Management Committee lays down guidelines for the management of the strategic market risk position within the limits determined by the Board. Implementation is the responsibility of Treasury.

3. Risk control

Our risk control department aims to develop a standardised and closed system to measure and monitor market, default and liquidity risks as well as operating risks associated with the Group's business activities.

| Risk categories | | |
|-----------------|--------------------------|-----------------------|
| Other risks | Default risk | Market risk |
| Operating risk | Borrower risk | Interest rate risk |
| Business risk | Issuer risk | Share price risk |
| Strategic risk | Advance performance risk | Currency risk |
| | Replacement risk | Commodity price risk |
| | Country risk | Market liquidity risk |
| | Holding risk | |

The unit draws up and fine-tunes risk management processes for all risk categories. It analyses and quantifies the Bank's risks, monitors the limits approved by the Board and is responsible for reporting the risk ratios to the Board and the relevant operating divisions. It also supports the Board during the capital allocation decision-making process by monitoring the Bank's risk capacity.

The department is both organisationally and procedurally fully independent from position-taking functions and policy-making divisions.

4. Internal audit

The internal audit department is an independent unit within a Board-approved audit programme which monitors both the suitability and effectiveness of risk management processes as well as compliance with internal and external procedures. The most important audit areas are the limit system, the determination and co-ordination of positions and results, IT systems changes, in-house reporting, segregation of functions and duties, market-compatible conditions and also confirmation and counter-confirmation. The written results of the audits are presented to the Management Board and the division heads.

5. Market risk

Market risk is understood to mean any economic loss arising from future market price fluctuations.

DGZ·DekaBank undertakes interest rate, share price and exchange rate risks as well as the respective option risks these involve.

The biggest market risk is that of interest rate changes arising from both our strategic positions (Treasury) and our trading positions. Particular importance is attached to the development and finessing of our measurement and monitoring techniques according to the extent of our interest rate sensitive transactions, their complexity and risk component. Share price risks are undertaken by Treasury

**multi-procedural
risk identification**

exclusively through special fund mandates or short term start financing for mutual funds. The share price risks in trading operations are traditionally extremely low.

Internal market risk calculation

DGZ-DekaBank calculates risk figures using scenario analyses, the scenario matrix method and value at risk (VAR). The measurement, limiting, monitoring and reporting of the resulting risk figures are determined by the portfolio hierarchy reflecting the Bank's lines of responsibility. In addition to limiting risk positions, stop-loss limits are established to effectively limit losses. Limit levels are calculated on the basis of the current operating result for the year.

Scenario analysis

Standard scenarios are defined according to the various risk factors for interest rate, exchange rate and share price movements respectively. They are used for the operational management and limiting of linear risks in both trading book and non-trading book positions. Interest rate risks are calculated using a percentage shift of 100 basis points up and down of the current currency and segment specific yield curve. Currency risks are calculated using a percentage shift of each individual exchange rate against the euro of 5 per cent. For share price risk, a hypothetical price fluctuation of 20 per cent on the net position is calculated for the trading book, while a 10 per cent fluctuation is used for the Treasury portfolio in view of its extremely high degree of diversification.

In order to assess the risks of extreme market events, we additionally, alongside scenario analyses, carry out stress testing for the regular analysis of our interest rate position. The tests are currency and segment-specific and comprise market and portfolio-oriented stress testing. Market-oriented stress tests are based on historical interest rate movements. In addition to analysing the effects of classic parallel shifts, the tests include an inversion of the yield curve as well as tilts and twists. Portfolio-oriented stress tests, in contrast, focus more on the current positioning in the analysed portfolio.

Working on the basis of current interest rate expectations, we additionally analyse, together with the economics department, the concrete impact on results given the current positioning.

Scenario matrix procedure

DGZ·DekaBank uses option risks to a very limited extent only. Active currency and bond positions are held in the trading portfolio only. The scenario matrix method is used to calculate options-related non-linear risks. This involves a scenario analysis to calculate changes in the key risk-determining parameters. In the case of currency options, these are volatility and exchange rate, for bond options volatility and the yield change of the respective bond. The matrix boundaries are regularly adjusted to the current fluctuation intensities of the underlying parameters.

Value at Risk

Value at risk (VAR) for linear risks is calculated daily at Group level on a variance/covariance basis and uses exponentially weighted historical movements in market rates and prices, taking account of volatilities and correlations between different markets and rates. Data from the more recent past have a higher weighting for risk identification purposes. The clear advantage of exponential weighting lies in the extremely close link it creates with current market developments. Shocks have an extremely high weighting for the identification of volatilities and trigger a direct jump in volatility and hence to an increase in the risk factors.

In accordance with the different risk categories, VAR is calculated for interest rate, share price and exchange rate risks respectively and correlated with portfolio-specific limits. A worst case scenario is used to simulate the overall risk position. This means that taking account of correlations by circumventing the individual risk categories does not occur.

Depending on the different liquidation or decision periods, Treasury VAR is calculated for a 10-day holding period, Trading VAR for a one-day holding period and both for a 95 per cent confidence level. VAR calculated on this basis identifies the maximum potential loss on a risk position over a time horizon of 1 or 10 trading days and a probability level of 95 per cent.

integration of latest
market developments

Market risk developments 2001

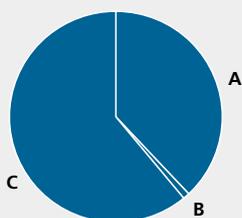
Overall outlook

The following chart shows current VAR for the Group according to interest rate, share price and currency risk:

| Value at Risk for DGZ-DekaBank Group* | | | | |
|---------------------------------------|----------------|------------------|-----------------|------------------|
| | Holding period | Year-end 2001 | Average 2001 | Year-end 2000 |
| | | €m | €m | €m |
| Interest rate risk | | | | |
| Trading operations | 1 day | 2.98 | 2.18 | 0.89 |
| Treasury | 10 days | 39.38 | 29.51 | 16.99 |
| DGZ-DekaBank Group | 10 days | 48.68 | 36.40 | 19.48 |
| Share price risk | | | | |
| Trading operations | 1 day | 0.25 | 0.27 | 0.16 |
| Treasury | 10 days | 29.87 | 31.63 | 18.50 |
| DGZ-DekaBank Group | 10 days | 30.60 | 32.37 | 18.90 |
| Currency risk | | | | |
| Trading operations | 1 day | 0.10 | 0.84 | 0.12 |
| Treasury | 10 days | 0.98 | 1.32 | 1.42 |
| DGZ-DekaBank Group | 10 days | 1.02 | 1.82 | 1.21 |

* All VAR was calculated on the basis of parameters used for internal risk calculation

Ratio of risk types – Group at 31 December 2001

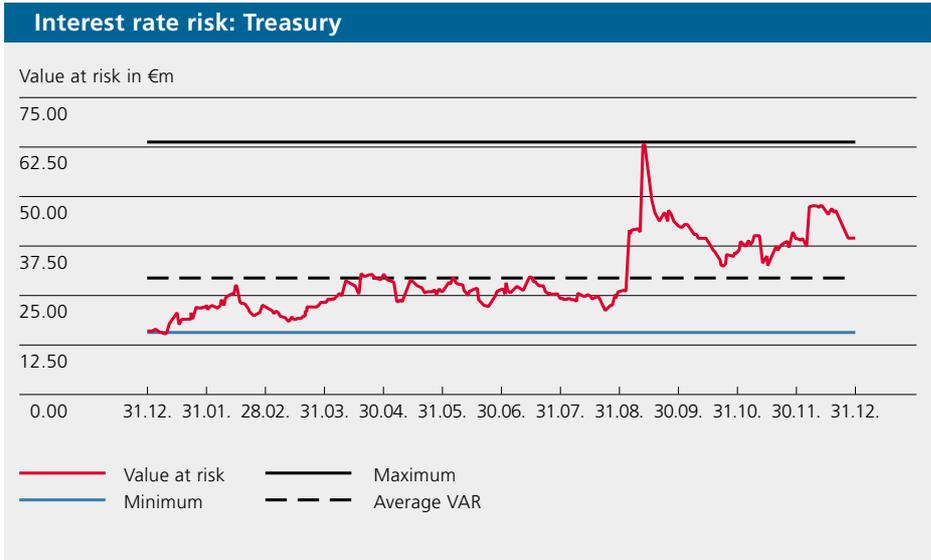
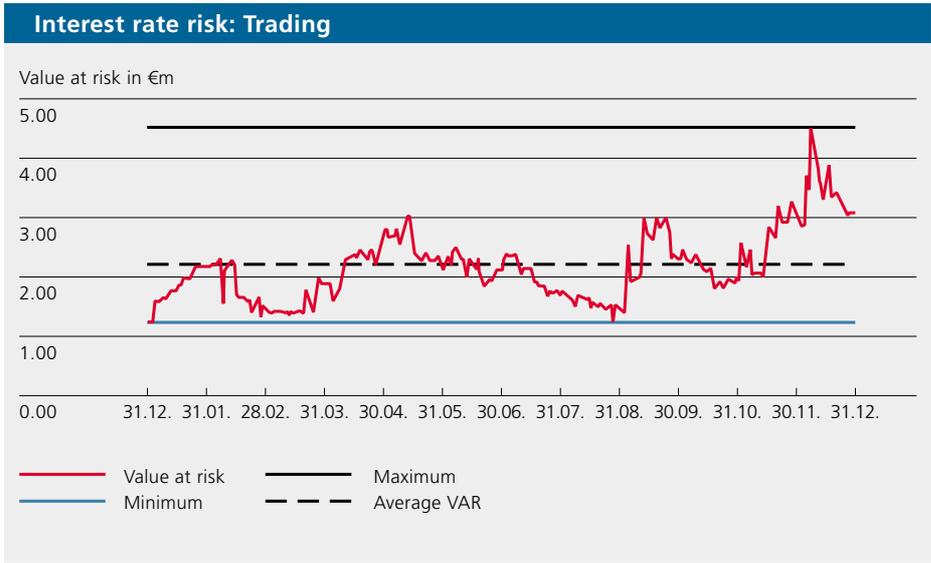


- A Share price risk 38%
- B Currency risk 1%
- C Interest rate risk 61%

Broken down by risk type, 60.6 per cent (at a holding period of 10 days) of Group-wide market risk (€48.7m) at year-end 2001 was accounted for by interest rate risks, with the primary focus on medium-dated yields. Share price risks, at €30.6 million, accounted for 38.1 per cent and currency risks, at €1 million, for the remaining 1.3 per cent. Share price risks resulted largely from special fund activities.

Interest rate risk

Compared with year-end 2000, interest rate risks rose by €29.2 million Group-wide. This is largely due to the considerably higher volatilities last year. As the yield curve rose and interest rates fell, a large number of new positions, above all in medium-dated yields (2-5 years), were undertaken until the fourth quarter. Due to the risk of an interest rate trend change, the risk position in the fourth quarter was considerably wound down. The position changes were accompanied by a sharp rise in volatilities, especially in the medium-dated range. In the course of the year, volatilities almost doubled. The following two charts show the interest rate risk for trading operations and for Treasury during 2001.



The lines through the minimum and maximum value at risk show the range and distribution of the risk. The interest rate risk on trading positions based on VAR lay between €1.2 million and €4.5 million, and on Treasury positions between €15 million and €63 million.

Share price risk

Our share price risks rose by a total of €11.7 million compared with year-end 2000. The increase in the Group-wide share price risk during the year was mainly due to short term start financing for new mutual fund launches. This was exacerbated by somewhat higher volatilities year-on-year.

Exchange rate risk

The exchange rate risk remained virtually unchanged, at an extremely low level throughout the past year.

6. Default risk

DGZ-DekaBank is exposed to default risk whenever business losses are incurred from the reduced credit standing or even total default of a counterparty. The Bank uses its own internally defined risk concepts above and beyond those laid down by the regulatory authorities in order to ensure that all the different risk types are covered. Default risk breaks down into replacement risk, credit risk and holding risk. Credit risk breaks down further into borrower risk, issuer risk and advance performance risk.

Monitoring default risk

Substantial investment in infrastructure was made in the year under review. Our exposure to all default risks is thus monitored Group-wide on a daily basis using market values. Our exposure reports are drawn up at borrower level, taking into account all business types. Default risk limits are set at this level by the Board and monitored daily by our risk control department. Lending commitments not based on the counterparty's credit rating but on cash flow or property value are monitored at a case by case level.

Portfolio analysis

Alongside the daily calculation of our default risk position, we also regularly analyse and assess the credit portfolio. This is done using the credit portfolio view model and based on value at risk, which identifies the maximum negative deviation from the anticipated loss for a holding period of one year and a 99 per cent probability level. The portfolio assessment calculates the average default ratio per rating class as well as the migration probabilities. We additionally apply Monte Carlo simulations to assess sector-specific risk factors.

Lending liability

The Group's lending liability for traditional loans amounted to €47.3 billion at year-end 2001. For acute default risks (i.e. loans with temporary non-performance), individual value adjustments were made of €295.1 million (previous year: €226.1m).

| Lending liability and value adjustments | | |
|---|---------------|------------------|
| | Liability | Value adjustment |
| | €m | €m |
| Due from banks | 25,641 | 0 |
| Due from customers | 18,784 | 242.1 |
| Contingent liabilities | 886 | 39.3 |
| Irrevocable lending commitments | 1,972 | 13.7 |
| Total | 47,283 | 295.1 |

In addition, general value adjustments amounting to €17.4 million have been made for latent default risks. The figure is based on the average default ratio over the previous five years.

At year-end 2001, adequate precautionary reserves had been made on loans to customers and banks in accordance with Section 340 f of the German Commercial Code (HGB), to cover lending-specific risks.

The Group's lending liability for traditional loans breaks down by sector as follows:

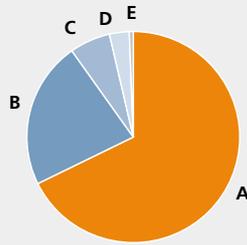
| Lending liability by sector (lending business) | |
|--|------|
| | % |
| Domestic public-sector banks | 42.5 |
| Federal government, states and municipalities | 23.4 |
| Foreign banks and corporates | 12.6 |
| Domestic corporates | 11.1 |
| Domestic private banks | 7.3 |
| Other (e.g. private individuals) | 3.1 |

Country risk

Alongside counterparty risks specific to individual borrowers, the Bank is also exposed to country risk. This is the risk of default of all borrowers in a country considered at risk independent of their individual economic situation, in particular the political risk of the introduction of a moratorium on payments by such a country.

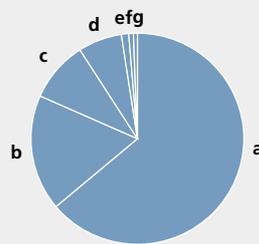
The Group's total country risk (total lending liability minus first-class guarantees such as federal government guarantees and export credit guarantees) amounted to €13.9 billion at year-end 2001. The following charts illustrate dispersion according to country categories and individual countries.

Distribution of country risk by category



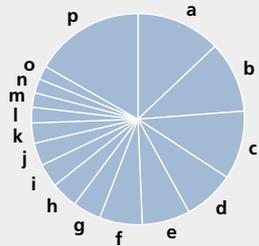
| | |
|--------------------------------------|-------|
| A EU countries | 67.8% |
| B Industrialised countries | 22.5% |
| C Developing countries | 6.2% |
| D Reform countries | 3.0% |
| E International organisations | 0.6% |

Breakdown of risk in industrialised countries



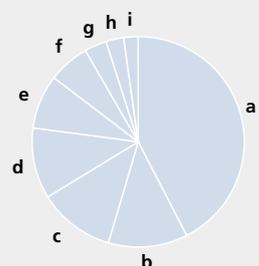
| | | | |
|----------------------|-------|--------------------|------|
| a USA | 63.3% | e Australia | 1.1% |
| b Switzerland | 17.6% | f Turkey | 0.7% |
| c Norway | 9.2% | g Other | 0.6% |
| d Canada | 6.6% | | |

Breakdown of risk in developing countries



| | | | |
|---|-------|-------------------------------|-------|
| a Cayman Islands | 12.9% | h Netherlands Antilles | 4.1% |
| b South Africa | 10.9% | i Bermuda | 3.6% |
| c United Arab Emirates | 10.5% | j Saudi-Arabia | 3.5% |
| d Thailand | 7.8% | k Qatar | 3.1% |
| e Republic of Korea (formerly South Korea) | 7.3% | l Ghana | 2.4% |
| f Chile | 6.5% | m Venezuela | 2.2% |
| g Cyprus | 4.3% | n Iran | 2.2% |
| | | o Singapore | 2.1% |
| | | p Other | 16.7% |

Breakdown of risk in reform countries



| | | | |
|-------------------------|-------|------------------------|------|
| a Russia | 42.5% | f China | 6.3% |
| b Czech Republic | 12.1% | g Croatia | 3.4% |
| c Hungary | 11.7% | h ex-Yugoslavia | 2.7% |
| d Bulgaria | 10.9% | i Other | 2.2% |
| e Slovenia | 8.3% | | |

All countries with considerable country risk belong to the group of reform and developing nations, with the exception of the industrialised country of Turkey. To take account of our exposure in risk countries, we made the following country value adjustments amounting to €173 million at year-end 2001:

| Country risk and value adjustments | | |
|------------------------------------|--------------|------------------|
| | Country risk | Value adjustment |
| | €m | €m |
| Algeria | 1 | 1 |
| Argentina | 1 | 1 |
| Bosnia | 2 | 2 |
| Brazil | 15 | 2 |
| Bulgaria | 45 | 31 |
| Croatia | 14 | 8 |
| Ex-Yugoslavia | 11 | 11 |
| Macedonia | 2 | 2 |
| Nigeria | 1 | 1 |
| Poland | 2 | 1 |
| Russia | 175 | 85 |
| Slovenia | 34 | 1 |
| South Korea | 63 | 11 |
| Thailand | 67 | 6 |
| Turkey | 21 | 10 |
| Total | 454 | 173 |

7. Contingency planning/business continuity planning

DGZ·DekaBank has a Group-wide framework structure at its disposal, along with organisational and technical regulations, to assure a standard contingency response in the event of an emergency.

Premises-related failure or loss

To ensure against the loss or failure of premises, DGZ·DekaBank has opted for a domestic and overseas internal recovery strategy, in which Group-owned property and infrastructure are utilised. In Germany, this means, for example, that our three sites which are located in the Frankfurt area – Frankfurt city centre, Frankfurt-Niederrad and Offenbach – have a shared back-up function due to their geographical proximity. The procedure provides for the affected technical units to have at their emergency work site all the data and equipment they need to ensure that operations can continue.

IT failure

Due to our expansion into new business areas and the IT costs and technological upgradings this involves, our measures for the immediate re-start of non-operational IT systems were systematically monitored. This involved the registration of all systems with regard to systems safety. Our host server has been decentralised and an external partner brought in for backup purposes in the event of an IT systems failure. In-house, all IT systems are backed up via decentralised backup servers.

Organisation – Business Continuity Planning

To be able to respond appropriately in an emergency situation, we have developed a highly flexible business continuity planning (BCP) system. This involves organisational counter-measures to deal with a wide range of service disruptions in a precisely defined escalation procedure. Failure reports, where serious, are reported directly to a crisis management team, to which the Board of Management also belongs.

To assure the continued emergency operation or re-establishment of critical business processes, we have dedicated re-establishment teams consisting of employees from all technical units. The teams are responsible for restoring all business processes disrupted by a contingency and for ensuring the continued smooth functioning of operational processes.

8. Operating risks

Operating risks are all risks involving general business operations arising from external events, defective processes or human and technical failure.

Classification and differentiation

In 2001, we began the development of a dedicated system for the identification, measurement and management of operating risks. Operating risks at DGZ·Deka-Bank are categorised according to cause. The following mutually exclusive categories are used:

Technology

Losses caused by the failure or inappropriateness of IT systems, communications systems or infrastructure (e.g. hardware or software failure, network failure, insufficient systems performance, failure of telephone systems, failure of lifts on our premises),

Employees

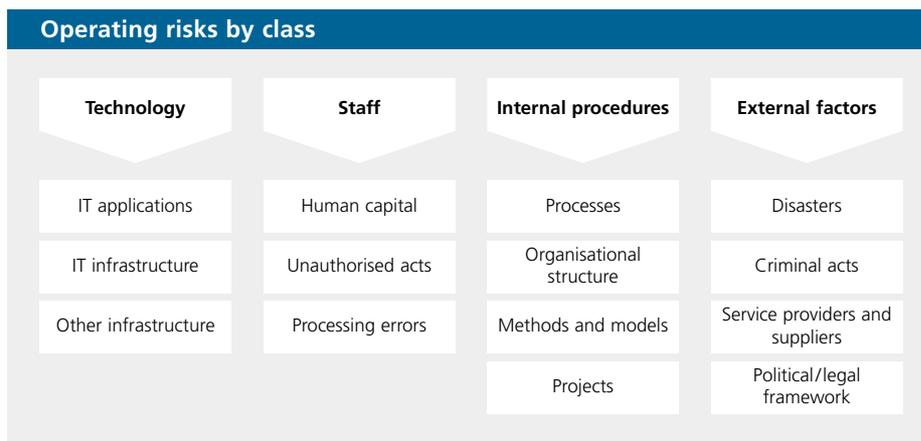
Losses arising from employee errors, inadequate employee equipment (quantitative and qualitative) or criminal acts by employees (e.g. erroneous systems input, misunderstandings, insider trading, money laundering, inadequate skills due to poor training, work overload),

Internal procedures

Losses arising from defects in organisational structure, in project management, in internal communications or through inappropriate methods and models (e.g. a lack of liaison between departments, ignorance of office instructions, unclear lines of responsibility),

External factors

Losses arising from natural disasters, dependence on suppliers and service providers, political factors or external crime (e.g. storm damage, being let down by an important supplier, poor quality of external service providers, changes in legislation/tax regulations, general strike).



Legal risk is contained in this causal classification system, since this potential source of damage is viewed as a secondary risk. Reputational risk is also defined as an operating risk as DGZ·DekaBank, as a result of its specific business activities, assigns a potentially high significance to this form of risk. Reputational risks are listed as secondary risks and are – in contrast to the definition by the Basel Committee on Banking Supervision – implicitly contained in the definition of operating risks.

Risk inventory

We have drawn up a risk map for the systematic identification of operating risks aimed at providing an overview of DGZ-DekaBank's main potential operating risks. The Group-wide risk map summarises the risk maps of all the individual business segments. The segment specific operating risks have been collated and assessed according to business processes. The data collection is based on self-assessment. The basis of the risk assessment are the annual potential losses of the recorded damage scenarios.



Framework guidelines

A guideline for dealing with operating risks, which details the uniform Group approach and the necessary framework conditions for operating risks, has been drawn up and approved by the Board. The guideline considers the following aspects in particular:

- The definition, differentiation and categorisation of operating risks,
- Assessment criteria and methods applied,
- General aspects of the management process for operating risks,
- Tasks, lines of responsibility and competencies.

Lines of responsibility

Responsibility for the management of operating risks is held by the heads of the Group units within the framework laid down by the Board. They are above all responsible for deciding whether the operating risks in their respective units should be accepted, reduced, transferred or avoided. The drawing up of appropriate risk-reducing measures is also decentralised.

Our risk control department develops tools to manage these risks and puts them at the disposal of the organisational units. Risk control is also responsible for the harmonisation and appropriateness of Group-wide terminology and procedures, for implementing the systems and for reporting regularly to the Board and senior management.

Group audit is responsible for independently monitoring the correct implementation and execution of methods and procedures within the Group.

Guarantee obligation and maintenance obligation

In the understanding agreed with the European Commission on 17 July 2001, the German government undertook to abolish the guarantee obligation (Gewährträgerhaftung) and to replace the maintenance obligation (Anstaltslast) assumed by the public sector (e.g. municipality, city, district or state) for public sector banking institutions. This will also affect DGZ·DekaBank. The German Savings Banks and Giro Association (DSGV ö.K.) and the landesbanks listed in Section 2 para. 1 of its statutes will as a result renounce their guarantee obligation for DGZ·DekaBank. The liability of the guarantors and of others listed in the statutes will in the future be restricted to the capital requirements as listed therein. The guarantee obligation will be abolished with effect from 19 July 2005. For liabilities created by DGZ·DekaBank in the transitional period between 19 July 2001 and 18 July 2005, the guarantee obligation applies on condition that its date of maturity does not fall after 31 December 2015. For existing liabilities contracted before 18 July 2001, the guarantee obligation will be unlimited in time until maturity.

Outlook

Against the background of what is increasingly looking like economic stabilisation in real terms, we expect 2002 earnings to improve further. We expect to see commission income impacting very positively on net income, in particular from our investment and fund business – one of our core segments. We anticipate significantly higher net inflows in Group fund business in 2002, which will also be positively impacted by the continued expansion of our marketing and sales activities. By the end of the year, we expect interest income to be slightly above last year's result, based on the current interest rate situation.

Due to our policy of active cost management, we anticipate only a moderate rise in administrative costs in 2002, a consequence of one-off infrastructure costs for our Frankfurt city centre restructuring plans. We plan to continue to move forward with important strategic measures for the expansion of our market position. By the disciplined management of staff and project costs, we are aiming to again significantly improve our cost-income ratio in the medium term.

We have once again set ourselves ambitious targets for this year and expect a more than satisfactory result.

**planned expansion
of market position**



19.560.450,65

75.850,95

25.645.730,52



Banking

Trading operations/Treasury: Structures optimised and strengths enhanced

In view of difficult overall conditions and a climate of global economic uncertainty, our priorities in 2000 were once again to successfully face the challenges of the future and to resolutely push forward the measures needed to achieve them.

In the course of our Group strategic review, the structures in our trading division were adjusted to the future needs of the banking segment and optimised. In the first stage, our trading and treasury divisions were merged in order to tighten procedures and benefit from the synergy effects. The aim was to shorten decision-making processes and reflect the growing interdependence of these two areas and will allow for swift and efficient action and reaction in the face of increasingly volatile markets and complex market processes.

Looking at the needs of our target client group in the banking segment, who include above all domestic and international public-sector entities, the federal government, federal states and municipalities, commercial banks and savings banks, international organisations as well as major institutional clients, we aim to systematically extend our strengths – such as our flexible array of services and personalised customer care – and assure their success in the long term.

To position ourselves even more effectively, on global markets too, we have taken a critical look at our product range and made innovative adjustments to take into account the wishes of our clients. Our conservative policy on risk led us to focus on key markets and clients with top credit ratings rather than geographical breadth.

Our activities focused strongly, as in the previous year, on the needs and wishes of Deka Group. The globalisation of international capital markets and the increasingly intense competitive climate meant that here too the yardstick was pushed even higher.

In accordance with our traditional philosophy, own-account trading in 2001 continued to play a key role with regard to customer focus and optimal customer care while continuing to emphasise a conservative risk profile. Compared with our services segment, own-account trading played a relatively minor role.

The volume of our deposit business remained stable and showed a marked trend towards customised products.

trading and treasury
merged

falling interest rates worldwide

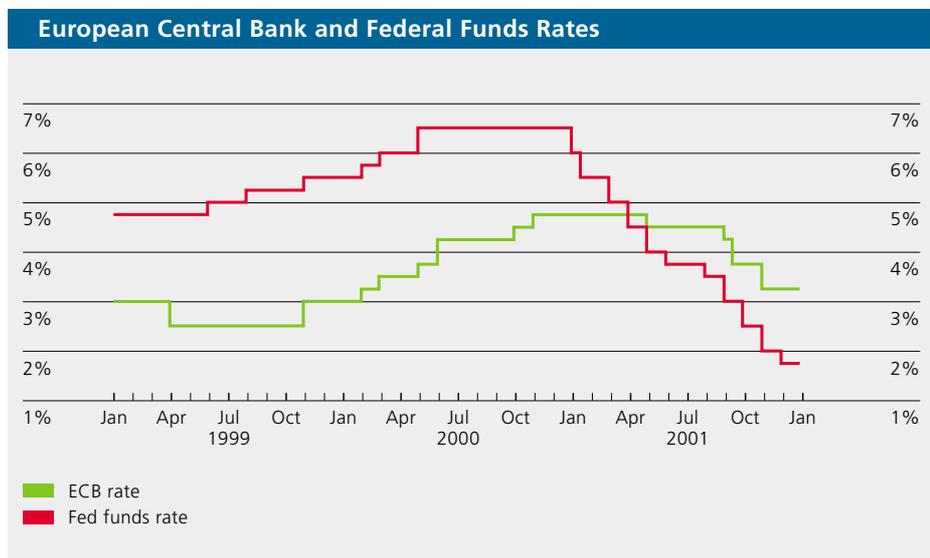
Money market operations

Whereas 2000 was marked by rising interest rates and a change in the tender system at the European Central Bank (ECB), 2001 was a year of falling interest rates. The Federal Reserve's open market committee (FOMC) lowered its federal funds rate by 475 basis points in eleven stages to 1.75 per cent, its lowest level in 40 years.

Like all other major central banks, the ECB followed the pattern established by the Fed, although with a time lag. The interest rate cuts took place against a background of a slowing eurozone economy. Unexpected price increases were no barrier to the cuts as it soon became clear that they were only temporary.

From May to November 2001, the ECB's benchmark refinancing (tender) rate was lowered by 150 basis points to 3.25 per cent, with the last two stages alone responsible for a 100 basis-point drop. This level is both nominally and in real terms economically appropriate.

After the terrorist attacks of 11 September, the ECB reacted immediately with two quick tenders and acted again in November with a corrective measure. This kept money market volatility within the desired boundaries. Liquidity was never tight and the ECB's interest-rate leadership was never once under threat. The confidence in the ECB's steady but determined operations in the early years following the euro's launch was at no time questioned or shaken. Nor did the potential turbulence on money markets, widely debated in the run-up to the introduction of euro-cash, occur.



Money supply grew at an extremely rapid rate. Despite a revision of the central monetary aggregate, M3 money supply rose on a three-month moving average from 3.9 per cent to 7.8 per cent compared with the previous year. Inflation, on the other hand, measured on the harmonised consumer price index (HCPI), gave little to no cause for action.

In the year under review, we continued to expand our customer base, both domestically and internationally. Our emphasis was on banks and savings institutions, central banks as well as international and supranational organisations, in this way keeping to our established tradition of focusing on business partners with impeccable credit ratings.

Short term lending totalled €13.2 billion, up 16.3 per cent over the previous year. The percentage due from overseas partners was 33 per cent, a year-on-year drop of 12 percentage points.

The vast majority of our transactions was conducted with banks.

Foreign exchange trading

The much heralded year of the euro did not occur as anticipated in 2001.

Although there was no dramatic devaluation, a palpable rise in the new European currency's exchange rate was nowhere to be seen. We nevertheless believe that the euro will live up to its role as one of the world's major reserve currencies in the near future. This and the planned extension of the eurozone will place increased pressure on the countries which have to date been currency eurosceptics.

In this traditionally international segment, our primary focus was on the eurozone and the US, but we also increased our involvement in the UK and Scandinavia as planned. Initiating business ties with partners in central and eastern Europe was particularly challenging: we successfully established or extended business with banks in the designated candidate countries of Poland, the Czech Republic and Hungary. We consider it essential to obtain expert knowledge about these markets in order to be able to offer optimal customer advice, above all for Deka Group funds. The use of modern hedging instruments enabled us to minimise currency risks and to balance our business needs with our risk-conscious attitude to foreign exchange trading.

**new business partners in
EU candidate countries**

As in 2000, our open currency positions were both planned and negligible. Most of our foreign currency exposure, in accordance with our market assessment and risk philosophy, was and continues to be hedged with the use of derivative instruments such as currency options, swaps and forward transactions.

Our main foreign exchange trading partners remain banks, savings institutions, central banks and institutional investors in eurozone and OECD countries. We also increased our business with international organisations. As in previous years, we did no business in crisis-marked countries and regions such as Turkey or Argentina; business in Asia Pacific once again played only a minor role.

The volume of foreign exchange spot and forward transactions amounted to €15.4 billion at year-end. Currency options and swaps gained significantly in importance, as a result of volatile markets and increased customer interest. Our currency trading operations once again contributed positively to our operating result.

The EuroFX project, co-founded by us as successor to the former official foreign exchange reference price fixing and which sets daily foreign exchange reference rates for the world's eight major currencies, was joined last year by more banks and exchanges.

Securities trading/operational treasury

Securities markets were extremely volatile in the year under review, with some segments experiencing soaring and plummeting prices.

Top-rated bonds again outperformed equities in 2001. A certain degree of risk aversion on the part of investors, in particular after the attacks of 11 September, no doubt allowed bond markets – as safe havens – to profit from the developments. After severe price swings, euro bond markets, following in the footsteps of the US market, consolidated towards the end of the year to yield levels only just below those seen at the beginning of the year.

The yield curve steepened in the course of the year. The yield spread between two and ten-year German bunds rose between January and December 2001 from around 40 to 120 basis points. By comparison, the spread between two and 30-year bunds rose by less. However, what cannot yet be quantified is whether the US government's decision to stop the issuance of 30-year Treasury bonds will impact markets in the long term.

steeper yield curve

Overall, investors paid much closer attention than in previous years to issuers' credit ratings. The ratings and stability were scrutinised not just of emerging market bonds but also of corporate issues, whose market share had already jumped in 2000. As with certain Neuer Markt stocks, the ratings of several corporate bonds worsened considerably, a factor which at times led to extreme price changes. Lower-rated corporate bonds generally performed less well than sovereign eurozone bonds. Despite these occasional pressures, the volume of corporate issues rose steeply in 2001.

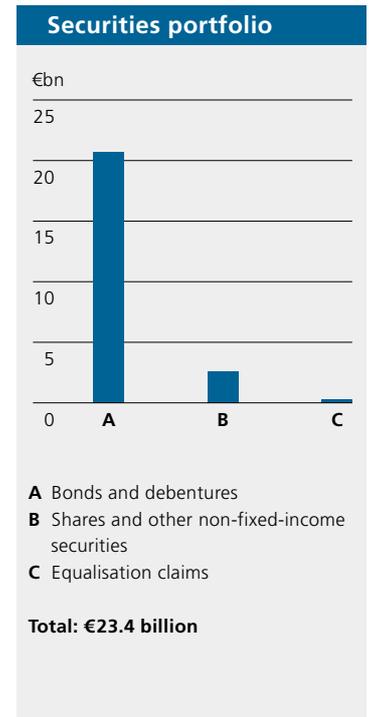
Due to severe price swings on international equity markets, Deka Group inflows remained below our forecasts. Although our equity commission business registered strong growth in terms of individual transactions, volumes were down considerably as a result of falling equity prices. As in the previous year, institutional investors focused increasingly on non-European markets.

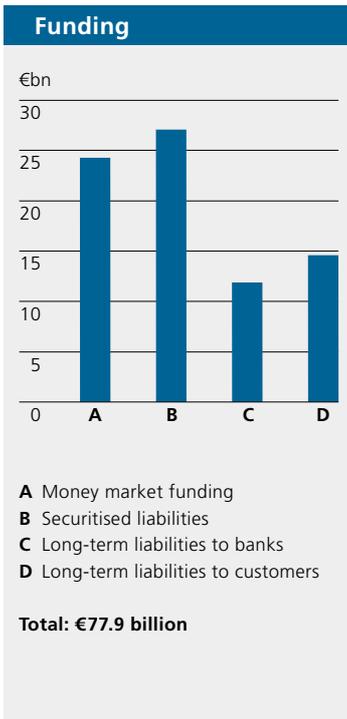
We also adjusted and enhanced our product range in the derivative instruments field in line with client wishes, and here systematically maintained our risk-conscious philosophy. Alongside "classic" instruments, securities lending and repurchase agreements recorded a substantial rise in volume and earnings. We undertook further efforts to improve and enhance our customer advisory services.

Despite the many price fluctuations on equity and bond markets, income from own-account trading again made a positive contribution to total income. However, the main focus of our activities remained customer commission business, a key factor in commission income.

Thanks to our highly diversified portfolio, we were major players on all domestic and international money and capital markets, allowing us to participate adequately in all ECB open market operations.

Compared with the previous year, our securities portfolio rose by €0.8 billion to €23.4 billion, a drop of 0.8 percentage points to 28.7 per cent of the Bank's total assets. The volume of bonds and notes, including equalisation claims, amounted to €20.9 billion at year-end. This was €0.3 billion lower than in the previous year and amounted to close to 90 per cent of our securities portfolio. With a rise in overall volume of €1.1 billion, equities and other non-fixed income securities accounted for around 10 per cent.





Funding

Short term funding

Short term money market funding remains an important activity, as seen by the volume of €24.3 billion tapped by year-end. By far the largest proportion was accounted for by interbank operations.

Long term funding

As in previous years, the major portion of our long term deposits was derived from issuance activity, which is covered by the public mortgage bond act (Pfandbriefgesetz). The pfandbrief market maintained its position as the largest bond market in Europe with a volume well in excess of €800 billion. Jumbo issues accounted for an approximately 50 per cent share, with issuance volume in 2001 totalling more than €80 billion. The jumbo market both pleased and disappointed in 2001 – performance yielded pleasant surprises compared with similar top-quality assets. Jumbos also performed better than traditional pfandbrief issues and even the highly rated corporate bond market performed only marginally better. The yield spread between 10-year bonds and jumbo issues narrowed by more than half, from almost 70 to around 30 basis points.

Issuance volume was similar to the previous year. Gross volume was unchanged at around €11.0 billion, with the share of covered issues declining by €2.4 billion to around €6 billion and the volume of uncovered issues increasing by the same amount. The previous year's record for jumbo issues – accounting for around one-third of all covered issues – was not matched in 2001. The proportion of jumbo issues declined slightly by 5 percentage points to around 25 per cent.

The overall trend towards higher funding costs continued in 2001. On a sector-by-sector comparison, the widening of the swap spread lifted our deposit prices only moderately. The reasons for this remain unchanged – our moderate and selective issuance policy together with our liquidity-promoting market making and secondary market activities ensured our continued attractiveness for investors and above all large institutional investors. Our pfandbrief and the Bank's own triple-A ratings were an additional advantage.

We have yet to ascertain how the securities reissue regulations contained in the EU's withholding tax proposals, and the fourth federal financial markets promotions act will impact on markets in 2002.

Underwriting business: cautious activity in selected issues

The underwriting market remained marked by consolidation tendencies in 2001, with a resulting trend towards smaller consortia. Our underwriting activities focused on quality over quantity and on the domestic market: 18 out of 23 issues and reissues in which we participated were German-based. In none of the cases were we required to act as lead manager. The proportion of reissues to new issues was equal. Our subdued activities in global issues was due to our desire to participate in top-rated issues only. Here, we followed the trend on bond markets, where superior credit ratings were increasingly preferred.

There was an increased trend towards securitisation throughout all ratings classes.

A 25 per cent increase in covered registered securities was recorded: thanks to our specially tailored products, we were able to meet all the needs of our institutional clients.

As a member of the federal tender panel, we achieved our target of maintaining a satisfactory middle position. We are confident that when, next year, the tender panel consists of only 42 members, we will successfully defend our business share. In 2001, the rankings were published for the first time by Finanzagentur GmbH, a federal agency which began operating in June 2001 and which is responsible for tasks formerly performed by the Bundesbank, the federal debt administration authority and the federal finance ministry, with the aim of bundling and optimising the federal government's capital market activities. Along with a more thorough utilisation of the product range available on capital markets, we anticipate that the reorganisation will lead to a further diversification in government-backed paper. We also, however, foresee the launch of new instruments in the money market and derivatives segments in the short to medium term.

trend towards superior
credit ratings

structural optimisation of treasury

Strategic treasury

Treasury, responsible for the management of our market risk position, underwent a slight reorganisation and structural optimisation last year with the aim of enabling the Bank, through detailed analyses and scenario calculations to better respond to unexpected and erratic market changes. Risk management is based on guidelines issued by the asset and liability management committee.

The strategic treasury's tasks also include drawing up the fixed interest rate balance sheet and the interest cover calculation. The fixed interest rate balance sheet identifies the potential maturity mismatches of all interest rate-sensitive products in banking transactions. The interest cover calculation is drawn up regularly for internal use but also for the rating of our pfandbrief issues.

Treasury's responsibilities also include liquidity management for the entire Bank. Taking into account the liquidity coefficient, which is calculated on a daily basis by an independent unit based on Principle II of the German Banking Act, and in close co-operation with our money market division, treasury draws up and co-ordinates the necessary measures.

Risk positions which are part of treasury's responsibilities, such as price risks arising from currency operations and equity price risks, were hedged to a large extent by the use of appropriate instruments or adjusted according to corporate policy.

Lending operations: solid growth

2001 was another successful year for our lending operations. We traditionally focus on public sector finance, corporate finance, real estate and project finance as well as international finance. In the year under review, our products in these segments were once again characterised by a focus on big clients and long term solutions.

Our Berlin office, which represents the Bank in the German capital, provides services to our business partners there and in the federal states of Brandenburg and Mecklenburg-Vorpommern in real estate and project finance for large-scale residential, commercial as well as infrastructure projects. The office also acts as a linchpin for Berlin-based customers seeking additional financing and investment services from our Group.

Group-wide lending volume amounted to €47.3 billion on reporting day and accounted for 55 per cent of total business volume (€86.4bn). €18.8 billion (40 per cent of total lending commitments) was loaned to non-bank customers; lending to banks totalled €25.6 billion – 54 per cent of total volume. Contingent liabilities amounted to €0.9 billion, down from €1.0 billion in the previous year. Irrevocable lending commitments fell by €0.5 billion to €2.0 billion.

€47.3 billion credit volume

Public sector finance

Out and inflows in our public sector financing operations were fairly evenly matched in the year under review. We provided valuable services for the federal government, its special funds and the federal states to an even greater extent. The tight budgetary situation, fuelled by falling tax revenues, experienced by many municipalities was not yet reflected in higher credit needs in the year under review. Municipalities have to date been in the process of making up for their extremely limited room for manoeuvre by reshuffling budgets, cutting back on investment and pruning costs. New borrowing is only the very last solution.

Lending to this customer group totalled €13.2 billion.

Despite continued low interest rates, demand for lending from public sector banks was slightly lower than in comparable periods, a factor reflected in our books. One important reason was the bursting of the equity bubble which pushed available liquidity increasingly into traditional investment products and provided banks with deposits at favourable interest rates.

Except for a small decline in the number of customers from the public sector banking segment resulting from the quickening pace of merger activity in the past year, we identified little change in the number of market players both domestically and on the European scene.

We maintained our European business operations both with public sector entities and with financial institutions, rigorously taking into account our risk policies and with a view to a satisfactory return on equity. Our cross-border loan commitments are tailored to the needs of our clients and, where appropriate, made in co-operation with our Luxembourg subsidiary DGZ International S. A. (since 1 January 2002 DekaBank Deutsche Girozentrale Luxembourg S. A.).

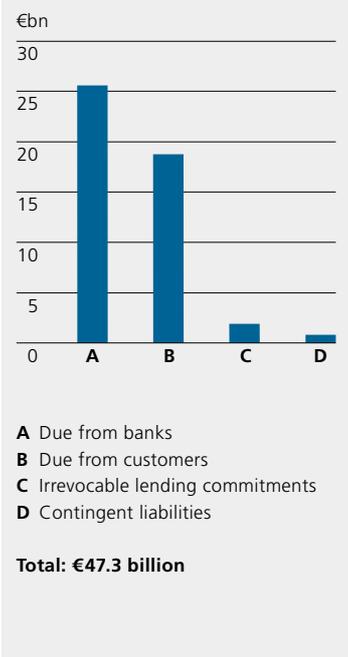
The Group reacted to business developments with a comprehensive range of products: classic fixed-interest loans, syndicated loans, project finance and hedging facilities. Both our domestic and cross-border loan business are focused on long-term maturities.

Since the risk of default among public sector clients is negligible, this puts strong competitive pressures on margins. However, this tendency was less marked in 2001 than in previous years and is linked to the impending changes triggered by the Basel II rules on capital requirements.

We have continued to pursue the highest quality standards and to systematically focus on our core competencies. This enabled us last year again to win new business partners despite an intensification of the competitive environment.

In this way, we hope, by retaining a sense of circumspection and entrepreneurial vision, to continue to make steady progress in the future.

Lending volume



focus on longer maturities

**increased trend towards
loan securitisation**

Corporate finance

The majority of our clients are among Germany's top 500 industrial and services groups, from sectors spanning automotive, chemicals, oil and utilities as well as trade fairs and exhibitions and airport operators. In most cases, loans have medium to long maturities.

An increasingly important area of activity are alternative loan products, such as corporate bonds, and acquisition financing for merger and acquisition activities. Due to the growing trend towards loan securitisation as well as the new tax landscape in 2002, these products and also other forms of structured finance such as asset-backed securities will become increasingly important.

Our financing services include tailored and syndicated finance aimed at leasing companies, municipal corporations and financial institutions. We additionally offer this client group syndicated finance operations in partnership with leading banks throughout Europe.

2001 was a year of solid business growth. Medium and long-term disbursements amounted to €1.1 billion and were spread evenly between corporate customers and banks. Lending volume was up 4 per cent over the previous year to €6.5 billion. Overall, this segment registered a successful year.

Real estate and municipal project finance

Our real estate and project finance business with domestic and overseas private and municipal investors enjoyed another good year in 2001. New business grew by €176 million to €1.123 billion. Due to special items resulting from premature redemptions of large-volume individual projects, total loan volume did not match the pace of new business growth. Total loans (excluding bill guarantees and pass-through transactions) increased by €188 million to €3.365 billion.

For the first time, new business with private overseas investors overtook domestic business – both in earnings and volume – and we succeeded in significantly strengthening our market position in North America. At the same time, business in our home market yielded gratifying results in new business and margins.

We once again followed a restrictive business policy in private residential real estate financing. We have noticed increasing liquidity problems in residential real estate in the former East Germany and will therefore stick to our policy of selective investment in this region for the time being.

We succeeded in further strengthening our position in municipal project finance and municipal leasing: alongside our financing business, we are increasingly being sought out by the public sector for the development and conception of new financing models for public investment.

**global new business
ahead for the first time**

International finance

We are active in a variety of cross-border lending operations that include traditional loans, structured finance and short and medium term trade finance. An additional core segment are long term, export-oriented real estate and project financing deals, some of which are guaranteed by government export credit schemes.

The volume of new business in 2001 was slightly higher than in the previous year, with a stronger focus on transactions with European banks and public sector entities, which accounted for more than half of all new business.

Aircraft financing represented the bulk of our business in export and trade finance. A higher number of transactions took place, with the volume of new business remaining at the previous year's levels. Done deals were largely pre-11 September financing agreements for companies we have done business with for several years. Our overall portfolio in this segment has a broad regional and aircraft type spread. Around 80 per cent of total volume is guaranteed by export credit schemes and/or pledged as collateral in the form of relatively new aircraft (83 per cent are less than seven years old).

Business activity in the infrastructure, energy and telecoms sectors – largely in the form of structured finance – showed growth, with the main focus on telecoms, an area in which we were highly selective.

Short term trade finance deals did not reach the previous year's levels as we did not replace completed projects, mainly in South America, and did not actively push business in the region. As in previous years, we continued to place special emphasis on risk-reducing financing structures as well as on goods safeguards.

**broad diversification in
aircraft financing**



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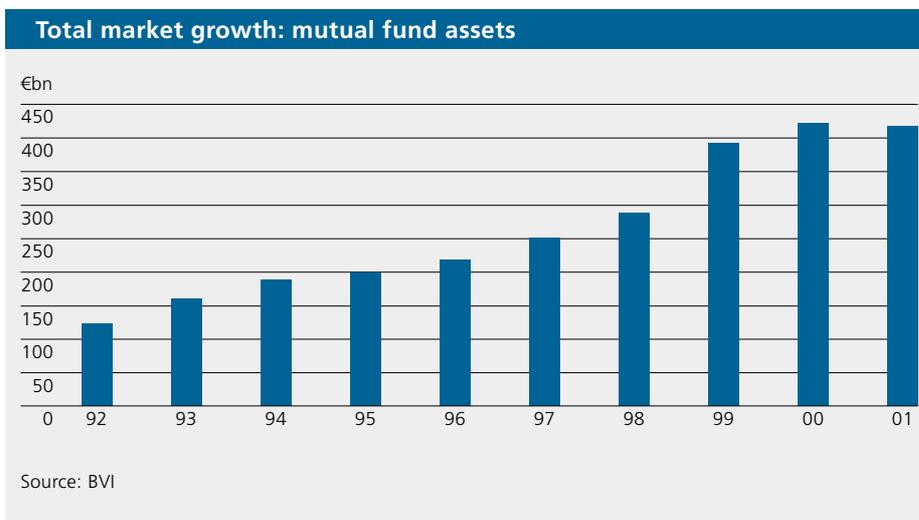
Investment Fund Business

German investment industry: positive inflows into all fund categories

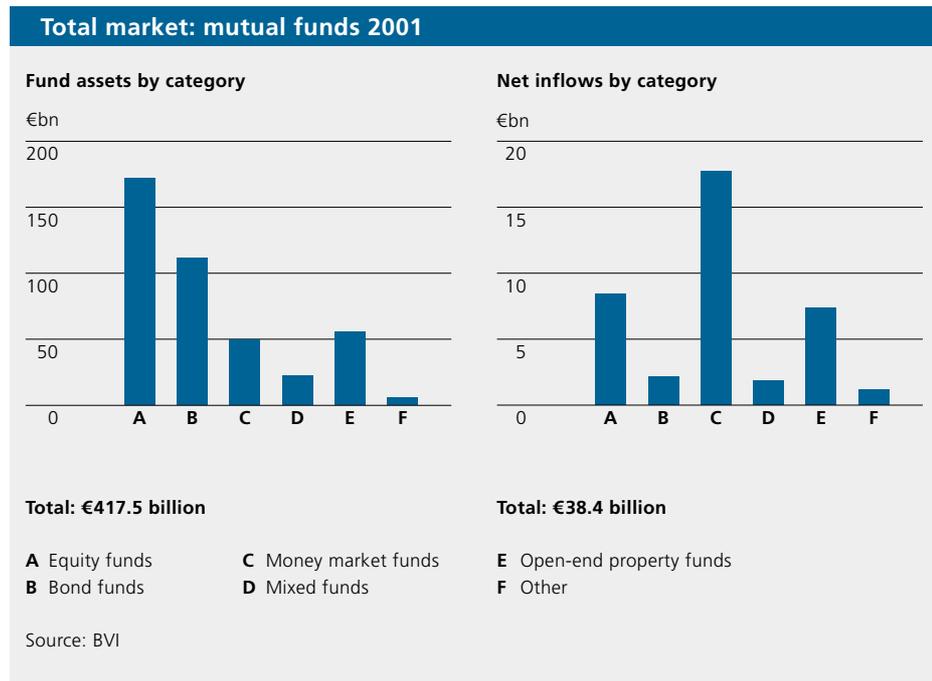
Although world events and economic development in 2001 were not conducive to the setting of new investment records, the German investment industry once again achieved very considerable results. According to figures published by the German Investment Fund and Asset Management Association (BVI), €80.6 billion (previous year: €107.1bn) flowed into funds last year. Inflows were registered in all fund categories, with money market funds in particular emerging as the investor favourite.

Inflow volumes into mutual funds and special funds were similar, at €38.4 billion and €42.2 billion respectively, with assets under management for special funds ahead of mutual funds. Out of a total volume of €918.6 billion (previous year: €932.0bn), mutual funds accounted for €417.5 billion (previous year: €423.6bn) and special funds €501.1 billion (previous year: €508.4bn).

investor favourite:
money market funds



Equity funds accounted for the biggest share of mutual fund assets, at 41.5 per cent (€173.3 bn), followed by bond funds at 26.6 per cent (€111.1 bn), open-end property funds at 13.4 per cent (€55.9 bn) and money market funds at 12.1 per cent (€50.4 bn).



The number of funds rose sharply by 591. At year-end 2001, the German investment industry including overseas subsidiaries managed a total of 7,726 (2,227 mutual funds and 5,499 special funds). Equity funds and funds of funds took the largest share of the 334 newly launched mutual funds.

Equity funds in demand despite loss of “favourite” status

In 2001, all fund categories recorded positive inflows. Equity funds remained popular but investor interest focused on lower-risk categories such as money market funds and open-end property funds.

Given the circumstances, equity funds did extremely well, with net inflows of €8.3 billion. Although investors were more cautious and risk-conscious, they remained optimistic about the opportunities provided by equity fund investment. Global-focus equity funds with a broad stock diversification benefited, as did funds containing German or European equities. Country and regional funds as well as sector funds were less popular, the majority registering outflows.

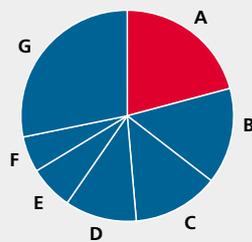
equity funds with
broad investment range
in demand

While €2.1 billion flowed into bond funds between January and December 2001, money market funds were the investor favourite, with inflows of €17.7 billion.

2001 was also an extremely successful year for open-end property funds, which were in the forefront of investor choice, attracting inflows of €7.3 billion. This put 2001 on a par with the record years of 1993 and 1999.

The fund of funds segment, which is not included in BVI statistics to avoid double calculation, saw inflows totalling €6.5 billion in 2001. Total fund volume in this relatively young segment amounted to €26.6 billion at year-end. Its growing importance as a structured investment vehicle is confirmed by its popularity with investors.

Total market: investment business of leading investment fund groups 2001



| | Market share | Fund assets | Number of managed funds |
|--------------------------------------|--------------|--------------|-------------------------|
| | % | €bn | |
| A Financial Group | 20.8 | 191.5 | 1,743 |
| B Deutsche Bank Group | 14.7 | 134.7 | 640 |
| C Allianz/Dresdner Bank Group | 13.1 | 120.1 | 803 |
| D Co-operative banks | 10.9 | 100.4 | 734 |
| E Commerzbank Group | 6.7 | 61.8 | 616 |
| F HypoVereinsbank Group | 5.5 | 50.8 | 459 |
| G Other | 28.3 | 259.3 | 2,731 |
| Total | | 918.6 | 7,726 |

Source: BVI, own calculations

Differentiated performance

2001 was marked by an at times drastic drop in equity market prices, putting severe pressure on the annual results of equity funds. Bond funds, in contrast, generated respectable returns. Open-end property funds once again proved themselves as an extremely stable investment class.

**convincing equity fund
performance in the long
term**

Equity markets suffered in 2001 from the bursting of the tech stocks bubble in the previous year and a gloomy economic outlook. The attacks of 11 September aggravated the overall uncertainty, pushing the German Dax index down 19.8 per cent year on year. Equity funds with a German investment focus were unable to escape the overall market trend and posted an average 20.7 per cent decline in performance. European-focus equity funds were down by an average 22.5 per cent, with global-oriented equity funds down in value by 19.9 per cent.

Despite last year's negative performance, equity funds averaged annualised double-digit increases in performance seen from a medium to long term perspective. This keeps them as choice number one for risk-tolerant investors looking to build up their assets in the long term.

Bond funds profited from numerous interest rate cuts by central banks in 2001. The resulting price rises helped bond funds with a eurozone investment focus to achieve a respectable average performance of 5.3 per cent. And global-focus bond funds posted average returns of 6.3 per cent due to the rather weak value of the euro in 2001.

Money market funds with a euro investment focus were up by an average 4.1 per cent, a performance close to capital market levels and an impressive confirmation of their suitability as a short term haven for liquidity. Money market funds with an international focus were up by an average 9 per cent during the year.

Open-end property funds proved to be stable and safe performers. The commercial property market was in good shape. The funds profited not only from positive developments in key German and European locations but also from the uncertainty on equity markets. This allowed open-end property markets to record an average increase in performance of 5.4 per cent.

Deka Group: position maintained in a difficult environment

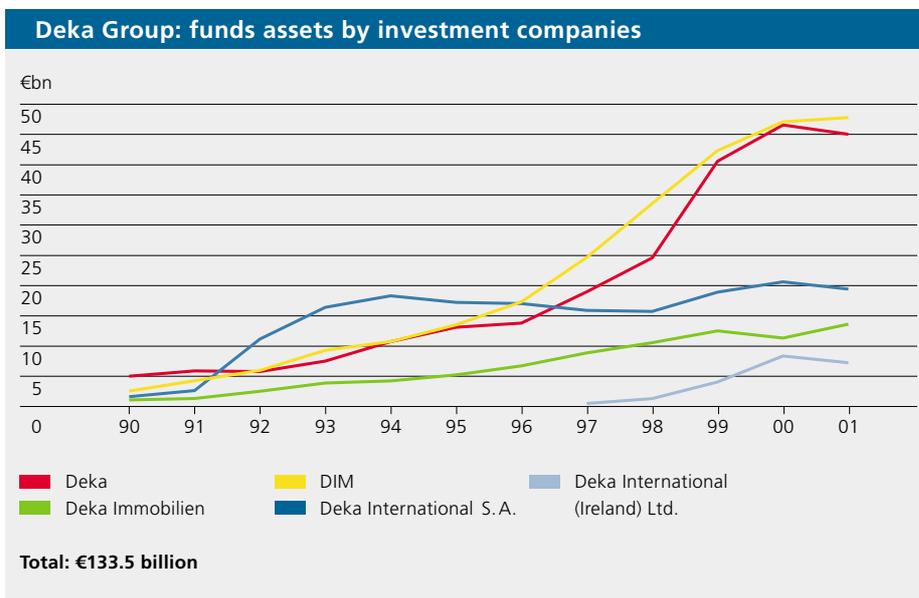
Although 2001 was an extremely difficult year in most market segments, Deka Group successfully defended its market position thanks to the good sales performance of the savings banks in 2001. Total assets under management in mutual and special funds amounted to €133.5 billion at year-end, a slight 0.6 per cent decline over the previous year (€134.3bn).

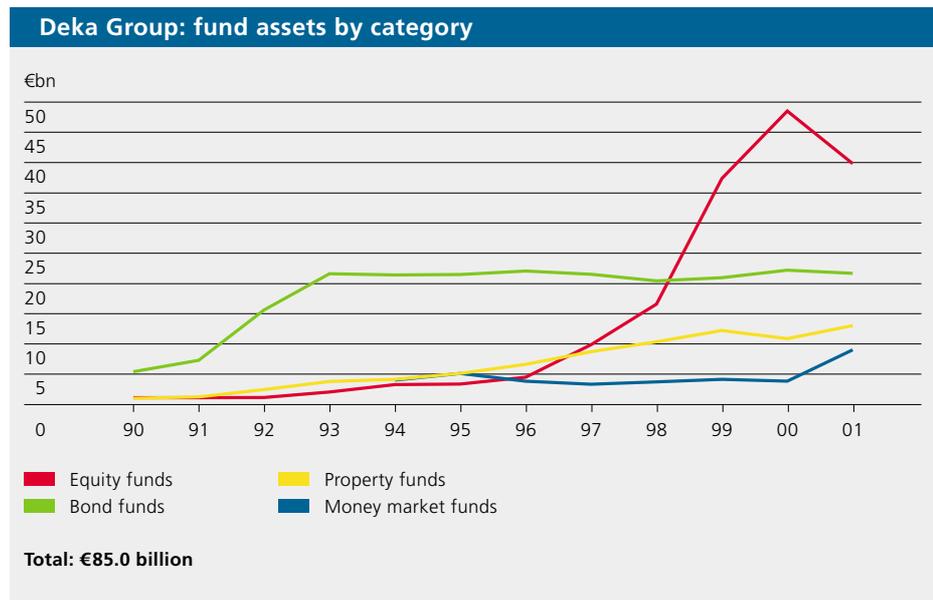
While fund volume in our property funds – up €2.3 billion to €13.6 billion – and special funds – up €0.7 billion to €47.9 billion – rose further, mutual fund volume fell by €3.8 billion to €71.9 billion as a result of the sustained drop in prices on global markets.

good sales performance
by savings banks

Money market funds in demand

Of the total volume of mutual funds at year-end, €40.0 billion was accounted for by equity funds, €21.7 billion by bond funds, €9.0 billion by money market funds and €1.2 billion by AS (retirement plan), mixed and quantitatively managed funds. Falling equity prices were thus responsible for the lower equity ratio of 56 per cent. The 8 percentage point drop over the previous year benefited money market funds almost exclusively, lifting their share to more than 12 per cent. The bond fund ratio grew modestly to 30 per cent.





Inflows continue

Net inflows into Deka Group investment funds totalled €12.5 billion, of which €8.2 billion were accounted for by mutual funds. This positive result was in large part due to the successful customer concept of the savings banks.

In view of the continued uncertainty surrounding market prices, investors favoured stable “parking” options such as money market funds. This segment attracted more than €5 billion in the year under review. With respective inflows of close to €2 billion, equity funds and open-end property funds proved equally popular with investors. Bond funds, in contrast, recorded outflows of €1.1 billion.

In the lead with funds of funds

In 2001, savings banks customers moved increasingly into structured products such as funds of funds, which can more easily cushion the impact of market fluctuations. A net €1.6 billion was invested in our four fund of fund types DekaStruktur:

With assets under management totalling €13.3 billion, Deka Group succeeded in defending its market leadership in the fund of funds segment. At the end of 2001, every second euro in a fund of funds was invested in a Deka product.

Outlook for the 2002 investment year

Pension provision and structured investment concepts will remain investor priorities in 2002. As a result of the recent German pension reform, high-return investment funds have now been added to the private and occupational pension plans eligible to benefit from government assistance, which will give investment funds an even more important role in the future.

Against this background, Deka Group registered a positive start to the new business year. Mutual funds posted net inflows of €2.5 billion in the first three months of 2002. A net €1.3 billion flowed into open-end property funds and €353 million into special funds in the same period. Deka Group managed a total fund volume €135.6 billion at the end of the first quarter.

Mutual funds: Liquid investment vehicles preferred

A slowdown in economic growth together with bond prices rising and equity prices falling well into the autumn typified the situation on financial markets in 2001. For the first time since 1974, all three major world economies, the US, Japan and Germany, were simultaneously in recession. The gloomy mood on financial markets was clearly reflected in the risk-averse investor behaviour of our fund customers. With net inflows of €5.0 billion (previous year: €-432m), money market funds were the all-time investor favourite. They were followed by equity funds at €1.98 billion, with investors focusing on highly diversified global and European equity funds. These registered an overall increase of around €2.2 billion. DekaSpezial, our global-focus equity fund recorded the highest demand with inflows of €589.6 million (previous year: €2.4 bn). Although bond funds generated a good performance due to falling interest rates worldwide, investor demand remained below expectations.

Equity markets: highly volatile markets movements

Whereas falling interest rates in the first quarter of 2001 initially triggered muted confidence and impacted favourably on TMT (technology, media, telecommunications) stocks, investors took an increasingly pessimistic view well into the autumn. A high degree of volatility along with a string of revised earnings announcements from top companies too, were the hallmark of the 2001 investment year. The result was double-digit falls in prices on key stock indices worldwide.

In such a difficult environment, Deka-ConvergenceAktien CF delivered a convincing performance, up 15.3 per cent since its launch on 13 August 2001. The fund focuses on stocks in central and eastern European candidate countries or those seeking association status with the European Union.

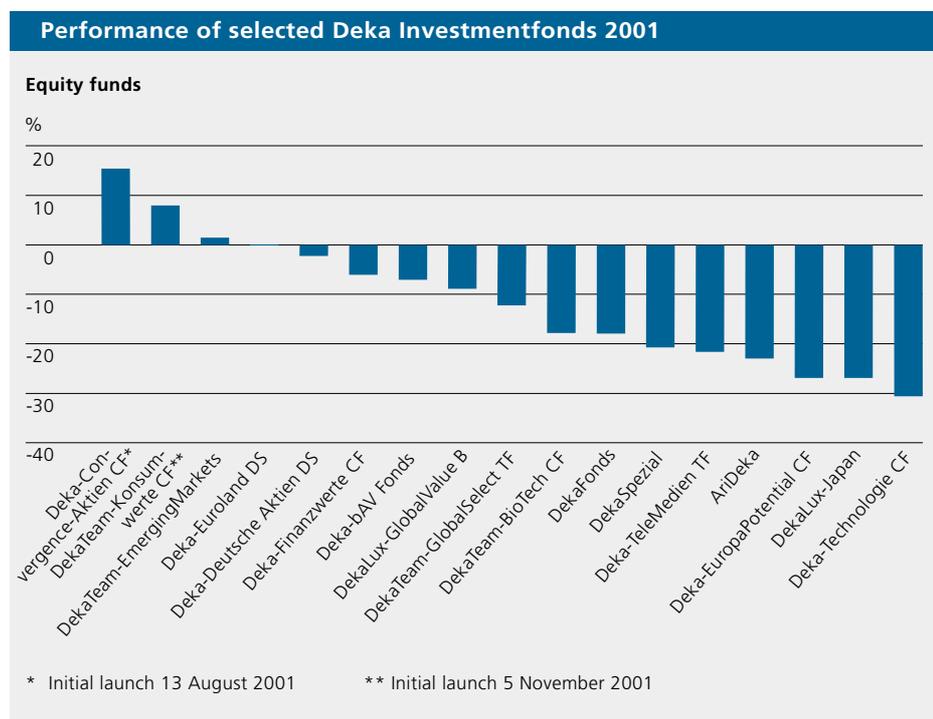
Overall, equity funds with a strategic focus on defensive sectors and individual stocks or those that deploy safety concepts generated the best results. This allowed our (also new) DekaTeam-Konsumwerte fund (+7.8 per cent since its launch on 5 November 2001) and DekaTeam-EmergingMarkets (+1.1 per cent) to deliver good results. Thanks to our Dynamic Safety Concept, losses in Deka-Euroland DS were avoided (0.0 per cent) and limited to 1.9 per cent in Deka-Deutsche Aktien DS.

**convergence funds
register double-digit
performance increase**

DekaFonds outperforms the Dax

Among the funds with a focus on Germany, DekaFonds, Deka Group's oldest fund, delivered – despite a negative performance of 17.7 per cent – a relatively good result: the Dax share index performed significantly worse, down 19.8 per cent.

Sector funds, the hot favourite in 2000, were down as a result of the extremely negative environment for tech stocks, recording net outflows. The most sought after funds in this segment were Deka-Technologie CF and TF, which saw an inflow-fuelled total volume increase of around €385 million. However, technology-oriented sector funds posted at times double-digit price declines and did not fulfil investor hopes of attractive returns.



In the final quarter of 2001, a far more positive trend emerged on equity markets worldwide, which was seen as a trend-setting signal for 2002.

Bond funds: safe investment vehicles in an unsafe market phase

The gratifying performance gains made by Deka bond funds reflected for the most part favourable fundamentals in the bond market during the previous year. A slowdown in growth in the major economies and falling inflation rates pushed central banks to make multiple cuts in key rates. Bond funds thus offered investors a profitable and risk-conscious investment alternative, above all in the light of the continued volatility on equity markets.

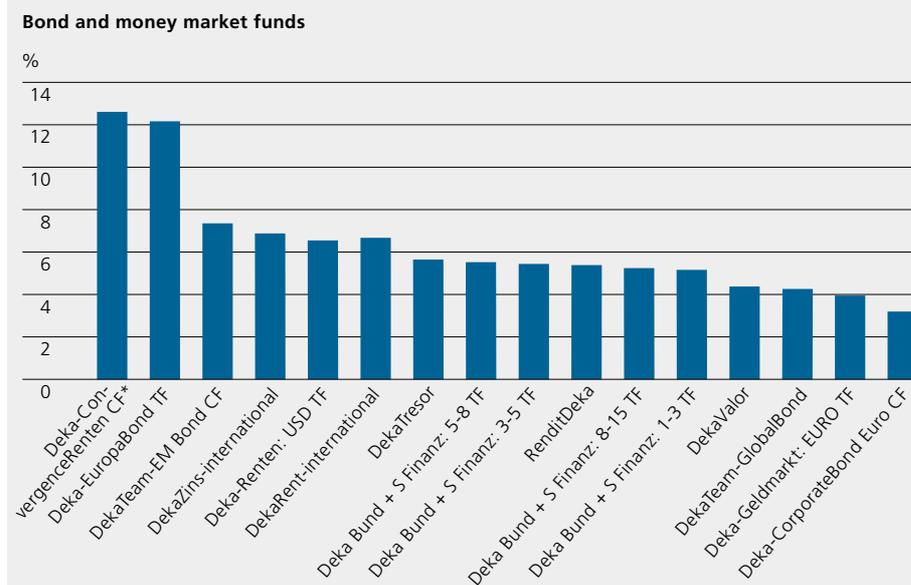
Bonds funds with a European investment focus performed extremely well. DekaconvergenceRenten CF, launched in August 2001, was up 12.6 per cent by utilising positive bond market developments in EU candidate countries. DekaeuropaBond TF, up 12.1 per cent, also posted above-average performance, reflecting the good returns offered by the European bond market.

DekaZins-international, which invests in short-term maturities worldwide, replicated its positive performance of the previous year with a performance increase of 6.8 per cent. Dekateam-EM Bond CF made use of the good opportunities also available in fixed and floating-rate debentures. This is paper that is not considered first-class and hence offers higher yields. The excellent 7.3 per cent performance underscores the importance of diversification for risk spread.

Uncertainty on equity markets led to keen demand for money market and money market-oriented funds and investors were rewarded for putting their trust in these products with a good performance: Dekageldmarkt: EURO TF was up 3.9 per cent. Dekabund + S Finanz: 1-3 TF, which invests in short-term maturities, was up 5.1 per cent, proof that investing in virtually risk-free products can also generate attractive returns.

good results for
European bond funds

Performance of selected Deka Investmentfonds 2001



* Initial launch 13 August 2001

Property funds: high net inflows

Demand on German property market slightly down

The collapse of the TMT (technology, media, telecommunications) sector triggered an overall slowdown in domestic demand for commercial property in 2001. However, growth was seen in old economy companies as well as in corporate services firms (legal services, accounting).

Last year's extremely high turnover figures were not matched in 2001. Rental volume, however, was significantly higher than the 1990s average. Topping the list was the Munich region, followed by Frankfurt, Berlin, Düsseldorf and Hamburg. Vacant office space remained low and rental price increases eased towards the end of the year. There was little change in the east German markets of Dresden and Leipzig. Demand for office space was regionally limited and generally low.

Stable property markets worldwide

The slowing economy in Europe led, above all in new economy companies, to a decline in demand for office space. Rental turnover was nevertheless extremely good and vacancies correspondingly low. Rents continued to rise in some locations but overall growth was slower.

London is the UK's biggest property market and office rents are the highest in Europe. Supply increased thanks to the higher volume of new space. Vacancies were slightly up. Rental price growth slowed both in the City of London – London's financial centre – and in the West End.

In the Netherlands, property markets in Amsterdam, The Hague, Rotterdam and Utrecht were extremely healthy, thanks to the favourable economy. Despite a modest decline in demand, rents continued to rise due to the very low availability of vacant space. The Belgian capital, Brussels, on the other hand, registered a gratifyingly high turnover in office space in 2001. Top rents for new properties rose slightly due to the virtual absence of vacant space in this category, above all in the city centre. There was very little vacant office space in neighbouring Luxembourg. Supply was slightly up and top rents rose modestly.

The Paris region is Europe's biggest commercial property market. Despite a modest decline in demand, the market remained extremely active, with supply in prime city-centre locations very tight. The vacancy rate was low in all market segments. Rents increased and remained the second highest in Europe. There were signs of an easing of market activity in Spain's two business centres, Madrid and Barcelona. Rental volume was significantly down at times, with rental price growth flat. The high volume of completed office property pushed up the vacancy rate, which had previously been very low.

In Austria, demand for office space in the capital Vienna was extremely high last year. The vacancy rate was up slightly due to the strong volume of new construction. Top rents have remained stable for three years. In contrast, the

**low vacancy rates
on European property
markets**

property market in Budapest, the capital of EU accession candidate, Hungary, remains in a state of consolidation. Top rents were down and vacancies remained at a relatively high level.

Demand for office space in the US eased as a result of the slowing economy, although there was heavy demand for replacement office space in New York and Washington following the September 11 attacks. Overall, rental price increases eased while in San Francisco, top rents dropped considerably. Overall, vacancy levels remained moderate. The favourable outlook for the Australian economy, on the other hand, was reflected by positive growth in Sydney, the country's biggest property market. Demand for office space was stable, the vacancy rate was down and rents have for some time been moving upwards.

Deka-ImmobilienFonds and Deka-ImmobilienEuropa register heavy inflows

After the heavy outflows of 2000 which were largely due to the booming equity market, extremely high inflows were recorded last year: together, both funds registered a total of €2.0 billion. With a 23.4 per cent market share (previous year: 22.8 per cent), Deka Immobilien Investment GmbH remains the undisputed market leader in open-end property funds.

We continued to expand our special fund segment and 2001 saw two new fund launches. The volume of all five special funds managed by Deka Immobilien Investment GmbH increased to a total of €574.5 million.

Total fund volume managed by Deka Immobilien Investment GmbH at year-end 2001 amounted to €13.6 billion, including €7.3 billion managed by Deka-ImmobilienFonds and €5.7 billion by Deka-ImmobilienEuropa.

Deka-ImmobilienFonds

In 2001, the fund acquired three properties in Germany and one in the UK with a total market value of €307.8 million. These consisted of the "Skyper" block, two adjacent plots in Frankfurt, an additional construction element in the "Prime Parc" property (already part of the portfolio) in Raunheim and an extension of the St. Enoch shopping centre in Glasgow. To optimise our portfolio structure, seven properties with a total value of €148.9 million were sold. Our rental activities generated a number of successful results; the vacancy rate was 3.6 per cent (previous year: 3.6 per cent).

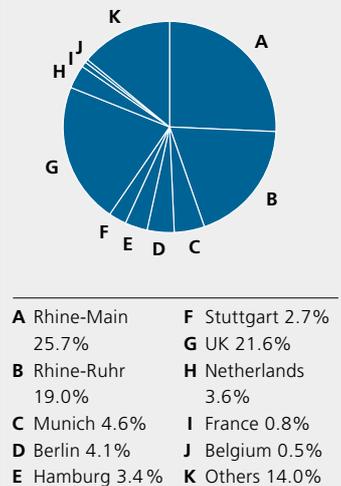
Our real-estate portfolio contained a total of 147 properties, nine of which are under construction. Around 26.5 per cent of our property assets (excluding those in the project stage) are abroad and are invested in nine properties in Belgium, France, the UK and the Netherlands.



Frankfurt am Main: Skyper

Deka-ImmobilienFonds

Property portfolio by region
(% of market value as
at 31 December 2001)

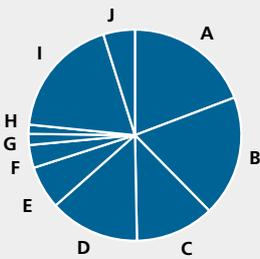




Paris: Le Centorial

Deka-ImmobilienEuropa

Property portfolio by region
(% of market value as
at 31 December 2001)



| | |
|---------------------|------------------|
| A Germany 19.2% | F Austria 3.5% |
| B UK 18.5% | G Spain 1.7% |
| C Netherlands 12.0% | H Hungary 1.4% |
| D France 13.7% | I USA 18.6% |
| E Belgium 6.6% | J Australia 4.8% |

Deka-ImmobilienEuropa

At year-end 2001, Deka-ImmobilienEuropa had a portfolio comprising 63 properties, 49 of which are located abroad and 14 in Germany. Nine properties (three of which are in the project stage) in four European countries with a total market value of €410.2 million, were acquired. These include office and retail properties in Amsterdam, Berlin, The Hague, Düsseldorf, London, Munich/Ismaning and Paris, as well as a logistics centre in the greater Paris region. The office project in Paris is the spectacular Le Centorial, which is being built behind the historic facade of a building dating back to 1878 and incorporating a dome designed by Gustave Eiffel. In the period under review, one property in London and one in Sydney with a market value totalling €121.5 million were sold. Overseas real estate accounted for 80.8 per cent of the fund's total assets (excluding those in the project stage). The vacancy rate dropped from 2.3 per cent in the previous year to 1.7 per cent.

Performance

Performance including reinvestment in the 2000/01 investment fund year – from 1 October 2000 to 30 September 2001 – improved considerably over the previous business year for Deka-ImmobilienFonds, up 5.5 per cent, as well as for Deka-ImmobilienEuropa, up 6.1 per cent. This was mainly due to a higher return on liquidity as well as a higher return on valuations in the domestic market. Yields across all domestic and foreign properties were 6.6 per cent for Deka-ImmobilienFonds and 8.7 per cent for Deka-ImmobilienEuropa.

The performance forecast for the year ending 30 September 2002 is between 4.0 and 4.5 per cent for both Deka-ImmobilienFonds and Deka-ImmobilienEuropa.

Both funds are in the long term a safe and – above all for tax purposes – attractive investment vehicle and are also ideally suited for private retirement planning. 54.3 per cent (private assets) of the return on Deka-ImmobilienFonds in fiscal 2000/01 was tax-free, with Deka-ImmobilienEuropa's tax-free component as high as 65.2 per cent (private assets).

Outlook

The commercial property market in Germany will consolidate in 2002. The overall rental volume will decline, rents will tend to stagnate and although vacancies will rise slightly, they will nevertheless remain gratifyingly low as the availability of new space will increase by very little. The European and overseas markets in which Deka Immobilien Investment GmbH is active can expect sustained investment activity. This means that property yields will remain – also because of low interest rates – under pressure.



Deka-ImmobilienFonds will continue to focus on the domestic market in 2002 and in particular on Berlin, Frankfurt, Düsseldorf, Hamburg and Munich. We will reduce our involvement in speculative project development and concentrate increasingly on investing in rented, completed properties.

Deka-ImmobilienEuropa's main focus is on Europe. We plan to extend our portfolio in existing markets and to expand to other promising countries such as Denmark, Italy and Ireland. We are also keeping a close look at Australia and the US. We intend to continue to optimise our portfolio and to further diversify the utilisation spectrum.

After the introduction of the fourth financial markets promotion act – anticipated in mid-2002 – we plan to launch a third fund, Deka-ImmobilienGlobal, which will invest worldwide.

2002 sees the launch of customised property funds for mainly German-based institutional investors. These offer more options than traditionally provided by investment funds and should therefore be extremely attractive for this target group.

**new property fund
invests worldwide**

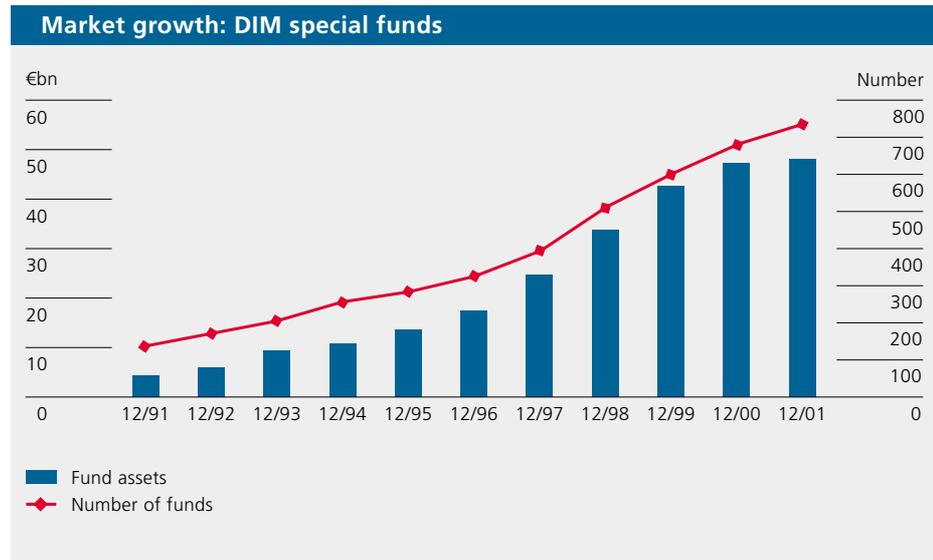
Special funds: interest remains high

Despite the very obvious slowing of the overall economic situation and the cold wind blowing from the capital markets, special funds, now a well-established, tried and tested form of institutional asset management, had on balance a successful year again. Despite numerous new records, however, the dramatic market weakness on virtually all relevant equity markets worldwide overshadowed our success.

The number of mandates managed by the 55 BVI-listed special funds investment companies rose by a net 275 or 5.3 per cent, although the much more difficult environment led to fund dissolutions on the part of many institutional investors.

Renewed high inflows – although down by more than 10 per cent compared with the previous year – of €39.4 billion were not able to prevent the volume of assets under management, at €492.3 billion, from failing to match, by a very small margin, the record sum of the previous year. With a simultaneously higher number of special funds, average assets under management per fund declined to a little over €90 million, but were still well in excess of the average for past years.

These numbers in no way represent a step backwards – let alone a setback – but rather a return to normal after years of often exuberant growth. In times of emptier budgets in both the private and the public sector, efficient asset management, and hence also the deployment of special funds, becomes increasingly important.



DIM consolidates its lead

The difficult environment also inevitably impacted on Deka Investment Management GmbH (DIM), market leader since June 2000 with the highest volume of assets under management. In difficult times and at a time when an increasing number of new competitors are actively entering the market, it is often all the more difficult for established top companies to defend their position in their particular sector. However, in spite of all these factors, DIM succeeded in doing so. The number of mandate dissolutions was kept low so that by year-end 2001, we managed a total of 738 mandates, an increase of 55 mandates – 8.1 per cent – over the previous year. Net inflows of €4.1 billion amounted to 10.4 per cent of the sector total. This allowed us to slightly increase our market share of total fund volume, which reached 9.7 per cent at year-end.

Once again, more than half of fund inflows resulted from increases to existing special funds, a vote of confidence in Deka Group's performance. Although investment results did not meet absolute expectations in every case due to the weak equity markets, they were certainly satisfactory in relative terms.

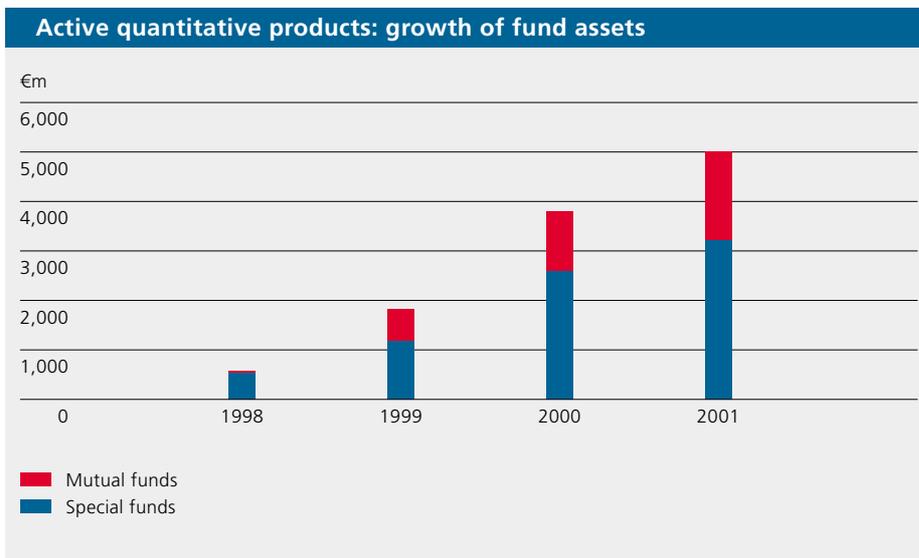
**increased market share
for special funds**

Quantitatively managed fund products: dynamic growth continues

The positive growth in our quantitative products segment continued in 2001: we successfully marketed our entire range of active quantitative products, both domestically and internationally. The volume managed rose – against the market trend – last year by around €1 billion to more than €5 billion in more than 70 mandates. Our continued successful performance in and in spite of a very difficult market environment and our dedication to quality which meets the highest international standards ensure the sustained and dynamic growth of our products in this segment.

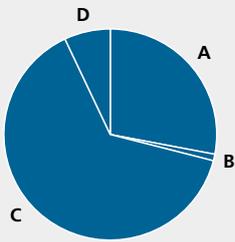
Fifteen highly-qualified experts spanning a wide spectrum of experience and skills guarantee the commitment to excellence required in an international investment environment.

above-average growth



In the quantitative management segment, we have not only secured a lead over our domestic competitors, our global successes are evidence of the increasing acceptance of our policy – the disciplined implementation of state-of-the-art theoretical knowledge. The prerequisite for this is the development of proprietary mathematical and statistical techniques, benchmarked against global best practice, to identify arbitrage opportunities arising from price discrepancies and to utilise them in an objective, risk-controlled manner. Ensuring the optimally smooth execution of the individual stages of the investment process is a key guarantee for translating theoretical knowledge into practical investment success.

Assets by product type



- A Sigma Plus 28%
- B Bonds 1%
- C Equity 64%
- D Multi Asset Mandate 7%

On the equity side, the model world comprises stock selection and market timing aspects, and on the bond side government bonds and corporate bonds. The deployment of our own customised tools for optimal portfolio construction allows for a variety of options tailored to specific client needs, either in a benchmark-driven world with integrated tracking errors or – in particular demand in the past two years – in an absolute return world. And what is currently unique here is the explicit management of portfolio risks with one-sided risk dimensions for the downside risk in such an environment.

Our mandates currently also include six mutual funds. On the equity side, these are the global equity fund DekaLux-GlobalValue, European equity fund Deka-EuropaValue and occupational pension product Deka-bAV Fonds. We also launched the non-benchmark-driven absolute return product Sigma Plus in three different risk categories. This is marketed exclusively to clients investing a minimum of €5 million.

Strong growth was also registered in the delivery of concrete solutions packages across the spectrum of modern asset management. One example are our asset-liability management studies. We fine-tuned our existing range of tools and developed a new strategy sourcing tool, successfully deploying them to draw up concrete solutions in 19 cases.

Our participation in the German Savings Banks and Giro Association-sponsored treasury management project generated important momentum and provided additional ideas for rounding off our range of instruments for overall corporate management. In the asset liability management field, we are currently focusing on whether, along with the treasury management function, to include the market-related pricing of credit risks in our range, in this way optimising the overall asset structure.

Another key focus were feasibility studies carried out in areas such as hedge funds, guarantee products and fund-independent solutions packages. The bulk of the conceptual work was carried out within the framework of a project for developing a fund-based pension plan. A key element was fine-tuning the product with a view to a return-optimised, life cycle-dependent asset allocation in parallel with assuring the integrity of the paid-in contributions for a variety of investor profiles. These were not the only issues solved with the help of extensive Monte Carlo simulations – others included the design of the payout phase and the potential capital coverage for DGZ·DekaBank Group.

participation in projects and studies



Custody: steady growth

Despite difficult market conditions, we continued to expand our custodial business in 2001, although it did not grow to the extent seen the previous year. At year-end 2001, 5.1 million accounts were managed by Deka Group Group-wide, including fund-based asset management services, an increase of 540,000 accounts compared with year-end 2000.

In spite of the often considerable drop in prices on world markets, the total volume of all accounts grew by €1.1 billion to €53.8 billion last year. This is equivalent to a 63.4 per cent share (previous year: 60.8 per cent) of the total volume of Deka Group mutual funds. The average account size was €10,600 at year-end.

increased custody ratio

DekaBank custodial accounts still sought after

The most frequently used service in our custodial and investment services is the DekaBank custodial account, which numbered 4.8 million (previous year: 4.3m) and which guarantees the customer-friendly and economical storage of investment fund units.

Since mid-2001, customers have had the option of depositing, along with the fund units of the approximately 210 Deka investment funds, fund units of 50 funds of our partner banks, Swissca, Lombard Odier & Cie and WestInvest. At year-end, these funds had already accumulated a volume of €580.4 million.

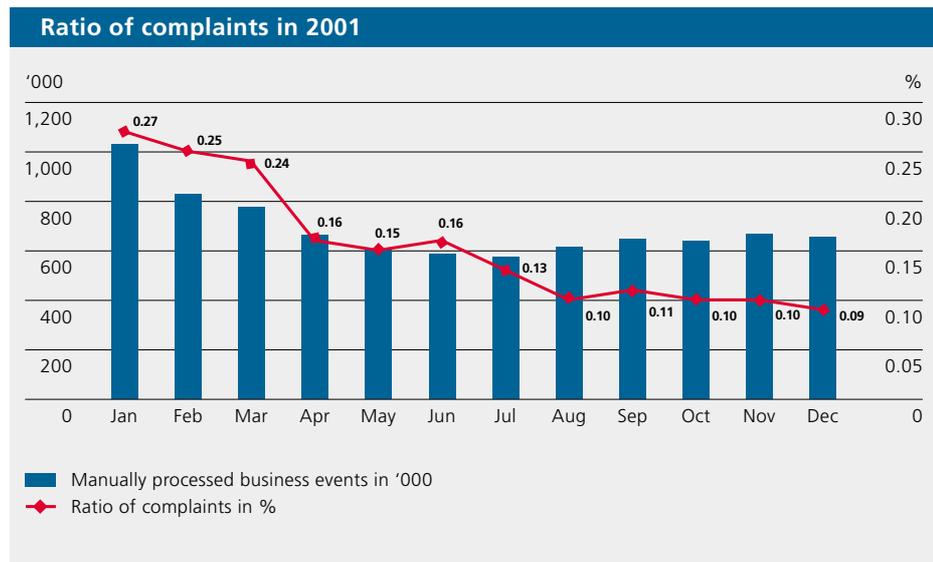
VL savings plans – government-backed asset creation schemes – became increasingly popular. With 270,000 new accounts, VL accounts totalled 1.64 million, with total account volume amounting to €1.3 billion (previous year: €1.2bn). VL accounts accounted for 3.8 per cent of total DekaBank custodial account volume in 2001, up from just under 3 per cent the previous year.

Regular savings contributions via direct debit grew equally in popularity. The number of regular pay-in plans rose to 1.44 million (previous year: 1.37m). This development is certainly also a result of greater investor interest in private pension provision.

Enhanced service quality

We placed particular emphasis on enhancing quality management in 2001. Alongside improvements in processing procedures, which led to a significant drop in the rate of complaints, we also extended our call centre service times. Our operators are now available to customers and savings banks advisers between 6 a.m. and 10 p.m. on trading days and on Saturdays between 8 a.m. and 4 p.m. Our electronic message service can be accessed around the clock, seven days a week.

longer call centre
service hours



We also continued to expand our computerised marketing channels: orders placed online by savings banks doubled to 84 per cent compared with the previous year (41.9 per cent). This led to cost savings of more than €10 million, improved quality and shorter order transmission times.

Structured investment concepts: growing investor confidence in turbulent times

Due to their diversification of investor funds, investment funds display a significantly lower risk profile compared with direct investments. This effect can be enhanced even further by the deployment of structured investment concepts. These are concepts which combine several fund products into an investment strategy with a clearly defined risk/return profile – for example products like fund-based asset management or fund of funds concepts. Deka Group is very successfully positioned in these market segments, which is underlined by the market leadership reached in both cases.

Deka Group remains biggest fund of funds provider

Deka Group remained Germany's biggest fund of funds provider in 2001, with an approximately 50 per cent market share, and DGZ-DekaBank's asset management division is today responsible for the structuring of 26 funds of funds. Our central task is to ensure a balanced and market-adjusted management of asset classes along with the efficient selection of promising and high-performing investment funds. Here, our fund of funds managers are backed up by the expertise of our in-house research team.



Asset management – turbulent markets call for active management

The trend towards fund-based asset management continued despite the difficult phase experienced on capital markets in 2001. An increasing number of investors are opting for this form of investment, which offers a high degree of investor comfort and above all a structured securities investment with an integrated risk-return component all in one.

A carefully structured and actively managed portfolio is set to play an increasingly important role for investors for another reason – the growing importance of private pension provision. Based on a personalised risk approach and investment horizon, Deka Group's asset management services draw up detailed investment concepts in which the investor's funds are broadly diversified. Altering the concept's strategic positioning with regard to asset class ratios – equities, bonds, real estate and cash – offers the opportunity of responding to a changing capital market environment.

In an environment alternating between economic gloom and recovery scenarios, the key to successful investment in 2001 lay, alongside the management of investment ratios, in a consistently defensive orientation of portfolio structures. This allowed us to limit losses even under difficult market conditions. Weighting country, regional and sector funds and integrating value or growth-oriented fund products enabled us to vary the offensive or defensive nature of the portfolio structure – a key management tool in asset management. In the bond segment, accounts were additionally optimised via a change in the structure of residual maturities and the addition of foreign currencies. In an otherwise conservative bond portfolio, in 2001 we also successfully generated additional returns through the integration of corporate and emerging market bonds.

**more defensive
orientation of
portfolio structures**

Fund-based asset management Deka Group

| Account type | Number of accounts* | | | | Volume | | | |
|--------------|---------------------|------|----------------|------|------------------|------|------------------|------|
| | SDD | | SPP | | SDD | | SPP | |
| | No. | % | No. | % | €'000 | % | €'000 | % |
| Ertrag | 4,696 | 2.5 | 5,954 | 11.6 | 234,921 | 3.3 | 344,297 | 14.7 |
| ErtragPlus | 20,302 | 10.9 | | | 896,162 | 12.8 | | |
| Wachstum | 85,114 | 45.7 | 26,067 | 50.8 | 3,602,358 | 51.5 | 1,266,417 | 53.9 |
| Chance | 52,107 | 28.0 | 19,284 | 37.6 | 1,634,040 | 23.3 | 736,648 | 31.4 |
| ChancePlus | 24,009 | 12.9 | | | 633,878 | 9.1 | | |
| Total | 186,228 | | 51,305 | | 7,001,359 | | 2,347,362 | |
| | | | 237,533 | | | | 9,348,721 | |

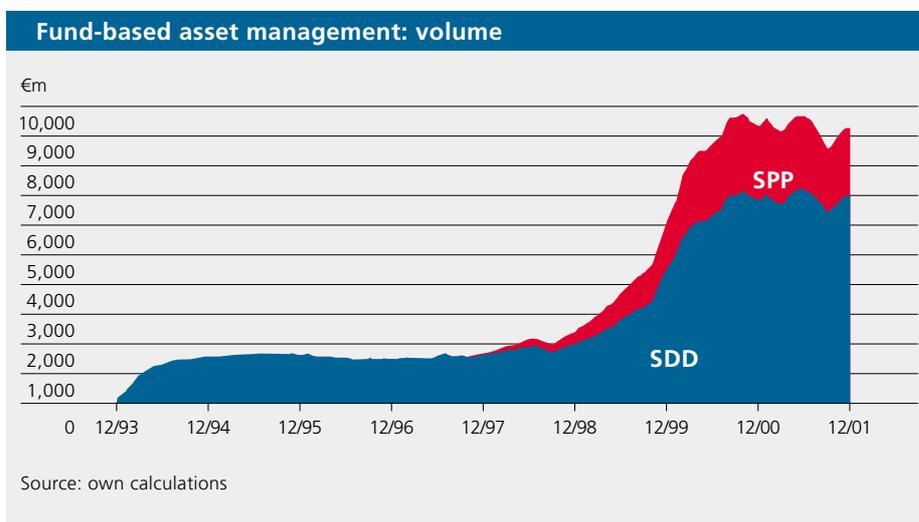
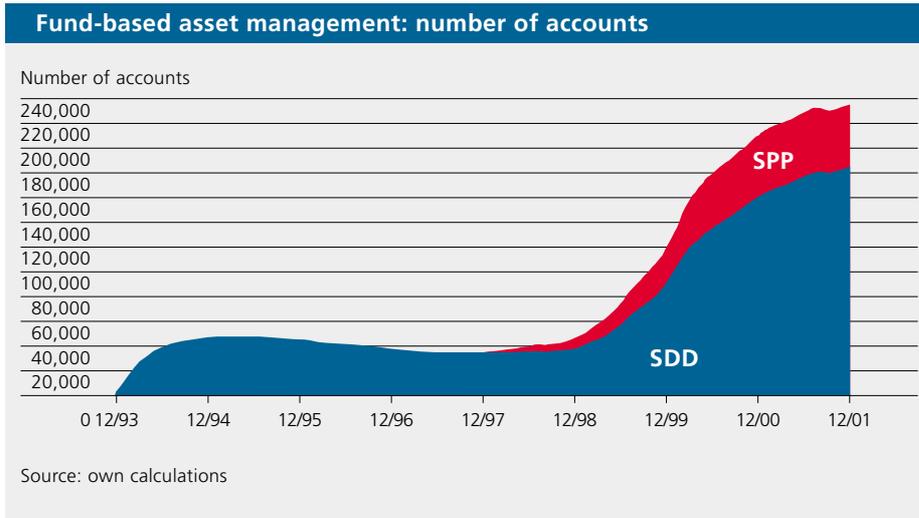
SDD  DynamikDepot
SPP  Schweiz PrivatPortfolio

* Active accounts

Structured fund concepts show sustained success

In 2001, our two asset management products,  DynamikDepot und Schweiz PrivatPortfolio became firmly established in the fund-based asset management market. Investors in  DynamikDepot can choose between five different investment profiles. For the implementation of investment decisions and the targeted selection of fund products, our Frankfurt-based fund management specialists benefit from co-operation with our global partners whose funds round off the broad range of Deka Group products. The technical and market proximity to the fund management expertise of Swissca, the central investment arm of the Swiss cantonal banks, global investment house JP Morgan Fleming and Lombard Odier & Cie is a key pillar in Deka Group's fund-based asset management services. Investors who wish to profit from traditional Swiss banking expertise and opt for asset management with Deka(Swiss) Privatbank AG, can choose between three different account types offered by Schweiz PrivatPortfolio. Investors can additionally opt for the integration of a currency component by investing in Schweiz PrivatPortfolio-Franken or -US-Dollar. Schweiz PrivatPortfolio is managed by Lombard Odier, one of our Swiss partners.

fruitful co-operation
with our international
partners



Seen from a medium to long term view, both  DynamikDepot and Schweiz PrivatPortfolio produced an attractive performance. Bond-oriented account types in particular profited from the difficult market environment of the past two years. Since its launch on 1 December 1993,  DynamikDepot has generated an average annual return of between 5.5 per cent in the bond portfolio  DynamikDepot Ertrag (Yield) and 8.7 per cent in the Opportunities account “Chance” (with an up to 100 per cent equity component). Additional account varieties, launched in 1998 – ErtragPlus (YieldPlus) und ChancePlus (OpportunitiesPlus) – yielded annual returns of 6.3 per cent and 7.7 per cent respectively. Schweiz PrivatPortfolio has enjoyed average annual returns of between 6.1 per cent (Yield) and 7.3 per cent (Opportunities) since it was launched in November 1997.

Deka takes over market leadership

Balanced management concept dominates

In the light of the difficult market environment, there was high demand for the more conservative, safety-oriented account types.  DynamikDepot's ErtragPlus (YieldPlus) account type with an up to 25 per cent equities component allows investors to choose between an all-bond and a more balanced growth portfolio.

At year-end 2001, Deka Group managed assets totalling €9.35 billion Group-wide in its two asset management products,  DynamikDepot und Schweiz PrivatPortfolio. Although the negative performance of global equity markets reduced the volume of managed assets, this was almost completely counteracted by net inflows. The biggest component in both products are the growth accounts, with more than 50 per cent of total assets under management. Deka Group's share of the fund-based asset management market, which in Germany is dominated by the big banking groups, grew significantly in 2001 to around 34 per cent, giving Deka Group market leadership.

Fund research

As the central provider of investment services for the German savings banks organisation, DGZ·DekaBank has a valuable fund research team at its disposal whose main tasks lie in the provision of analysis and information.

The department monitors and examines the progress of our investment funds, those of our partners as well as our competitors' products. It additionally carries out detailed analysis of global capital markets, on the basis of which it issues investment recommendations.

The increase in the number of fund products makes greater transparency essential, as it does a systematic classification and evaluation on the basis of clear and objective criteria. Our fund research team meets the increased need for information by issuing a variety of publications. Publications such as Deka Investmentfonds Spezial, annual and monthly profiles as well as opinions and reports on capital market themes provide valuable back-up services for the Group's own securities and marketing departments and our partners, the savings banks, landesbanks and public sector insurers.

The investment industry's marketing activities and the increase in fund reporting by the media have created an additional need for information for savings banks. Our research team have, in line with this trend, extended the depth and breadth of available fund information to meet this need. In this connection, our co-operation with fund rating agencies has also been intensified.



Occupational pensions in transition

Germany's statutory landscape for occupational pension provision improved considerably last year. As of 1 January 2002, all employees have a statutory right to a defined contribution-based occupational pension plan. The first collective wage agreements to incorporate this option have already been negotiated. Pension portability and preservation have also been made easier through the substantial lowering of the vesting period – the period of continuous employment required to acquire the right to an occupational pension, even in the case of a change of employer – a sign that the government is taking into account society's increasing mobility.

The four existing “implementation routes” for occupational pension provision have now been supplemented by a fifth – pension funds. This option is more flexible than the previous insurance-based routes since it offers more room for manoeuvre in investing the available capital and can therefore more effectively utilise the opportunities offered by financial markets. Additionally, the pension fund route, to date used almost exclusively by large companies, will now become increasingly attractive due to additional tax incentives.

As part of a central savings banks project sponsored by the German Saving Banks and Giro Association (DSGV), public sector insurance companies and DGZ-DekaBank have drawn up innovative fund and insurance-based occupational pension products to be marketed on a nationwide scale by savings banks. The project also developed recommendations and concepts for the strategic positioning of the savings banks organisation in the occupational pensions segment. In 2001, the newly developed products were optimised and additional products added:

🏠 BonusVorsorge

Our 🏠 BonusVorsorge product is based on the topping up with investment funds. The employer agrees to provide a pension in exchange for the employee's contributions. The contributions are exempt from income tax. Contracting into the policy is made at entry only, which means that employees can decide from year to year whether to remain in this scheme and on the amount of their contribution. The contributions are paid into a dedicated provision-specific equity fund, Deka-bAV Fonds. A residual sum will be used as a one-off contribution to a life insurance policy in the event of the employee's death.

[new options for
company pension plans](#)

Deka-PensionPlan basic

Deka-PensionPlan was developed along the lines of  BonusVorsorge. The supplementing of the pension plan agreement is also done through the Deka-bAV fund. Instead of salary-funded contributions, Deka-PensionPlan is fully employer-funded. Due to the product's flexibility, it is suitable for one-off or variable special payments to be used for occupational pension provision purposes. The employer can decide from year to year whether to contribute to Deka-PensionPlan basic and in what amount.

Deka-PensionPlan Kombi

Employers and employees often opt for a mixed financing plan and this can be done through a combination of  BonusVorsorge and Deka-PensionPlan. The product is available under the name Deka-PensionPlan Kombi.

With all three products, the pension plan includes a lump-sum payment in the event of the policy-holder's death, disability or where the employee has reached the pensionable age. The amount is equivalent to the accrued capital of the fund units acquired by the employer on behalf of the employee. Independent of fund performance, the employee will always receive an amount equivalent to the capital sum of the pension plan guaranteed by the employer. In this way, employees can take advantage of the efficiency of equity markets for the risk-free, yield-optimised accumulation of retirement capital.

In all these cases, the accrued capital is treated as taxable income upon retirement. The untaxed contributions made during the period of employment are not taxed until the retirement phase. Along with the advantage of accumulating interest on interest payments, the deferred taxation generally involves a lower tax burden.

Deka-bAV Fonds integrated into all three models is a quantitatively managed equity fund which invests in global equities. This allows employees to enjoy the long term benefits of equity market returns.



Deka-PensionConcept

This model is targeted at owners-cum-managing directors of capital companies. Because they are both employers and employees for social insurance purposes, they generally have special pension provision needs. Our annuity-based Deka-PensionConcept product serves this need. The pension plan can be topped up flexibly through Deka Group funds and is not tied to any specific fund. Together with public sector insurers, we plan a newer version of this product in 2002 which will include optional insurance against death and disability.

Joint project Pensionsfonds AG und Pensionskasse AG

Under the sponsorship of the German Savings Banks and Giro Association, the association of public-sector insurers and DGZ·DekaBank jointly established  Pensionsfonds AG and  Pensionskasse AG in October 2001. Through both these vehicles, employees can make their occupational pension plan contributions as well as making contributions in line with the government-assisted pension plan (AVmG).  Pensionskasse AG focuses on combined insurance and investment fund products, while  Pensionsfonds AG is used for a variety of pension plans.

new joint companies

The strategic importance of occupational pensions for DGZ·DekaBank was made clear by our establishment of a dedicated occupational pension provision division in October 2001 which bundles the capacity required for this segment. One of the division's tasks is to provide active and direct local-level support to savings banks on all related marketing and advisory issues. Our new centre of expertise, which develops investment-based occupational pension solutions, also offers consultation services.

The need for supplementary pension provision is relevant for both private and company clients, a factor which offers both opportunities and challenges. The opportunities lie in the potential for a closer customer relationship, the challenges in nationwide marketing. Service providers who prove their expertise swiftly will secure access to new customer relationships. The systematic presence of the savings banks organisation in all pension provision segments will certainly be the best guarantee of success in this field.

Marketing and sales: restructuring for our sales division

The repositioning of our Group strategy has also impacted on our marketing structures. We have replaced our existing product focus with a customer focus with the aim of guaranteeing customers a one-stop service spanning our entire product spectrum.

This means bundling the Group's marketing activities into two areas: one for institutional and corporate customers and the other for savings banks, which will also encompass the entire marketing division as well as the "non-technical" e-commerce departments. The marketing and savings banks marketing division now (since October 2001) consists of nine departments and is managed by three division heads.

In order to further intensify our marketing services and to reduce the number of interfaces, our three sales divisions – North, Centre and South – were reorganised with effect from 1 January 2002 according to customer groups and regional savings banks associations. Our services for the largest savings banks from all regions have been integrated with the aim of achieving an even more enhanced needs and target group-oriented servicing of our customer segments.

Joint marketing and sales planning with our partners

The Bank sees itself as an allround central service provider in the investment fund business of the German savings banks organisation. With a modern planning and events concept, our sales partners, the German savings banks and landesbanks, are closely integrated into the systematic marketing and sales planning process of DGZ·DekaBank.

Key marketing and theme issues in 2001

The investment fund business of the savings banks was dominated in 2001 by the funds of funds of our successful DekaStruktur: product line. Our fund-based asset management services,  DynamikDepot und Schweiz PrivatPortfolio, were also extremely well received, so much so that along with extending our market leadership in the funds of funds segment, Deka Group also for the first time captured the biggest market share in fund-based asset management.

Alongside our focus on structured investments, 2001 also saw the development of a series of other attractive fund products for portfolio optimisation purposes. The launch of three corporate bond funds, all of which are available in a Classic-Fonds and a TradingFonds version, along with sector funds DekaTeam-Konsumwerte and Deka-Finanzwerte CF/TF completed our mutual fund range. With our newly launched Deka-ConvergenceAktien und Deka-ConvergenceRenten funds, investors can also take advantage of the interest rate and price prospects on east European markets for targeted portfolio diversification. DekaTeam-Global-Enterprises, launched in September 2002, is another interesting product for investors looking to optimise their portfolios: this global equity fund invests only in top-ranking international companies.

attractive extension
to fund range

In the second half of last year, the private pension provision theme dominated the market. With this in view, the savings banks introduced in July 2001 a product range tailored to the new government-assisted private pensions legislation (“Riester pensions”: Walter Riester is Germany’s employment minister), offering an attractive combination of investment funds and pension provision. In addition to this, DGZ·DekaBank has offered since the end of 2001 DekaStruktur-VorsorgePlan, a product geared to filling the increasingly wide provision gap facing broad sections of the German population.

Another highlight of the past year was the introduction of Schweiz PrivatPortfolio Platin, a fund-based asset management product offered exclusively through savings banks, with our Swiss partner Lombard Odier & Cie as asset manager. Both the administration of the assets and the co-ordination of numerous premium advisory and consulting services are carried out by Deka(Swiss) Privatbank AG, our Zurich-based Swiss subsidiary. The product was initially offered during a pilot phase through selected savings banks. A wider marketing initiative is planned for 2002.

Successful brand development continues

In 2001’s difficult capital market situation, fund providers, like many other financial services organisations, pushed ahead with their branding policies. In a highly competitive communications marketplace, we not only successfully defended the Deka Investmentfonds brand’s lead position as Germany’s most well-known and popular investment fund brand but enhanced our lead. The brand also forged ahead on sympathy, trust and loyalty.

Our new TV commercial played a major role here: the central theme of customer wishes packed in red is perfectly communicated – visually, acoustically and emotionally. The effectiveness of this campaign was confirmed by our award last year of a bronze “Effie” by the German association of advertising agencies (GWA), the only financial services institution to receive such an award.

Our objective to support the savings banks in developing their investment expertise remains at the very centre of our brand strategy. Belonging to the savings banks organisation and the emotional and physical proximity this involves are key to making the Deka Investmentfonds brand stand out from its competitors and enhancing its profile with end customers.

The logo for Deka Investmentfonds features the word "Deka" in a large, bold, red sans-serif font. To the left of the "D" is a small red square. Below "Deka" is the word "Investmentfonds" in a smaller, red sans-serif font.

setting new accents in
our online business

Partnerships

As the first big investment fund company to co-operate with Lufthansa's air miles programme, Miles and More, DGZ·DekaBank offered in May 2001 5,000 miles worth of bonus points to customers for the online opening on www.deka.de of a new custodial account. We have also signed similar agreements with AOL and Atlantis City for the target-specific capture of new customers.

We continued to successfully develop our international marketing campaign for mutual funds in line with our global focus strategy in 2001 via our partners in Switzerland and Austria. This has strengthened our resolve to cautiously consider further market penetration moves based on market potential and suitable partners.

We used 2001 to lay the foundation for a deeper partnership with WestInvest Gesellschaft für Immobilienfonds mbH as well as redefining those with our overseas partners, Lombard Odier & Cie, US investment bank JP Morgan Fleming and Swiss investment company, Swissca.

Computer-assisted sales: deka.de remains en route to success

Despite the turbulent developments on equity markets, our online platform, deka.de, launched in September 2000, continued to push ahead successfully. With more than 200,000 online accounts and an average of one million site visitors monthly, deka.de is today one of the most frequently visited websites in the entire financial services industry. Our web presence is just one of a series of multi-channel sales options of the savings banks that back up their nationwide, on-the-spot presence through a modern web-based service. [Deka.de](http://deka.de) focuses on a premium quality service and is thus clearly in a completely different quality bracket to the majority of discount providers.

At the heart of our web services are traditional services such as buying, selling or switching fund units as well as arranging payment and withdrawal plans –  FondsPlus or  FondsReturn – and VL savings plans. Customers can also open new accounts online and arrange for the online management of existing accounts.



Other services expanded last year include product and market information as well as calculation tools: we met the growing demand for up-to-date information on pension reforms by setting up a microsite that bundles all the relevant information and provides interactive modules for calculating maximum government assistance levels and individual pension gaps. The “Fondsakademie” (funds academy) module, developed by leading economists at Aachen University, gives in-depth insight into investment funds and investments in 70 learning units. Other services including a how-to-discover-your-investment-type module and enhanced tools to calculate fund progress provide additional help to investors in developing their portfolio. The customised “my fund service” allows registered users to put together a personalised homepage to match their investor profile. Investors can also subscribe to a customised e-mail-based price service, open a sample account and discover their particular investor type.

**funds academy offers
additional back-up**

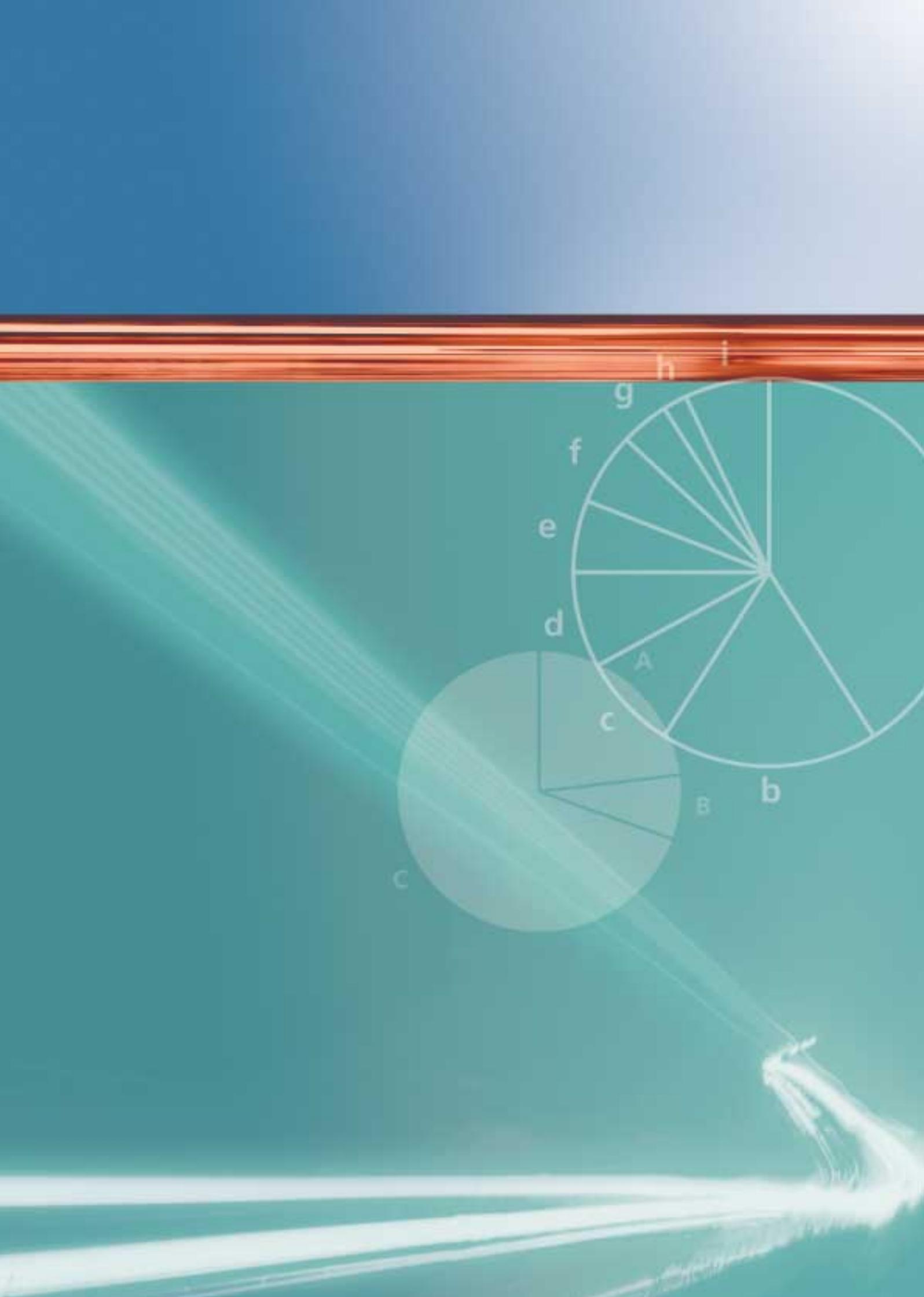
Our FondsCenter: linked to regional savings banks' websites

All the key service elements of deka.de – including placing orders – can now be integrated into the websites of regional savings banks with minimum effort.

More than 400 savings banks are currently taking advantage of this option, proof of the success of the link – aimed at making investors even more loyal to their local savings banks – between deka.de and the savings banks.

Group and subsidiaries on the web

Our Group website www.dgz-dekabank.com offers information on our entire range of products and services as well as our history, structure and organisation. The site additionally has a recruitment section, information on career prospects and a press and news section. Other online services are offered by Deka Immobilien Investment GmbH at www.deka-immobilien.de, DekaBank Deutsche Girozentrale Luxembourg S. A. at www.dekabank.lu and the newly launched site of Deka(Swiss) Privatbank AG (www.deka.ch).



h i



Facility Management: optimising our operating infrastructure

DGZ-DekaBank used 2001 to carry out an additional improvement to operating infrastructure. At the centre of our activities was geographical concentration. The Group, currently spread across eight locations in the Frankfurt area, concentrates its premises on three large locations.

In June 2001, we acquired the Trianon building at Mainzer Landstraße 16, in Frankfurt's banking district, as well as an adjacent building, also part of the Trianon complex, and a car park. We intend to develop the Trianon building as our Group headquarters and to gradually move our market-oriented subsidiaries there, too. Another milestone in our location planning strategy was moving into the Prisma office complex in Frankfurt-Niederrad.

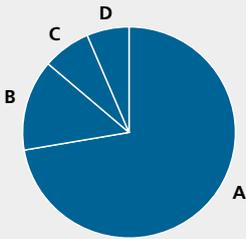
Site concentration will also allow us, alongside a sustained reduction in costs for premises, to leverage the resulting synergies and optimise the interfaces. It will also play a key role in improving internal communication and bundling our strengths.



Trianon building in Frankfurt/Main

Staff

Length of service DGZ·DekaBank Group Germany



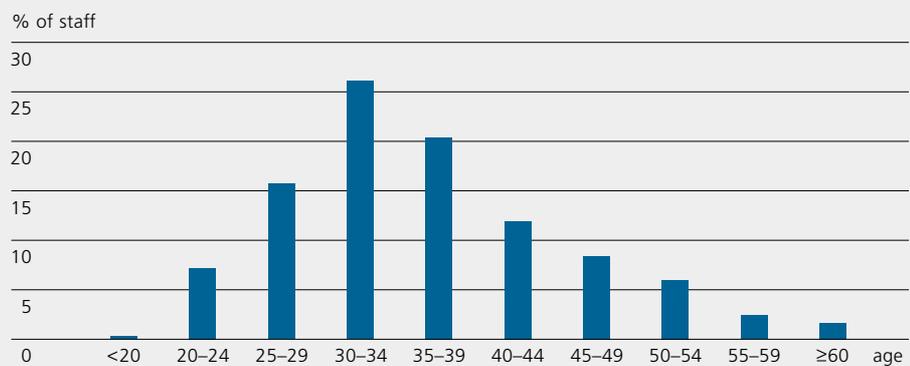
- A less than 5 years 72.4%
- B 5 to 10 years 13.9%
- C 10 to 15 years 7.3%
- D more than 15 years 6.4%

In 2001, the Wirtschaftsclub (business club) Rhein-Main in partnership with the federal labour office awarded DGZ·DekaBank its “special synergy prize” as part of its investing in jobs awards, for sustained job creation. Here, DGZ·DekaBank differs from many other companies who, in the wake of a merger, cut jobs as part of their cost-saving plans. According to data supplied by the federal labour office, no other German financial services company has created more jobs in the three post-merger years.

Further growth

At the end of 2001, 3,199 persons were employed Group-wide, a year-on year increase in the total workforce, including temporary staff, of 10.3 per cent. Staff numbers in Germany rose from 2,491 to 2,746, an increase of 10.2 per cent. The majority of new jobs were in our Organisation and IT division and also in our real estate subsidiary, Deka Immobilien Investment GmbH. Due to the much weaker rise in workforce numbers last year, the average length of service was slightly up from 4.6 to 4.7 years and the average age from 36.0 to 36.2. The number of male employees was up from 51.7 per cent to 53.8 per cent.

Group age pyramid (German companies)



Mean age: 36.2 years

Personnel expenses amounted to €234.1 million in 2001, up by 10.1 per cent over the previous year and was mainly due to further growth in staff numbers and wage and salary rises negotiated in 2001.

New location in Frankfurt-Niederrad

Due to the higher headcount-driven need for larger premises, a number of divisions moved into our new location in the Prisma complex in Frankfurt-Niederrad last year: Organisation and IT, Bank-specific transactions, Finance, Services and Logistics and our Deka FondsSupport subsidiary. The staff council is also now located here. With around 1,000 employees, the Prisma site is now the Group's largest location.

Career development and new vocational training path

In the career development field, we focused on supporting our strategic, corporate and structural change processes as well as extending our systematic career planning and development opportunities, which led to the introduction of additional specialist career path models and a Group-wide trainee management group.

We were particularly pleased by the results of a multi-sector employer survey – Ranking 2001 – which interviewed 500 DGZ·DekaBank Group employees. These gave our Group above-average marks for working conditions and career development opportunities, also compared with other companies. Our training costs remained high and amounted to 3.1 per cent of wages and salaries.

In graduate recruitment, our focus on developing a systematic placement mentoring concept as well as extending the targeted sponsorship of university chairs led to a significant increase in the number of placements and new graduate trainees.

The initiative to create a new, dedicated investment-fund career path in cooperation with the German Investment Fund and Asset Management Association (BVI) cleared a number of important hurdles in 2001. Now that trade union and employer agreement has been secured, the application procedure – expected to begin in 2002 – can get underway at the German economics ministry. By introducing a new investment fund-specific career option, the Bank plans to train young people for jobs in our company and at the same time create new traineeship openings.

**new career path
ready for launch**

Services and benefits for staff

The Data Business Warehouse project, which enables us to provide senior management with a wide array of relevant human resources (HR) standard evaluations as well as improving information quality standards, has allowed us to continue to enhance our service performance and HR efficiency. In line with the successful transition to the euro with regard to salary payments at the end of last year, all employee salary components were rounded up to full euro amounts.

The number of part-time jobs amounted to 170 on reporting day. We also offer and continue to offer employees on parental leave, in line with the statutory regulations on child allowance, to take up employment on a temporary basis. An increase in the number of teleworking jobs at our German locations to 79 was an important step in supporting those staff wishing to better co-ordinate work and family commitments and was, as in previous years, fully supported by the Bank.

We continued to offer long-serving staff a generous early retirement programme well in excess of the negotiated statutory scheme. Group-wide, further staff took advantage of the programme in 2001.

All staff employed since 1 February 1999 in the German companies of DGZ-DekaBank were offered the opportunity of participating in the new jointly-developed, fund-based occupational pension plan. Additionally, all employees – including those with existing pension entitlements from old Group plans – were offered the chance to enhance their pension provision through salary contributions. The threshold parameters of an existing pension plan were increased, providing an additional benefit. 30 per cent of the employees of our German companies took advantage of this offer.

**dedicated company
pension plan**



Company improvement scheme

As an integral part of a modern, forward-looking company, our company improvement scheme continued to grow positively last year. Whereas in 2000, suggestions were up by around 60 per cent over the previous year, in 2001 the number of employee suggestions for improvement rose to 280, a more than sevenfold increase. This was also due to the renewed offer of bonuses by the Board of Management and by internal marketing. An efficiently organised procedure for processing the ideas was just one of the measures needed to cope with such a large number. The scheme has also been integrated into a dedicated organisational unit in the economics and communications division in order to ensure a more direct communication with staff.

Employee suggestions did not just extend to cost savings but also included ideas to improve internal procedures or to optimise products and services such as our deka.de website. The increase in quantity brought a significant increase in quality. The prize committee awarded bonuses and acknowledgements worth around €20,000. The individual prizes were also higher than in 2000.

The scheme has also been restructured with a view to incorporating our own experiences as well as those of other companies in order to improve it even further. The number of eligible employees has also been extended to include two more divisions of the Bank and overseas subsidiaries. The scheme now offers employees at Group level the opportunity of using their ideas for the benefit of the company.

**a big leap in quantity
and quality**

Our thanks

We would like to express our heartfelt thanks to all current and retiring staff for their performance and personal commitment. We would also like to thank the staff council and equal opportunities representative for their fair and constructive co-operation in the past year.

Report of the Supervisory Board for the 2001 Business Year

The Supervisory Board and its executive committee were informed regularly about the business developments of the Bank and have satisfied themselves as to the proper conduct of the Bank's affairs as well as of the regularity of the financial statements and the report of the Board of Management containing the Management Report.

PwC Deutsche Revision Aktiengesellschaft Wirtschaftsprüfungsgesellschaft audited the financial statements for the 2001 financial year prepared by the Board of Management together with the Management Report and gave its unqualified certificate of audit in respect thereof. The Supervisory Board approves the result of the audit.

Following their final examination by the Supervisory Board, the balance sheet as at 31 December 2001 and the profit and loss account for 2001 together with the notes to the accounts are approved by the Supervisory Board and submitted to the Annual General Meeting with the proposal to approve the same and to distribute the net profit for the 2001 financial year amounting to €22,905,876.28 to capital.

The following changes occurred on the Supervisory Board during the past year:

Ernst Lenz, former chairman of the Board of Management of Landesbank Saar Girozentrale, resigned from the Supervisory Board with effect from 31 January 2001. He was replaced by Dr Max Häring with effect from 1 February 2001. The Annual General Meeting also appointed Gregor Böhmer, managing president of the Savings Banks and Giro Association of Hesse-Thuringia, and Hans-Dietmar Sauer, chairman of the Board of Management of Landesbank Baden-Württemberg, to the Supervisory Board with effect from 1 January 2001 and 1 March 2001 respectively. Ulf-Wilhelm Decken, former chairman of the Board of Management of LandesBank Berlin – Girozentrale –, retired with effect from 8 March 2001. The Annual General Meeting appointed Norbert Pawlowski, member of the Board of Management of LandesBank Berlin – Girozentrale –, to the Supervisory Board on 1 June 2001. Alfred Lehner, former chairman of the Board of Management of Bayerische Landesbank Girozentrale, resigned from the Supervisory Board with effect from 31 May 2001. He was replaced by Werner Schmidt with effect from 1 June 2001. Walter Schäfer, former chairman of the Board of Management of Landesbank Hessen-Thüringen Girozentrale, retired on 30 June 2001. His replacement, Dr Günther Merl, was appointed to the Supervisory Board with effect from 1 July 2001. Dr Friedel Neuber, former chairman of the Board of Management of WestLB Westdeutsche Landesbank Girozentrale and first deputy chairman of the Supervisory Board, resigned with effect from 31 August 2001. The Annual General Meeting appointed Jürgen Sengera, Chairman of the Board of Management of WestLB Westdeutsche

Landesbank Girozentrale, to the Supervisory Board with effect from 1 September 2001 and as first deputy chairman. Dr Hans-Henning Becker-Birck, former managing member of the Executive Committee of the Federation of German Districts, retired with effect from 31 December 2001. Prof Dr Hans-Günter Henneke was appointed as replacement with effect from 1 January 2002.

The Supervisory Board extends its thanks to the departing members for their many years of valuable service to the Bank.

On 31 January 2002, Manfred Zaß, chairman of the Board of Management of DGZ·DekaBank, retired after more than twenty years of service on the Board of DGZ·DekaBank and its predecessor institution Deutsche Girozentrale –Deutsche Kommunalbank–. The smooth merger between DekaBank GmbH and Deutsche Girozentrale –Deutsche Kommunalbank– is largely thanks to his efforts as chairman of the merged institution from July 1999. His many years of commitment to investment fund-based savings and to Germany's position as a financial centre have enhanced the reputation of DGZ·DekaBank and the savings banks organisation in the long term.

His successor as chairman of the Board of Management, Axel Weber, previously deputy chairman of the Board of Management, took up his appointment on 1 February 2002.

Frankfurt am Main, April 2002

The Chairman of the Supervisory Board
Dr Dietrich H. Hoppenstedt



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| 0,00 | 0,00 | 0,00 | 0,00 | 0 | 60 | APR | 14.000 | 0.8 |
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| 0,00 | 0,00 | 0,00 | 0,00 | 0 | 248 | | | 0.9 |

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Group Balance Sheet as at 31 December 2001

| Assets | | | | |
|---|--------------------|-------------------|--------------------------|--------------|
| | | | 2001 | 2000 |
| | € | € | € | €'000 |
| 1. Cash reserves | | | | |
| a) cash in hand | | 1,991,638.93 | | 2,821 |
| b) balances with central banks | | 900,165,085.21 | | 100,154 |
| including: | | | | |
| with Deutsche Bundesbank | €895,197,432.06 | | | (92,749) |
| c) balances with post office banks | | 1,578,887.14 | 903,735,611.28 | 1,197 |
| 2. Due from banks | | | | |
| a) payable on demand | | 1,030,237,704.58 | | 2,626,073 |
| b) other receivables | | 32,553,808,555.04 | 33,584,046,259.62 | 31,661,031 |
| 3. Due from customers | | | 21,926,418,561.88 | 18,864,447 |
| including: | | | | |
| secured by mortgages | €516,075,539.93 | | | (750,105) |
| public sector loans | €13,190,127,263.56 | | | (12,159,160) |
| 4. Bonds and other fixed-interest securities | | | | |
| a) money market instruments | | | | |
| of other issuers | | 212,573,461.78 | | 3,901,714 |
| including: | | | | |
| eligible as collateral with Deutsche Bundesbank | €212,573,461.78 | | | (1,706,035) |
| b) bonds and notes | | | | |
| ba) of public issuers | | 3,127,385,691.19 | | 3,135,096 |
| including: | | | | |
| eligible as collateral with Deutsche Bundesbank | €3,015,435,686.78 | | | (2,931,601) |
| bb) of other issuers | | 15,190,959,680.04 | 18,318,345,371.23 | 10,533,392 |
| including: | | | | |
| eligible as collateral with Deutsche Bundesbank | €12,463,712,440.17 | | | (7,716,747) |
| c) own bonds | | | 2,139,544,624.46 | 1,507,956 |
| nominal amount | €2,078,128,479.43 | | | (1,476,852) |

| Assets | | | | |
|---|---------------|---|--------------------------|------------|
| | | | 2001 | 2000 |
| | € | € | € | €'000 |
| 5. Shares and other non-fixed-interest securities | | | 2,523,696,275.57 | 1,443,258 |
| 6. Equity investments | | | 89,773,249.38 | 90,778 |
| including: | | | | |
| in banks | €2,808,546.76 | | | (2,925) |
| 7. Shares in associated companies | | | 61,015,964.63 | 22,497 |
| 8. Shares in affiliated companies | | | 417,304.73 | 10,483 |
| 9. Trust assets | | | 511,291.88 | 522 |
| 10. Equalisation claims against public authorities | | | | |
| including bonds and notes issued in substitution thereof | | | 242,613,100.79 | 2,112,471 |
| 11. Tangible assets | | | 696,716,809.20 | 56,869 |
| 12. Other assets | | | 384,668,537.76 | 262,072 |
| 13. Prepaid and accrued income | | | 287,027,342.16 | 346,970 |
| Total assets | | | 81,371,103,766.35 | 76,679,801 |

Liabilities

| | | | 2001 | 2000 |
|---|----------------|-------------------|--------------------------|------------|
| | € | € | € | €'000 |
| 1. Due to banks | | | | |
| a) payable on demand | | 773,765,366.12 | | 1,634,362 |
| b) with agreed maturity or period of notice | | 30,958,009,816.44 | 31,731,775,182.56 | 32,890,318 |
| 2. Due to customers | | | | |
| other liabilities | | | | |
| a) payable on demand | | 5,969,079,817.67 | | 5,186,296 |
| b) with agreed maturity or period of notice | | 13,174,431,924.67 | 19,143,511,742.34 | 8,698,423 |
| 3. Securitised liabilities | | | | |
| bonds and notes issued | | | 27,060,516,671.40 | 24,938,902 |
| 4. Trust liabilities | | | 511,291.88 | 522 |
| 5. Other liabilities | | | 250,664,158.99 | 351,807 |
| 6. Accruals and deferred income | | | 72,645,939.14 | 78,349 |
| 7. Provisions | | | | |
| a) for pensions and similar obligations | | 140,964,876.26 | | 124,316 |
| b) for taxes | | 141,194,477.52 | | 145,175 |
| c) other provisions | | 469,181,807.85 | 751,341,161.63 | 410,783 |
| 8. Special item with partial reserve character | | | 45,613,476.13 | 82,059 |
| 9. Subordinated liabilities | | | 480,135,039.13 | 439,543 |
| 10. Profit participation capital | | | 327,329,062.34 | 327,329 |
| including: | | | | |
| due in less than two years | €76,693,782.18 | | | (76,694) |
| 11. Fund for general banking risks | | | 155,372,168.54 | 85,707 |

| Liabilities | | | | |
|--|----------------|----------------|--------------------------|------------|
| | | | 2001 | 2000 |
| | € | € | € | €'000 |
| 12. Equity capital | | | | |
| a) subscribed capital | | | | |
| aa) subscribed capital | 286,323,453.46 | | | 286,323 |
| ab) silent capital contributions | 300,386,586.02 | 586,710,039.48 | | 300,179 |
| b) capital reserves | | 190,290,557.02 | | 190,291 |
| c) reserves from retained earnings | | | | |
| ca) statutory reserves | 6,482,607.34 | | | 4,022 |
| cb) reserves required by the Bank's statutes | 51,283,598.27 | | | 51,284 |
| cc) reserves from other earnings | 439,977,390.60 | | | 303,260 |
| cd) excluding goodwill | -14,768,175.72 | 482,975,420.49 | | 0 |
| d) equalisation items for minority interests | | 146,181.19 | | 213 |
| e) net income | | 91,565,674.09 | 1,351,687,872.27 | 150,338 |
| Total liabilities | | | 81,371,103,766.35 | 76,679,801 |
| 1. Contingent liabilities | | | | |
| liabilities from guarantees and indemnity agreements | | | 885,985,884.95 | 1,001,763 |
| 2. Other commitments | | | | |
| irrevocable lending commitments | | | 4,102,916,197.95 | 2,536,389 |

Group Profit and Loss Account from 1 January to 31 December 2001

| Expenses and income | | | | |
|---|------------------|------------------|-----------------------|-----------|
| | | | 2001 | 2000 |
| | € | € | € | €'000 |
| 1. Interest income from | | | | |
| a) lending and money market operations | 3,015,912,064.78 | | | 2,846,672 |
| b) fixed-interest securities and government-inscribed debt | 1,047,254,576.90 | 4,063,166,641.68 | | 879,833 |
| 2. Interest paid | | 3,841,735,727.78 | 221,430,913.90 | 3,490,141 |
| 3. Current income from | | | | |
| a) shares and other non-fixed-interest securities | | 36,734,351.14 | | 15,248 |
| b) equity investments | | 1,920,482.08 | | 1,763 |
| c) shares in affiliated companies | | 0.00 | 38,654,833.22 | 0 |
| 4. Income from shares in associated companies | | | -3,075,977.88 | 0 |
| 5. Income from profit pooling, profit transfer or partial profit transfer agreements | | | 0.00 | 168 |
| 6. Commission income | | 2,037,814,137.16 | | 2,388,809 |
| 7. Commission paid | | 1,308,899,551.86 | 728,914,585.30 | 1,670,055 |
| 8. Net income from trading operations | | | 15,580,899.89 | 37,677 |
| 9. Other operating income | | | 66,518,746.35 | 59,060 |
| 10. Income from dissolution of special item with partial reserve character | | | 36,444,947.41 | 33,455 |
| 11. General administrative expenses | | | | |
| a) personnel expenses | | | | |
| aa) wages and salaries | 190,768,703.17 | | | 171,066 |
| ab) social security contributions and expenses for pensions and other employee benefits | 43,306,490.17 | 234,075,193.34 | | 41,635 |
| including: | | | | |
| for pensions | €19,866,917.56 | | | (21,698) |
| b) other administrative expenses | | 411,531,829.81 | 645,607,023.15 | 358,529 |
| 12. Write-downs and value adjustments on intangible and tangible fixed assets | | | 51,460,280.15 | 36,873 |

| Expenses and income | | | | |
|--|---|------|----------------|---------|
| | | | 2001 | 2000 |
| | € | € | € | €'000 |
| 13. Other operating expenses | | | 12,323,450.24 | 11,476 |
| 14. Write-downs and value adjustments on loans and certain securities as well as allocations to loan loss provisions | | | 16,149,043.15 | 54,540 |
| 15. Allocations to fund for general banking risks | | | 69,664,651.07 | 39,756 |
| 16. Write-downs and value adjustments on equity investments, shares in affiliated companies and securities treated as fixed assets | | | 9,255,002.30 | 0 |
| 17. Income from revaluation of equity investments, shares in affiliated companies and securities treated as fixed assets | | | 0.00 | 1,825 |
| 18. Allocations to special item with partial reserve character | | | 0.00 | 14,735 |
| 19. Profit or loss on ordinary activities | | | 300,009,498.13 | 375,704 |
| 20. Extraordinary income | | 0.00 | | (0) |
| 21. Extraordinary expenses | | 0.00 | | (6,135) |
| 22. Extraordinary result | | | 0.00 | -6,135 |
| 23. Taxes on income and revenues | | | 151,013,168.37 | 154,578 |
| 24. Income transferred under profit pooling, profit transfer or partial profit transfer agreements | | | 57,374,992.87 | 64,622 |
| 25. Net income for the year | | | 91,621,336.89 | 150,369 |
| 26. Shares of shareholders outside the Group | | | 55,662.80 | 31 |
| 27. Group profit | | | 91,565,674.09 | 150,338 |

Balance Sheet as at 31 December 2001

| Assets | | | | 2001 | 2000 |
|---|--------------------|-------------------|-------------------|--------------------------|--------------|
| | | € | € | € | €'000 |
| 1. Cash reserves | | | | | |
| a) cash in hand | | | 649.67 | | 1 |
| b) balances with central banks | | | 895,338,022.22 | | 92,749 |
| including: | | | | | |
| with Deutsche Bundesbank | €895,338,022.22 | | | | (92,749) |
| c) balances with post office banks | | | 100.97 | 895,338,772.86 | 0 |
| 2. Due from banks | | | | | |
| a) payable on demand | | | 854,157,440.81 | | 2,413,054 |
| b) other receivables | | | 29,913,944,980.50 | 30,768,102,421.31 | 29,965,922 |
| 3. Due from customers | | | | 19,400,246,751.53 | 16,390,942 |
| including: | | | | | |
| secured by mortgages | €516,075,539.93 | | | | (750,105) |
| public sector loans | €11,342,777,464.64 | | | | (10,700,897) |
| 4. Bonds and other fixed-interest securities | | | | | |
| a) money market instruments | | | | | |
| of other issuers | | | 192,422,970.67 | | 3,868,641 |
| including: | | | | | |
| eligible as collateral with Deutsche Bundesbank | €192,422,970.67 | | | | (1,706,035) |
| b) bonds and notes | | | | | |
| ba) of public sector issuers | | 2,896,914,822.45 | | | 2,878,998 |
| including: | | | | | |
| eligible as collateral with Deutsche Bundesbank | €2,793,226,640.19 | | | | (2,683,805) |
| bb) of other issuers | | 14,129,083,220.26 | 17,025,998,042.71 | | 9,868,794 |
| including: | | | | | |
| eligible as collateral with Deutsche Bundesbank | €11,563,711,817.56 | | | | (7,130,159) |
| c) own bonds | | | 2,139,544,624.46 | 19,357,965,637.84 | 1,507,956 |
| nominal amount | €2,078,128,479.43 | | | | (1,476,852) |

| Assets | | | | |
|--|----------------|---|--------------------------|------------|
| | | | 2001 | 2000 |
| | € | € | € | €'000 |
| 5. Shares and other non-fixed-interest securities | | | 2,199,808,069.71 | 1,038,514 |
| 6. Equity investments | | | 155,056,264.14 | 113,275 |
| including: | | | | |
| in banks | €25,305,389.53 | | | (25,421) |
| 7. Shares in affiliated companies | | | 755,359,439.49 | 225,703 |
| including: | | | | |
| in banks | €92,026,004.14 | | | (177,616) |
| 8. Trust assets | | | 511,291.88 | 511 |
| 9. Equalisation claims against public authorities | | | | |
| including bonds and notes issued in substitution thereof | | | 242,613,100.79 | 2,112,471 |
| 10. Tangible assets | | | 48,538,357.96 | 39,430 |
| 11. Other assets | | | 299,758,148.82 | 146,899 |
| 12. Prepaid and accrued income | | | 281,838,912.06 | 341,545 |
| Total assets | | | 74,405,137,168.39 | 71,005,405 |

Liabilities

| | | | 2001 | 2000 |
|---|----------------|-------------------|--------------------------|------------|
| | € | € | € | €'000 |
| 1. Due to banks | | | | |
| a) payable on demand | | 1,198,726,991.08 | | 1,624,279 |
| b) with agreed maturity or period of notice | | 27,892,094,186.16 | 29,090,821,177.24 | 30,567,157 |
| 2. Due to customers | | | | |
| other liabilities | | | | |
| a) payable on demand | | 4,577,693,848.50 | | 2,724,228 |
| b) with agreed maturity or period of notice | | 10,855,628,152.58 | 15,433,322,001.08 | 8,484,385 |
| 3. Securitised liabilities | | | | |
| bonds and notes issued | | | 27,060,516,671.40 | 24,938,902 |
| 4. Trust liabilities | | | 511,291.88 | 511 |
| 5. Other liabilities | | | 225,088,313.89 | 327,421 |
| 6. Accruals and deferred income | | | 64,500,824.71 | 70,330 |
| 7. Provisions | | | | |
| a) or pensions and similar obligations | | 114,260,624.06 | | 104,643 |
| b) for taxes | | 50,210,870.65 | | 57,883 |
| c) other provisions | | 385,306,934.45 | 549,778,429.16 | 330,523 |
| 8. Special item with partial reserve character | | | 45,613,476.13 | 82,058 |
| 9. Subordinated liabilities | | | 480,135,039.13 | 439,543 |
| 10. Profit participation capital | | | 327,329,062.34 | 327,329 |
| including: | | | | |
| due in less than two years | €76,693,782.18 | | | (76,694) |
| 11. Fund for general banking risks | | | 231,100,000.00 | 30,000 |

| Liabilities | | | | |
|--|----------------|----------------|--------------------------|------------|
| | | | 2001 | 2000 |
| | € | € | € | €'000 |
| 12. Equity capital | | | | |
| a) subscribed capital | | | | |
| aa) subscribed capital | 286,323,453.46 | | | 286,323 |
| ab) silent capital contributions | 300,386,586.02 | 586,710,039.48 | | 300,179 |
| b) capital reserves | | 189,366,198.03 | | 189,366 |
| c) reserves from retained earnings | | | | |
| ca) reserves required by the Bank's statutes | 51,283,598.27 | | | 51,284 |
| cb) reserves from other earnings | 46,155,169.37 | 97,438,767.64 | | 43,561 |
| d) net income | | 22,905,876.28 | 896,420,881.43 | 25,500 |
| Total liabilities | | | 74,405,137,168.39 | 71,005,405 |
| 1. Contingent liabilities | | | | |
| liabilities from guarantees and indemnity agreements | | | 872,005,943.57 | 982,559 |
| 2. Other commitments | | | | |
| irrevocable lending commitments | | | 3,974,371,332.94 | 2,266,029 |

Profit and Loss Account

from 1 January to 31 December 2001

| Expenses and income | | | | |
|--|------------------|------------------|-----------------------|-----------|
| | | | 2001 | 2000 |
| | € | € | € | €'000 |
| 1. Interest income from | | | | |
| a) lending and money market operations | 2,674,396,033.34 | | | 2,557,345 |
| b) fixed-interest securities and government-inscribed debt | 983,858,966.26 | 3,658,254,999.60 | | 823,807 |
| 2. Interest paid | | 3,511,816,178.18 | 146,438,821.42 | 3,208,799 |
| 3. Current income from | | | | |
| a) shares and other non-fixed-income securities | | 30,286,422.47 | | 9,317 |
| b) equity investments | | 3,111,554.33 | | 1,763 |
| c) shares in affiliated companies | | 233,563,479.22 | 266,961,456.02 | 15,361 |
| 4. Income from profit pooling, profit transfer and partial profit transfer agreements | | | 187,228,326.45 | 194,817 |
| 5. Commission income | | 547,072,023.71 | | 696,841 |
| 6. Commission paid | | 466,527,043.15 | 80,544,980.56 | 603,112 |
| 7. Net income from trading operations | | | 9,226,398.98 | 29,068 |
| 8. Other operating income | | | 179,738,606.96 | 184,114 |
| 9. Income from dissolution of special item with partial reserve character | | | 36,444,947.41 | 33,455 |
| 10. General administrative expenses | | | | |
| a) personnel expenses | | | | |
| aa) wages and salaries | 118,652,105.57 | | | 108,091 |
| ab) social security contributions and expenses for pensions and other employee benefits | 29,441,726.39 | 148,093,831.96 | | 29,824 |
| including: | | | | |
| for pensions | €13,791,575.05 | | | (16,538) |
| b) other administrative expenses | | 332,195,799.65 | 480,289,631.61 | 303,528 |
| 11. Write-downs and value adjustments on intangible and tangible fixed assets | | | 34,032,919.07 | 28,038 |

| Expenses and income | | | | |
|--|---|------|----------------|---------|
| | | | 2001 | 2000 |
| | € | € | € | €'000 |
| 12. Other operating expenses | | | 3,693,321.08 | 4,039 |
| 13. Write-downs and value adjustments on loans and certain securities as well as allocations to loan loss provisions | | | 27,070,376.24 | 39,404 |
| 14. Allocations to fund for general banking risks | | | 201,100,000.00 | 30,000 |
| 15. Write-downs and value adjustments on equity investments, shares in affiliated companies and securities treated as fixed assets | | | 9,177,863.74 | 0 |
| 16. Income from revaluation of equity investments, shares in affiliated companies and securities treated as fixed assets | | | 0.00 | 1,827 |
| 17. Expenses from the assumption of losses | | | 3,782.94 | 0 |
| 18. Allocations to special item with partial reserve character | | | 0.00 | 14,735 |
| 19. Profit or loss on ordinary activities | | | 151,215,643.12 | 178,145 |
| 20. Extraordinary income | | 0.00 | | (0) |
| 21. Extraordinary expenses | | 0.00 | | (6,135) |
| 22. Extraordinary result | | | 0.00 | -6,135 |
| 23. Taxes on income and revenues | | | 70,934,773.95 | 81,888 |
| 24. Income transferred under profit pooling, profit transfer or partial profit transfer agreements | | | 57,374,992.89 | 64,622 |
| 25. Net income for the year | | | 22,905,876.28 | 25,500 |

Notes to the Group Financial Statements and Financial Statements 2001 of DGZ·DekaBank Deutsche Kommunalbank

General information

(1) Compilation of the Financial Statements and Group Financial Statements

The financial statements and Group financial statements for DGZ·DekaBank Deutsche Kommunalbank (DGZ·DekaBank) as at 31 December 2001 have been prepared in accordance with the provisions of the German Commercial Code (HGB) and the Regulation on the Accounting Principles Relating to Credit Institutions and Financial Services Institutions (RechKredV).

The information and explanations in the notes apply to both the financial statements and the Group financial statements of DGZ·DekaBank, except where otherwise stated.

(2) Consolidated companies and consolidation principles

In addition to DGZ·DekaBank as parent company, a total of eleven domestic and eight foreign affiliated companies have been included in the Group accounts. Bürohaus Mainzer Landstraße 16 GmbH & Co. KG, GMS Gebäudemanagement und Service GmbH, DDB Management GmbH and Trianon GmbH, all headquartered in Frankfurt am Main, and Geschäftshaus am Gendarmenmarkt GmbH, headquartered in Berlin, have been consolidated for the first time. Nine additional companies, in which the Bank has either a direct or indirect interest, have not been included in accordance with Section 296, para. 2 HGB, as they are only of minor importance for the net assets, financial situation and earnings of DGZ·DekaBank Group.

The capital consolidation of the affiliated companies is based on the book value method

and was effected at the end of the business year (31 December 2001) for the newly consolidated companies. All claims and liabilities between the companies included in the Group accounts have been eliminated in full within the framework of debt consolidation (Section 303 HGB) and expenses and income within the framework of expenses and income consolidation (Section 305 HGB). There are no interim results requiring elimination (Section 304 HGB).

Residual assets and liabilities have been reported under capital. The consolidation balance of €15 million arising from the first year of consolidation in the 2001 business year was offset against reserves in accordance with Section 309 para. 1, sentence 3 HGB. The annual profits of companies consolidated for the first time were neutralised by forming an equalisation item shown under other operating income or expenses.

SOB Beteiligungs GmbH & Co. KG, Frankfurt am Main and Beteiligungsgesellschaft für betriebliche Altersversorgung der Sparkassen-Finanzgruppe mbH, Düsseldorf, have been consolidated for the first time as associated companies, according to the equity method in accordance with Section 311 HGB.

The equity valuation of the associated companies has been effected according to the book value method in accordance with Section 312 para. 1, sentence 1, no. 1 HGB, based on the values stated at the end of the business year (31 December 2001). The item equity investments contains no consolidation balance arising from the first year of consolidation between the book value of the equity investment and the pro-rata equity capital of the associated company.

(3) Consolidated companies in accordance with Section 285 no. 11 and Section 313 para. 2 HGB respectively

DGZ·DekaBank holds directly or indirectly a minimum of 20 per cent of the shares of the following companies:

| Subsidiaries | | | |
|--|------------------|------------------------------|----------------------|
| Name, Location | Share of capital | Equity capital ¹⁾ | Result ²⁾ |
| | % | €'000 | €'000 |
| Subsidiaries | | | |
| Deka Deutsche Kapitalanlagegesellschaft mbH, Frankfurt am Main ⁴⁾ | 100.00 | 10,225.8 | 0.0 ³⁾ |
| Deka Immobilien Investment GmbH, Frankfurt am Main | 100.00 | 10,225.8 | 0.0 ³⁾ |
| Deka Investment Management GmbH, Frankfurt am Main | 100.00 | 10,225.8 | 0.0 ³⁾ |
| DGZ·DekaBank Grundstücksverwaltungsgesellschaft I (GbR), Frankfurt am Main | 100.00 | 19,622.7 | 1,000.0 |
| DGZ Beteiligungsgesellschaft mbH, Frankfurt am Main | 100.00 | 254.8 | 6.3 |
| Deutsche Girozentrale International S. A., Luxembourg ⁵⁾ | 100.00 | 142,958.6 | 33,800.0 |
| Deka International S. A., Luxembourg | 100.00 | 101,218.7 | 61,401.0 |
| DekaBank (Luxemburg) S. A., Luxembourg ⁵⁾ | 100.00 | 47,980.0 | 14,900.0 |
| Deka(Swiss) Privatbank AG, Zurich | 80.00 | 40,018.2 | 14,397.5 |
| Deutsche Girozentrale Overseas Limited, Grand Cayman | 99.90 | 8,819.5 | 389.6 |
| Deka International (Ireland) Ltd., Dublin | 100.00 | 65,502.2 | 35,414.6 |
| Deutsche Girozentrale Holding S. A., Luxembourg | 100.00 | 4,217.9 | 94.9 |
| International Fund Management S. A., Luxembourg | 98.00 | 7,309.1 | 2,783.1 |
| Deka FondsSupport GmbH, Frankfurt am Main | 100.00 | 2,164.5 | 0.0 |
| Bürohaus Mainzer Landstraße 16 GmbH & Co. KG, Frankfurt am Main | 100.00 | 615,084.1 | 0.0 |
| Geschäftshaus am Gendarmenmarkt GmbH, Berlin | 100.00 | 615,179.2 | 0.0 ³⁾ |
| GMS Gebäudemanagement und Service GmbH, Frankfurt am Main | 100.00 | 1,780.7 | 109.8 |
| DDB Management GmbH, Frankfurt am Main | 100.00 | 25.3 | 0.9 |
| Trianon GmbH, Frankfurt am Main | 100.00 | 24.2 | 0.0 |

| Associated companies | | | |
|---|-------------------------|-------------------------------------|-----------------------------|
| Name, Location | Share of capital | Equity capital ¹⁾ | Result ²⁾ |
| | % | €'000 | €'000 |
| Associated companies | | | |
| WestInvest Gesellschaft für Investmentfonds mbH, Düsseldorf | 40.00 | 9,621.2 | 4,508.3 |
| Beteiligungsgesellschaft für betriebliche Altersversorgung der Sparkassen-Finanzgruppe mbH, Düsseldorf | 50.00 | 29,998.4 | -1.6 |
| SOB Beteiligungs GmbH & Co. KG, Frankfurt am Main | 25.10 | 153,387.5 | -42,685.7 |
| Non-consolidated companies | | | |
| Deutsche Landesbankenzentrale AG, Berlin | 100.00 | | |
| Sparkassen-Vermögensbeteiligungs GmbH, Berlin | 100.00 | | |
| DGZ-DekaBank Altershilfe GmbH, Frankfurt am Main | 100.00 | | |
| LBG Leasing Beteiligungs-GmbH, Frankfurt am Main | 100.00 | | |
| Institut für Automation der deutschen Sparkassen und Girozentralen (IfA) GmbH, Frankfurt am Main | 100.00 | | |
| Europäisches Kommunalinstitut S.A.R.L., Luxembourg | 100.00 | | |
| Deka Grundstücksgesellschaft mbH, Frankfurt am Main | 100.00 | | |
| Interspar Verwaltungsgesellschaft S. A., Luxembourg | 100.00 | | |
| International Asset Management S. A., Luxembourg | 100.00 | | |

¹⁾ Definition of equity capital in accordance with Section 266 para. 3 A. in conjunction with Section 272 HGB

²⁾ Net income/deficit in accordance with Section 275 para. 2 no. 20 HGB

³⁾ A profit transfer agreement has been concluded with these companies

⁴⁾ Change of name to Deka Investment GmbH as of 1 January 2002

⁵⁾ The companies merged to form DekaBank Deutsche Girozentrale Luxembourg S.A. on 1 January 2002

(4) Accounting and valuation methods

The fully assumed assets and debts of the consolidated companies as stated in the financial statements have been reported according to DGZ·DekaBank's standard accounting and valuation methods.

The accounting and valuation of the net assets, liabilities and pending transactions is carried out in accordance with Sections 252 ff. and Sections 340 ff. HGB.

Transfers within the framework of the increased valuation provision according to Section 280 para. 1 HGB have been made.

Claims on banks and customers are reported at their nominal value. Differences between nominal value and amounts payable or acquisition costs are stated under accruals and deferrals and dissolved as scheduled on a pro-rata basis.

Discernible risks in the Bank's lending business have been adequately provided for by individual value adjustments and by provisions. General value adjustments and precautionary reserves in accordance with section 340 f HGB have been sufficiently made to cover latent lending risks. Individual and general value adjustments as well as precautionary reserves have been deducted from the respective asset items.

The securities attributable to the trading portfolio, liquidity reserve and investment portfolio have been valued strictly in accordance with the lower of cost or market principle.

Equity investments and shares in affiliated companies as well as tangible assets are stated at acquisition or production cost less any scheduled depreciation. Where a loss of value is expected to be permanent, they are written down to the lower applicable value. Minor fixed assets according to Section 6 para. 2 of

the Income Tax Act (EStG) were fully depreciated in the year of acquisition.

Assets and debts in foreign currency as well as claims and commitments from foreign exchange transactions have been translated and valued according to the regulations contained in Section 340 h HGB. The amounts resulting from the translation of hedged balance sheet items were offset by means of equalisation items. Swap premiums were accrued on a pro-rata basis. Provisions were made for residual valuation losses per currency; residual valuation gains have not been recognised as income.

The translation of the financial statements of Deka(Swiss) Privatbank AG, Zurich, which have been prepared in foreign currency, has been carried out according to the reporting date method. Differences arising from translation are offset against reserves and do not affect consolidated income.

Claims and commitments under derivative financial instruments are valued at market prices unless they actually serve to hedge against market price risks. For unrealised valuation losses, provisions have been made for possible losses from pending transactions. Unrealised valuation gains have not been recognised as income.

Liabilities are shown at redemption value. Any differences between borrowing and redemption values are stated as deferred items and dissolved as scheduled.

Provisions for pensions have been determined on the basis of an actuarial opinion in accordance with the expectancy present value method, taking into account current mortality tables. The indirect pension commitments of DGZ·DekaBank Altershilfe GmbH, Frankfurt am Main, a wholly-owned subsidiary of the Bank, have been calculated following the same

procedure. The portion of the commitments not covered by actual assets has been included in the provisions for pensions.

Provisions for taxes and other provisions have been formed in the amount necessary in accordance with the principle of reasonable commercial judgement.

Contingent liabilities not shown in the balance sheet

(5) Letter of comfort

DGZ-DekaBank will, except in the case of political risk, ensure that the subsidiaries included in the Group financial statements and listed below will be in a position to meet their commitments:

- DekaBank Deutsche Girozentrale
Luxembourg S.A., Luxembourg
(until 31 December 2001 known as
Deutsche Girozentrale International S.A.,
Luxembourg)
- Deutsche Girozentrale Holding S.A.,
Luxembourg
- Deutsche Girozentrale Overseas Limited,
Grand Cayman

(6) Other financial commitments

These relate to payment commitments to non-Group or unconsolidated companies amounting to €5 million (previous year: €4m). In addition, there are contingent liabilities under Section 24 of the Companies Act (GmbH-Gesetz) with regard to two limited liability companies.

There is a contingent liability amounting to €21 million (previous year: €20m) to put up additional capital towards the Liquiditäts-Konsortialbank GmbH, Frankfurt am Main and towards the guarantee scheme (Sicherungsreserve) of the Landesbanken/Girozentralen (€6m; previous year: €6m).

Notes to the accounts

(7) Due from banks

| | DGZ-DekaBank | | Group | |
|--|---------------|---------------|---------------|---------------|
| | 2001 | 2000 | 2001 | 2000 |
| | €m | €m | €m | €m |
| This item includes: | | | | |
| Loans to | | | | |
| - affiliated companies | 508 | 511 | 0 | 0 |
| - companies in which | | | | |
| an interest is held | 3,905 | 4,869 | 5,153 | 5,091 |
| Subordinated loans | 5 | 5 | 5 | 5 |
| Sub-item b. – other receivables – | | | | |
| breaks down as follows by residual term to maturity: | | | | |
| - less than three months | 5,810 | 6,830 | 7,061 | 7,967 |
| - more than three months to one year | 2,603 | 3,207 | 3,813 | 3,765 |
| - more than one year to five years | 12,221 | 10,963 | 12,382 | 10,930 |
| - more than five years | 9,280 | 8,966 | 9,298 | 9,000 |
| | 29,914 | 29,966 | 32,554 | 31,661 |
| Used for cover | 20,634 | 20,291 | 20,634 | 20,291 |

(8) Due from customers

| | | | | |
|--------------------------------------|---------------|---------------|---------------|---------------|
| This item includes: | | | | |
| Loans to | | | | |
| - affiliated companies | 35 | 25 | 0 | 0 |
| - companies in which | | | | |
| an interest is held | 18 | 18 | 18 | 18 |
| Subordinated loans | 0 | 0 | 0 | 0 |
| This item breaks down as follows by | | | | |
| residual term to maturity: | | | | |
| - with indefinite term to maturity | 1,724 | 249 | 1,725 | 257 |
| - less than three months | 2,000 | 2,270 | 3,370 | 3,485 |
| - more than three months to one year | 1,592 | 973 | 1,749 | 1,085 |
| - more than one year to five years | 7,127 | 6,898 | 7,519 | 7,394 |
| - more than five years | 6,957 | 6,001 | 7,563 | 6,643 |
| | 19,400 | 16,391 | 21,926 | 18,864 |
| Used for cover | 11,626 | 10,385 | 11,626 | 10,386 |

(9) Bonds and other fixed-interest securities

| | DGZ-DekaBank | | Group | |
|---|--------------|--------|--------|--------|
| | 2001 | 2000 | 2001 | 2000 |
| | €m | €m | €m | €m |
| This item includes: | | | | |
| Loans to | | | | |
| - affiliated companies | 0 | 0 | 0 | 0 |
| - companies in which an interest is held | 5,612 | 5,637 | 6,078 | 5,905 |
| Of the marketable securities included in this item, the following are: | | | | |
| - listed on the stock exchange | 14,228 | 13,941 | 15,540 | 14,858 |
| - not listed on the stock exchange | 5,130 | 4,184 | 5,130 | 4,220 |
| Due within one year | 5,188 | 7,799 | 5,632 | 7,935 |
| Used for cover | 5,624 | 5,198 | 5,624 | 5,198 |

(10) Shares and other non-fixed-interest securities

| | | | | |
|---|-------|----|-------|-----|
| Of the marketable securities included in this item, the following are: | | | | |
| - listed on the stock exchange | 1 | 1 | 3 | 2 |
| - not listed on the stock exchange | 1,193 | 80 | 1,241 | 192 |
| Subordinated loans | 28 | 28 | 28 | 28 |

(11) Equity investments

| | | | | |
|---|---|---|---|---|
| Of the marketable securities included in this item, the following are: | | | | |
| - listed on the stock exchange | 1 | 0 | 1 | 0 |
| - not listed on the stock exchange | 0 | 1 | 0 | 1 |

(12) Shares in affiliated companies

As in the previous year, this item does not include any marketable securities.

(13) Trust assets

As in the previous year, all of the trust assets reported relate to non-bank customers.

(14) Equalisation claims against public authorities including bonds and notes issued in substitution thereof

As in the previous year, no portion of the equalisation claims has been used as cover. As at 2 January 2001, equalisation claims in a nominal value of €1,787 million were called in and redeemed by issuers.

(15) Tangible assets

The tangible assets of DGZ·DekaBank Group in the 2001 business year were as follows:

| DGZ·DekaBank Group | | | | | | | | | |
|--|------------------------------------|----------------|------------------|-----------|-----------|----------------|---------------|----------------|----------------|
| | Cost of acquisition/ production | Additions | Retire- ments | Transfers | Write-ups | Depreciation | | Book value | |
| | | | | | | accumulated | 2001 | 31.12.01 | 31.12.00 |
| Assets in €'000 | | | | | | | | | |
| Equity investments | 90,778 | 1,534 | 2,539 | 0 | 0 | 0 | 0 | 89,773 | 90,778 |
| Shares in associated companies | 22,497 | 43,437 | 0 | 10,063 | 0 | 14,981 | 14,981 | 61,016 | 22,497 |
| Shares in affiliated companies | 10,480 | 0 | 0 | -10,063 | 0 | 0 | 0 | 417 | 10,483 |
| Securities attributable to fixed assets | 21,032 | 17,294 | 14,973 | 0 | 17 | 82 | 80 | 23,288 | 19,746 |
| Fixed assets | | | | | | | | | |
| - land and buildings including buildings | | | | | | | | | |
| on land not owned by us | 28,196 | 636,811 | 0 | 0 | 0 | 21,495 | 7,718 | 643,512 | 14,419 |
| including: | | | | | | | | | |
| premises used for our own | | | | | | | | | |
| business activities | | | | | | | | | |
| | | | | | | | | (643,512) | (14,419) |
| - office equipment | 134,178 | 48,404 | 9,585 | 0 | 0 | 119,792 | 37,610 | 53,205 | 42,450 |
| Total fixed assets | 162,374 | 685,215 | 9,585 | 0 | 0 | 141,287 | 45,328 | 696,717 | 56,869 |
| Total tangible assets | 307,161 | 747,480 | 27,097 | 0 | 17 | 156,350 | 60,389 | 871,211 | 200,373 |

The tangible assets of DGZ·DekaBank in the 2001 business year were as follows:

| DGZ·DekaBank | | | | | | | | |
|--|------------------------------------|----------------|------------------|---------------|---------------|----------------|------------|----------------|
| | Cost of acquisition/ production | Additions | Retire- ments | | Depreciation | | Book value | |
| | | | | | accumulated | 2001 | 31.12.01 | 31.12.00 |
| Assets in €'000 | | | | | | | | |
| Equity investments | 113,275 | 44,971 | 2,539 | 10,714 | 10,714 | 155,056 | | 113,274 |
| Shares in affiliated companies | 225,703 | 631,752 | 92,033 | 0 | 0 | 755,359 | | 225,703 |
| Fixed assets | | | | | | | | |
| - land and buildings including buildings | | | | | | | | |
| on land not owned by us | 6,300 | 0 | 0 | 2,751 | 71 | 3,549 | | 3,620 |
| including: | | | | | | | | |
| premises used for our own | | | | | | | | |
| business activities | | | | | | | | |
| | | | | | | | (3,549) | (3,620) |
| - office equipment | 92,834 | 37,103 | 5,444 | 79,504 | 27,660 | 44,989 | | 35,810 |
| Total fixed assets | 99,134 | 37,103 | 5,444 | 82,255 | 27,731 | 48,538 | | 39,430 |
| Total tangible assets | 438,112 | 713,826 | 100,016 | 92,969 | 38,445 | 958,953 | | 378,407 |

(16) Other assets

| | DGZ-DekaBank | | Group | |
|--|--------------|------|-------|------|
| | 2001 | 2000 | 2001 | 2000 |
| | €m | €m | €m | €m |
| This item includes: | | | | |
| - securities and interest due | | | | |
| from due securities | 81 | 14 | 81 | 14 |
| - claims relating to special assets | | | | |
| (administrative charges) | 0 | 0 | 64 | 76 |
| - tax refund claims | 41 | 45 | 59 | 57 |
| - foreign currency equalisation items | 58 | 0 | 58 | 0 |
| - claims from advance | | | | |
| corporation tax, capital gains tax and | | | | |
| solidarity supplement payments | 34 | 17 | 34 | 17 |
| - leasing assets | 30 | 36 | 30 | 36 |
| - rescue acquisitions | 16 | 16 | 16 | 16 |

(17) Deferred items

| | | | | |
|---------------------------------|-----|-----|-----|-----|
| This item includes: | | | | |
| premiums and discounts from | | | | |
| underwriting and loans business | 267 | 334 | 267 | 335 |

(18) Additional information relating to assets

| | | | | |
|------------------------------|-------|-------|-------|-------|
| Assets in foreign currency | 5,756 | 5,530 | 7,369 | 6,736 |
| Book value of pledged assets | 1,118 | 3,713 | 1,118 | 3,713 |

(19) Due to banks

| | | | | |
|--|---------------|---------------|---------------|---------------|
| This item includes: | | | | |
| Liabilities to | | | | |
| - affiliated companies | 663 | 604 | 0 | 0 |
| - companies in which | | | | |
| an interest is held | 5,761 | 6,436 | 6,894 | 6,926 |
| Sub-item b. – with agreed maturity or period | | | | |
| of notice – breaks down as follows by residual | | | | |
| term to maturity: | | | | |
| - less than three months | 11,698 | 17,260 | 14,141 | 18,238 |
| - more than three months to one year | 7,163 | 4,484 | 7,622 | 5,410 |
| - more than one year to five years | 5,149 | 5,461 | 5,314 | 5,880 |
| - more than five years | 3,882 | 3,362 | 3,881 | 3,362 |
| | 27,892 | 30,567 | 30,958 | 32,890 |

(20) Due to customers

| | DGZ-DekaBank | | Group | |
|--|---------------|--------------|---------------|--------------|
| | 2001 | 2000 | 2001 | 2000 |
| | €m | €m | €m | €m |
| This item includes: | | | | |
| Liabilities to | | | | |
| - affiliated companies | 92 | 84 | 1 | 0 |
| - companies in which | | | | |
| an interest is held | 0 | 60 | 76 | 60 |
| Sub-item b. – with agreed maturity or period | | | | |
| of notice – breaks down as follows by residual | | | | |
| term to maturity: | | | | |
| - less than three months | 2,058 | 1,063 | 4,184 | 1,236 |
| - more than three months to one year | 1,087 | 309 | 1,279 | 349 |
| - more than one year to five years | 2,853 | 2,325 | 2,853 | 2,325 |
| - more than five years | 4,858 | 4,788 | 4,858 | 4,788 |
| | 10,856 | 8,484 | 13,174 | 8,698 |

(21) Securitised liabilities

| | | | | |
|--------------------------------|-------|-------|-------|-------|
| This item includes: | | | | |
| Liabilities to | | | | |
| - affiliated companies | 25 | 17 | 25 | 17 |
| - companies in which | | | | |
| an interest is held | 2,588 | 3,245 | 2,588 | 3,245 |
| From sub-item – bonds issued – | | | | |
| mature within one year | 6,070 | 5,662 | 6,070 | 5,662 |

(22) Trust liabilities

The trust liabilities relate – as in the previous year - in the full amount to non-bank customers.

(23) Other liabilities

| | | | | |
|---|----|----|----|----|
| This item includes: | | | | |
| - commission payments to sales outlets | 76 | 89 | 77 | 91 |
| - as yet unpaid capital gains tax, | | | | |
| corporation tax and solidarity supplement | 34 | 17 | 34 | 17 |
| - liabilities to custodial account holders | 33 | 0 | 33 | 0 |
| - liabilities from delivery and performance | 23 | 31 | 23 | 31 |
| - interest payments on profit participation capital | 23 | 23 | 23 | 23 |
| - distribution to atypical silent partners | 20 | 21 | 20 | 21 |
| - foreign currency equalisation items | 0 | 85 | 0 | 85 |

(24) Accruals and deferred income

| | DGZ-DekaBank | | Group | |
|-------------------------------------|--------------|------|-------|------|
| | 2001 | 2000 | 2001 | 2000 |
| | €m | €m | €m | €m |
| This item contains: | | | | |
| - premiums and discounts from | | | | |
| issuing and lending business | 56 | 57 | 58 | 60 |
| - liabilities from leasing business | 6 | 7 | 6 | 7 |

(25) Special item with partial reserve character

The special item with partial reserve character set up in the previous year pursuant to the requirements to reinstate original values (Section 280 para. 2 HGB in conjunction with Section 52 para. 16 EstG) was dissolved by one-quarter in the business year 2001 at a profit.

(26) Subordinated liabilities

| | | | | |
|------------------------------|----|----|----|----|
| Expenses for subordinated | | | | |
| liabilities | 26 | 20 | 26 | 20 |
| Stated pro-rata interest for | | | | |
| subordinated liabilities | 12 | 11 | 12 | 11 |

The borrowings break down

| as follows: | Currency | Amount (m) | Interest rate | Maturity |
|----------------------|----------|------------|---------------|------------|
| Note | DEM | 38 | 6.75% | 10.02.2003 |
| Note | € | 100 | Euribor 6m | 09.06.2010 |
| Note | € | 90 | Euribor 6m | 09.06.2010 |
| Note ¹⁾ | € | 40 | Euribor 6m | 09.06.2010 |
| Borrower's note loan | DEM | 115 | 6.80 – 6.95% | 08.03.2006 |
| Borrower's note loan | € | 85 | 6.41 – 6.46% | 18.05.2012 |

¹⁾ new borrowings in the business year

The subordinated liabilities comply with the requirements of Section 10 para. 5a of the German Banking Act (KWG). The conversion of these funds into capital or any other form of debt has not been agreed or provided for. There is no obligation on the part of DGZ-DekaBank to make premature repayment.

(27) Equity capital

| | DGZ-DekaBank | | Group | |
|--------------------------------------|--------------|------|-------|------|
| | 2001 | 2000 | 2001 | 2000 |
| | €m | €m | €m | €m |
| Subscribed capital | 286 | 286 | 286 | 286 |
| Typical silent capital contribution | 256 | 256 | 256 | 256 |
| Atypical silent capital contribution | 45 | 43 | 45 | 43 |

Unrealised reserves from share capital were not allocated to the liable equity capital (previous year: €25m).

(28) Additional information relating to liabilities

| | | | | |
|------------------------------|-------|-------|--------|-------|
| Foreign currency liabilities | 9,316 | 6,651 | 11,050 | 7,762 |
|------------------------------|-------|-------|--------|-------|

(29) Cover for mortgage and municipal loan business**Bonds requiring cover**

| | | | | |
|--------------------------|---------------|---------------|---------------|---------------|
| - bearer instruments | 22,775 | 22,879 | 22,775 | 22,879 |
| - registered instruments | 10,666 | 10,165 | 10,666 | 10,165 |
| - registered pfandbriefe | 10 | 10 | 10 | 10 |
| Total | 33,451 | 33,054 | 33,451 | 33,054 |

Assets earmarked as cover

| | | | | |
|-------------------------------|---------------|---------------|---------------|---------------|
| - public-sector loans | | | | |
| - to public-sector banks | 25,087 | 24,560 | 25,087 | 24,560 |
| - to customers | 12,482 | 10,978 | 12,482 | 10,978 |
| - mortgage loans to customers | 315 | 337 | 315 | 337 |
| Total | 37,884 | 35,875 | 37,884 | 35,875 |
| Surplus cover | 4,433 | 2,821 | 4,433 | 2,821 |

Notes to the profit and loss account

(30) Classification of income according to regional markets

The income stated in the items

- Interest income
- Current income
- Commission income
- Net income from financial transactions and
- Other operating income

was as follows:

| | DGZ-DekaBank | | Group | |
|-----------------|--------------|------|-------|------|
| | 2001 | 2000 | 2001 | 2000 |
| | % | % | % | % |
| Domestic income | 85 | 91 | 84 | 82 |
| Foreign income | 15 | 9 | 16 | 18 |

(31) Write-downs and value adjustments on intangible and tangible fixed assets

Of the amount stated, €6 million (previous year: €8m) relates to leasing business.

(32) Other operating income

Other operating income of DGZ-DekaBank Group consists mainly of €21 million from rental income, €15 million from the release of provisions and €9 million from leasing business.

Other operating income of DGZ-DekaBank consists mainly of €139 million from charges, €9 million from leasing business and €9 million from the release of provisions.

(33) Other operating expenses

Other operating expenses of DGZ-DekaBank Group consist of other taxes amounting to approximately €7 million.

Other operating expenses of DGZ-DekaBank consist of other taxes amounting to approximately €1 million.

Off-balance sheet transactions

(34) Off-balance sheet transactions

At the balance sheet date, outstanding forward transactions (Section 36 RechKredV) of DGZ·DekaBank Group and DGZ·DekaBank were as follows.

Credit equivalent amounts have been calculated according to the market valuation method, taking into account the credit-based weighting factors in accordance with Equity Capital Principle 1.

(35) Off-balance sheet transactions DGZ·DekaBank Group

| Group: derivative transactions – volumes – | | | | |
|--|-----------------|-----------------|-------------------------|-------------------|
| | Nominal values | | Credit risk equivalents | Replacement costs |
| | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2001 |
| | €m | €m | €m | €m |
| Interest rate risks | | | | |
| Interest rate swaps | 38,309.9 | 26,950.7 | 166.1 | 594.9 |
| Forward rate agreements | 900.0 | 2,500.0 | 0.2 | 1.3 |
| Interest rate options | | | | |
| - purchases | 823.6 | 465.2 | 7.1 | 1.8 |
| - sales | 60.0 | 171.0 | – | – |
| Caps, floors | 127.8 | 127.8 | 0.1 | 0.0 |
| Stock market contracts | 351.1 | 452.4 | – | – |
| Other interest rate forward transactions | 2,924.5 | 914.6 | 52.5 | 215.2 |
| Total interest rate risks | 43,496.9 | 31,581.7 | 226.0 | 813.2 |
| Currency risks | | | | |
| Forward exchange transactions | 13,854.3 | 7,978.5 | 100.9 | 179.2 |
| Currency swaps, interest rate currency swaps | 299.2 | 247.4 | 5.8 | 7.8 |
| Currency options | | | | |
| - purchases | 311.5 | 118.3 | 1.3 | 3.3 |
| - sales | 162.4 | 125.9 | – | – |
| Total currency risks | 14,627.4 | 8,470.1 | 108.0 | 190.3 |
| Share and other price risks | | | | |
| Share forward transactions | 649.8 | 396.4 | 18.2 | 5.9 |
| Share options | | | | |
| - purchases | 13.6 | 3.2 | 0.7 | 0.6 |
| - sales | 39.7 | 130.7 | – | – |
| Other forward transactions | 20.2 | 54.5 | 0.5 | 1.1 |
| Total share and other price risks | 723.3 | 584.8 | 19.4 | 7.6 |
| Total | 58,847.6 | 40,636.6 | 353.4 | 1,011.1 |

Group: derivative transactions – classification by maturities (nominal values) –

| | Interest rate risks | | Currency risks | | Share and other price risks | |
|--------------------------------------|---------------------|-----------------|-----------------|----------------|-----------------------------|--------------|
| | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| | €m | €m | €m | €m | €m | €m |
| Residual terms to maturity | | | | | | |
| - less than three months | 11,177.3 | 8,012.7 | 11,127.2 | 5,549.5 | 283.6 | 520.8 |
| - more than three months to one year | 6,225.1 | 4,092.8 | 2,931.8 | 2,633.4 | 434.7 | 64.0 |
| - more than one year to five years | 11,818.1 | 10,880.4 | 326.9 | 55.6 | 5.0 | 0.0 |
| - more than five years | 14,276.4 | 8,595.8 | 241.5 | 231.6 | 0.0 | 0.0 |
| Total | 43,496.9 | 31,581.7 | 14,627.4 | 8,470.1 | 723.3 | 584.8 |

Group: derivative transactions – classification by counterparties –

| | Nominal values | | Credit risk equivalents | Replacement costs |
|-----------------------------|-----------------|-----------------|-------------------------|-------------------|
| | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2001 |
| | €m | €m | €m | Mio EUR |
| Banks in OECD countries | 53,384.9 | 36,174.0 | 276.3 | 940.9 |
| OECD public-sector entities | 351.1 | 452.3 | 0.0 | 0.0 |
| Other counterparties | 5,111.7 | 4,010.3 | 77.1 | 70.2 |
| Total | 58,847.7 | 40,636.6 | 353.4 | 1,011.1 |

Group: derivative transactions – trading operations –

| | Nominal values | | Credit risk equivalents | Replacement costs |
|-------------------------|-----------------|-----------------|-------------------------|-------------------|
| | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2001 |
| | €m | €m | €m | Mio EUR |
| Interest rate contracts | 15,109.2 | 12,219.9 | 43.6 | 144.6 |
| Currency contracts | 2,080.3 | 123.7 | 15.5 | 17.7 |
| Share contracts | 5.0 | 6.3 | 0.0 | 0.0 |
| Total | 17,194.5 | 12,349.9 | 59.1 | 162.3 |

(36) Off-balance sheet transactions DGZ-DekaBank

| DGZ-DekaBank: derivative transactions – volumes – | | | | |
|--|-----------------|-----------------|----------------------------|----------------------|
| | Nominal values | | Credit risk equivalents | Replacement costs |
| | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2001 |
| | €m | €m | €m | €m |
| Interest rate risks | | | | |
| Interest rate swaps | 36,488.9 | 26,232.9 | 163.9 | 586.9 |
| Forward rate agreements | 900.0 | 2,500.0 | 0.2 | 1.3 |
| Interest rate options | | | | |
| - purchases | 1,053.8 | 577.2 | 8.3 | 4.4 |
| - sales | 60.0 | 171.1 | – | – |
| Caps, floors | 127.8 | 127.8 | 0.1 | 0.0 |
| Stock market contracts | 351.1 | 452.4 | – | – |
| Other interest rate forward transactions | 3,064.5 | 988.1 | 53.1 | 216.7 |
| Total interest rate risks | 42,046.1 | 31,049.5 | 225.6 | 809.3 |
| Currency risks | | | | |
| Forward exchange transactions | 9,606.6 | 6,779.3 | 79.5 | 139.7 |
| Currency swaps, interest rate currency swaps | 299.2 | 247.4 | 5.8 | 7.8 |
| Currency options | | | | |
| - purchases | 311.5 | 118.3 | 1.3 | 3.3 |
| - sales | 162.4 | 125.9 | – | – |
| Total currency risks | 10,379.7 | 7,270.9 | 86.6 | 150.8 |
| Share and other price risks | | | | |
| Share forward transactions | 984.5 | 471.8 | 22.2 | 5.9 |
| Share options | | | | |
| - purchases | 36.3 | 53.3 | 1.2 | 1.7 |
| - sales | 39.7 | 130.7 | – | – |
| Other forward transactions | 20.2 | 54.5 | 0.5 | 1.1 |
| Total share and other price risks | 1,080.7 | 710.3 | 23.9 | 8.7 |
| Total | 53,506.5 | 39,030.7 | 336.1 | 968.8 |

DGZ-DekaBank: derivative transactions – classification by maturities (nominal values) –

| | Interest rate risks | | Currency risks | | Share and other price risks | |
|--------------------------------------|---------------------|-----------------|-----------------|----------------|-----------------------------|--------------|
| | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| | €m | €m | €m | €m | €m | €m |
| Residual terms to maturity | | | | | | |
| - less than three months | 11,177.4 | 7,870.3 | 8,136.7 | 5,549.5 | 641.0 | 641.7 |
| - more than three months to one year | 4,884.1 | 3,750.2 | 1,790.3 | 1,464.0 | 434.7 | 68.6 |
| - more than one year to five years | 11,571.9 | 10,751.8 | 211.2 | 25.8 | 5.0 | 0.0 |
| - more than five years | 14,412.7 | 8,677.2 | 241.5 | 231.6 | 0.0 | 0.0 |
| Total | 42,046.1 | 31,049.5 | 10,379.7 | 7,270.9 | 1,080.7 | 710.3 |

DGZ-DekaBank: derivative transactions – classification by counterparties –

| | Nominal values | | Credit risk equivalents | Replacement costs |
|-----------------------------|-----------------|-----------------|-------------------------|-------------------|
| | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2001 |
| | €m | €m | €m | €m |
| Banks in OECD countries | 48,747.6 | 34,668.4 | 266.0 | 904.7 |
| OECD public-sector entities | 351.1 | 452.4 | 0.0 | 0.0 |
| Other counterparties | 4,407.7 | 3,909.9 | 70.1 | 64.1 |
| Total | 53,506.4 | 39,030.7 | 336.1 | 968.8 |

DGZ-DekaBank: derivative transactions – trading operations –

| | Nominal values | | Credit risk equivalents | Replacement costs |
|-------------------------|-----------------|-----------------|-------------------------|-------------------|
| | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2001 |
| | €m | €m | €m | €m |
| Interest rate contracts | 15,109.2 | 12,219.9 | 43.6 | 144.6 |
| Currency contracts | 684.3 | 123.7 | 1.9 | 4.7 |
| Share contracts | 5.0 | 6.2 | 0.0 | 0.0 |
| Total | 15,798.5 | 12,349.8 | 45.5 | 149.3 |

Other information

(37) Average number of staff

| Number | DGZ-DekaBank | | Group | |
|---------------------|--------------|--------------|--------------|--------------|
| | 2001 | 2000 | 2001 | 2000 |
| Full-time | 1,853 | 1,509 | 2,901 | 2,429 |
| Part-time/temporary | 142 | 128 | 192 | 187 |
| | 1,995 | 1,637 | 3,093 | 2,616 |

(38) Remuneration of Board Members

| | DGZ-DekaBank | | Group | |
|---|--------------|--------------|--------------|--------------|
| | 2001 | 2000 | 2001 | 2000 |
| | € | € | € | € |
| Remuneration of current board members | | | | |
| Board of Management | 4,276,526.32 | 2,938,814.52 | 4,464,585.87 | 3,112,919.94 |
| Supervisory Board | 605,573.54 | 560,859.07 | 609,834.31 | 567,948.98 |
| Remuneration paid to former board members and surviving dependants | | | | |
| Board of Management | 600,095.55 | 604,921.60 | 642,751.60 | 620,899.47 |
| Provisions for pension liabilities for these persons | 3,817,770.90 | 7,990,675.57 | 5,368,652.10 | 7,990,675.57 |

(39) Loans to executive bodies

| | Board of Management | | Supervisory Board | |
|------------------------|---------------------|------------|-------------------|--------------|
| | 2001 | 2000 | 2001 | 2000 |
| | € | € | € | € |
| Advances and loans | 301,586.80 | 405,439.42 | 882,115.59 | 6,134,889.53 |
| Contingent liabilities | 0.00 | 0.00 | 0.00 | 0.00 |

Membership of Supervisory Boards

(40) Membership of Supervisory Boards (as of March 2002)

Axel Weber

Chairman of the Supervisory Board
DekaBank Deutsche Girozentrale
Luxembourg S. A., Luxembourg

Chairman of the Supervisory Board
Liquiditäts-Konsortialbank GmbH
Frankfurt am Main

Chairman of the Supervisory Board
Deka Investment GmbH
Frankfurt am Main

Deputy Chairman of the Supervisory
Board

Deka Immobilien Investment GmbH
Frankfurt am Main

Deputy Chairman of the Supervisory
Board
WestInvest Gesellschaft für Investment-
fonds mbH, Düsseldorf

Member of the Supervisory Board
Deka(Swiss) Privatbank AG, Zurich

Member of the Supervisory Board
Swissca Holding AG, Zurich

Chairman of the Advisory Council
Diersch & Schröder GmbH & Co.
Bremen

Deputy Chairman of the Advisory
Council, OAS O.A. Schwimmbeck
GmbH, Bremen

Member of the Advisory Council
VÖB-Service GmbH, Bonn

Dr Dieter Goose

Chairman of the Supervisory Board
Deka Immobilien Investment GmbH
Frankfurt am Main

Deputy Chairman of the Supervisory
Board
Deutsche Landesbankenzentrale AG
Berlin

Member of the Supervisory Board
WestInvest Gesellschaft für
Investmentfonds mbH
Düsseldorf

Member of the Supervisory Board
Deutsche Girozentrale Holding S.A.
Luxembourg

Member of the Supervisory Board
Deutsche Girozentrale Overseas Ltd.
Grand Cayman

Member of the Supervisory Board
Société de Gestion d'Europe
Obligations S. A.
Luxembourg

Hans-Jürgen Gutenberger

Chairman of the Supervisory Board
Deka Investment Management GmbH
Frankfurt am Main

Chairman of the Supervisory Board
Beteiligungsgesellschaft für betriebliche
Altersversorgung der Sparkassen-
Finanzgruppe mbH
Düsseldorf

Chairman of the Supervisory Board
Sparkassen Pensionsfonds AG
Düsseldorf

Chairman of the Supervisory Board
Sparkassen Pensionskasse AG
Düsseldorf

President of the Supervisory Board
Deka(Swiss) Privatbank AG
Zurich

Member of the Supervisory Board
DekaBank Deutsche Girozentrale
Luxembourg S. A.
Luxembourg

Fritz Oelrich

Member of the Supervisory Board
Deka Investment GmbH
Frankfurt am Main

Member of the Supervisory Board
Beteiligungsgesellschaft für betriebliche
Altersversorgung der Sparkassen-
Finanzgruppe mbH
Düsseldorf

Member of the Supervisory Board
Sparkassen Pensionsfonds AG
Düsseldorf

Member of the Supervisory Board
Sparkassen Pensionskasse AG
Düsseldorf

Member of the Supervisory Board
med.eon AG
Leinfelden

Hans-Joachim Reichert

Chairman of the Supervisory Board
Deutsche Girozentrale Holding S. A.
Luxembourg

Chairman of the Supervisory Board
Deutsche Girozentrale Overseas Ltd.
Grand Cayman

Deputy Chairman of the Supervisory
Board
DekaBank Deutsche Girozentrale
Luxembourg S. A.
Luxembourg

Deputy Chairman of the Supervisory
Board
Deka Investment Management GmbH
Frankfurt am Main

Deputy Chairman of the Supervisory
Board
Deka Investment GmbH
Frankfurt am Main

Member of the Supervisory Board
Deutsche Landesbankenzentrale AG
Berlin

Member of the Supervisory Board
FBF Fördergesellschaft für Börsen
und Finanzmärkte in Mittel- und
Osteuropa mbH
Frankfurt am Main

Dr Bernhard Steinmetz

Chairman of the Supervisory Board
Deutsche Landesbankenzentrale AG
Berlin

Chairman of the Supervisory Board
DGZ-DekaBank Altershilfe GmbH
Frankfurt am Main

Chairman of the Supervisory Board
Deka International (Ireland) Ltd.
Dublin

Deputy Chairman of the Supervisory
Board
S-Broker AG
Frankfurt am Main

Member of the Supervisory Board
Deka Immobilien Investment GmbH
Frankfurt am Main

Member of the Supervisory Board
Deka Investment Management GmbH
Frankfurt am Main

Member of the Supervisory Board
Havelländische Stadtwerke GmbH
Werder/Havel

Corporate Bodies of DGZ-DekaBank

(41) Corporate Bodies of DGZ-DekaBank (as of March 2002)

Board of Management

Manfred Zaß
Chairman
(to 31.01.2002)

Axel Weber
Deputy Chairman
(to 31.01.2002)
Chairman
(from 01.02.2002)

Dr Dieter Goose
Member

Hans-Jürgen Gutenberger
Member

Fritz Oelrich
Member

Hans-Joachim Reichert
Member

Dr Bernhard Steinmetz
Member

Supervisory Board

Dr Dietrich H. Hoppenstedt
Chairman
President of the German Savings Banks
and Giro Association (DSGV e.V.)

Dr h.c. Friedel Neuber
(to 31.08.2001)
First Deputy Chairman
Chairman of the Board of
Management of WestLB Westdeutsche
Landesbank Girozentrale

Jürgen Sengera
(from 01.09.2001)
First Deputy Chairman
Chairman of the Board of
Management of WestLB Westdeutsche
Landesbank Girozentrale

Heinrich Haasis
Second Deputy Chairman
President of the Savings Banks
Association of Baden-Württemberg

Dr h.c. Klaus G. Adam
Chairman of the Board of
Management of LRP Landesbank
Rheinland-Pfalz

Dr Stephan Articus
Managing Member of the Executive
Committee of the Federation of
German Municipalities

Dr Hans-Henning Becker-Birck
(to 31.12.2001)
Managing Member of the Executive
Committee of the Federation of
German Districts

Dr Karlheinz Bentele
President of the Savings Banks and
Giro Association of the Rhineland

Dr h.c. Manfred Bodin
Chairman of the Board of
Management of NORD/LB
Norddeutsche Landesbank Girozentrale

Gregor Böhmer
Managing President of the Savings
Banks and Giro Association of Hesse-
Thuringia

Ulf-Wilhelm Decken
(to 08.03.2001)
Chairman of the Board of
Management of LandesBank Berlin
– Girozentrale –

| | | |
|--|---|--|
| Hermann Gelsen Employee representative DGZ-DekaBank Deutsche Kommunalbank | Alfred H. Lehner (to 31.05.2001) Chairman of the Board of Management of Bayerische Landesbank Girozentrale | Dr Harald Quensen Chairman of the Board of Management of Stadtparkasse Hannover |
| Dr Rolf Gerlach President of the Savings Banks and Giro Association of Westfalen-Lippe | Ernst Lenz (to 31.01.2001) Chairman of the Board of Management of Landesbank Saar Girozentrale | Siegfried Ratz Employee representative DGZ-DekaBank Deutsche Kommunalbank |
| Dr Max Häring (from 01.02.2001) Chairman of the Board of Management of Landesbank Saar Girozentrale | Dr Hans Lukas Chairman of the Board of Management of Sparkasse Stormarn | Dr Dietrich Rümker Chairman of the Board of Management of Landesbank Schleswig-Holstein Girozentrale |
| Dr Peter Haßkamp Chairman of the Board of Management of Bremer Landesbank Kreditanstalt Oldenburg – Girozentrale – | Dr Günther Merl (from 01.07.2001) Chairman of the Board of Management of Landesbank Hessen-Thüringen Girozentrale | Hans Dietmar Sauer (from 01.03.2001) Chairman of the Board of Management of Landesbank Baden-Württemberg |
| Prof Dr Hans-Günter Henneke (from 01.01.2002) Managing Member of the Executive Committee of the Federation of German Districts | Dr Siegfried Naser Managing President of the Savings Banks Association of Bavaria | Walter Schäfer (to 30.06.2001) Chairman of the Board of Management of Landesbank Hessen-Thüringen Girozentrale |
| Peter Krakow Chairman of the Board of Management of Stadt- und Kreissparkasse Leipzig | Norbert Pawlowski (from 01.06.2001) Member of the Board of Management of LandesBank Berlin – Girozentrale – | |

Werner Schmidt
(from 01.06.2001)
Chairman of the Board of
Management of Bayerische
Landesbank Girozentrale

Gustav Adolf Schröder
Chairman of the Board of
Management of Stadtsparkasse Köln

Dr Friedhelm Steinberg
Deputy Chairman of the Board of
Management of Hamburger Sparkasse

Hans Otto Streuber
President of the Savings Banks and
Giro Association of Rheinland-Pfalz

Alexander Stuhlmann
Chairman of the Board of
Management of Hamburgische
Landesbank – Girozentrale –

Heribert Thallmair
President of the German Cities' and
Town's' Association

Karl-Heinz Trautmann
President of the Savings Banks and
Giro Association Saar

Dr Michael Weiss
Chairman of the Board of
Management of Sachsen LB
Landesbank Sachsen Girozentrale

Frankfurt am Main, 19 March 2002

DGZ-DekaBank
Deutsche Kommunalbank

Board of Management

Weber Dr Goose Gutenbergger Oelrich Reichert Dr Steinmetz

Certificate of Audit

“Auditors’ report

We have audited the financial statements, including the accounts, and the consolidated financial statements of DGZ·DekaBank Deutsche Kommunalbank (DGZ·DekaBank), Berlin/Frankfurt am Main, and the consolidated notes to the accounts, together with the consolidated management report for DGZ·DekaBank and the Group for the financial year from 1 January to 31 December, 2001. The preparation and presentation of these documents as laid down by German commercial regulations and the supplementary regulations contained in the Bank’s statutes are the responsibility of the Board of Management of DGZ·DekaBank. It is our responsibility to form an opinion, based on our audit, on the financial statements, including the accounts, and on the consolidated financial statements and the consolidated management report.

We conducted our audit of the financial statements and consolidated financial statements in accordance with Section 317 of the German Commercial Code (HGB) and with German Auditing Standards issued by the German Institute of Auditors (IDW). These standards require our audit to be planned and performed in such a way as to permit us to determine with sufficient certainty whether the state of affairs of the Group’s assets, financial position and income as contained in the financial statements and consolidated financial statements drawn up in compliance with generally accepted accounting principles and in the consolidated management report are free from material misstatement. In forming our opinion, we take into account the information on the business operations and on the economic and legal affairs of DGZ·DekaBank and the Group as well as the possibility of irregularities or errors. The audit includes evaluation, on a test basis, of the effectiveness

of accounting-related internal monitoring systems and of evidence relevant to the amounts and disclosures in the accounts, financial statements and consolidated financial statements and consolidated management report. For the financial statements, the audit includes evaluation of the accounting principles applied and for the consolidated financial statements, evaluation of the financial statements of the consolidated companies, the differentiation of the consolidated companies and the accounting and consolidation principles applied, as well as in both cases the evaluation of the main opinions of the Board of Management of DGZ·DekaBank and the appreciation of the financial statements and the consolidated financial statements as well as the consolidated management report as a whole. We are of the opinion that our audit represents a sufficiently sound basis for our assessment.

Our audit gave rise to no objections.

In our opinion, the financial statements and consolidated financial statements comply with generally accepted accounting principles and give a true and fair view of the state of affairs of the assets, financial position and income of DGZ·DekaBank and the Group. The consolidated management report gives an overall accurate presentation of the state of affairs of DGZ·DekaBank and the Group and of the risks of future business developments.”

Frankfurt am Main, 20 March 2002

PwC Deutsche Revision
Aktiengesellschaft
Wirtschaftsprüfungsgesellschaft

| | |
|----------|---------|
| (Kütter) | (Busch) |
| Auditor | Auditor |



Shareholders, Associated Companies and Committees

132 Shareholders

133 Subsidiaries and Associated Companies

134 Supervisory Board

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137 General State Supervision

138 Fund-related Committees

138 Investment Fund Committee

140 Fund Sales Advisory Council

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144 Supervisory Boards and Management Boards of Subsidiaries

144 Deka Investment GmbH

(formerly Deka Deutsche Kapitalanlagegesellschaft mbH)

145 Deka Immobilien Investment GmbH

146 Deka Investment Management GmbH

147 DekaBank Deutsche Girozentrale Luxembourg S. A.

(Merger of DekaBank (Luxemburg) S. A. and

Deutsche Girozentrale International S. A.)

149 Deka International S. A.

149 International Fund Management S. A.

150 Deka(Swiss) Privatbank AG

151 Deka International (Ireland) Ltd.

Shareholders of DGZ·DekaBank

| | | | |
|---|-------|---|--------|
| | | DSGV ö.K. 50.00% | |
| Landesbank Baden-Württemberg | 8.01% | Savings Banks Association of Baden-Württemberg | 15.41% |
| WestLB Westdeutsche Landesbank Girozentrale | 7.30% | Savings Banks and Giro Association of the Rhineland | 13.12% |
| LRP Landesbank Rheinland-Pfalz | 5.95% | Savings Banks and Giro Association of Lower Saxony | 12.92% |
| Landesbank Hessen-Thüringen Girozentrale | 5.28% | Savings Banks Association of Bavaria | 12.62% |
| Niedersächsische Bank GmbH – Expo Bank | 4.80% | Savings Banks and Giro Association of Westfalen-Lippe | 12.35% |
| Landesbank Schleswig-Holstein Girozentrale | 4.11% | Savings Banks and Giro Association of Hesse-Thuringia | 11.62% |
| Hamburgische Landesbank – Girozentrale – | 3.33% | Savings Banks and Giro Association of Rheinland-Pfalz | 6.41% |
| Bremer Landesbank Kreditanstalt Oldenburg – Girozentrale – | 2.78% | Savings Banks Association of Berlin | 3.79% |
| Landesbank Saar Girozentrale (of which 1.36% held indirectly through BVMS GmbH) | 2.58% | East German Savings Banks and Giro Association | 3.66% |
| NORD/LB Norddeutsche Landesbank Girozentrale | 2.30% | Savings Banks and Giro Association for Schleswig-Holstein | 3.56% |
| LandesBank Berlin – Girozentrale – | 1.99% | Savings Banks and Giro Association Saar | 2.74% |
| Bayerische Landesbank Girozentrale (held indirectly through BVMS GmbH) | 1.36% | Hanseatic Savings Banks and Giro Association | 1.80% |
| Sachsen LB Landesbank Sachsen Girozentrale | 0.21% | | |

Subsidiaries and Associated Companies of DGZ·DekaBank (as of April 2002)

| Investment Companies | Banks | Other |
|--|--|---|
| Deka Investment GmbH, Frankfurt am Main 100% | DekaBank Deutsche Girozentrale Luxembourg S. A., Luxembourg 100% | Deka FondsSupport GmbH*, Frankfurt am Main 100% |
| Deka Immobilien Investment GmbH, Frankfurt am Main 100% | Deka(Swiss) Privatbank AG, Zurich 80% | GMS Gebäudemanagement und Service GmbH, Frankfurt am Main 100% |
| Deka International S. A., Luxembourg 100% | Liquiditäts-Konsortialbank GmbH, Frankfurt am Main 2.1% | DGZ-DekaBank- Altershilfe GmbH, Frankfurt am Main 100% |
| Deka International (Ireland) Ltd., Dublin 100% | | Deutsche Girozentrale Overseas Ltd.*, Grand Cayman 99.9% |
| International Fund Management S. A., Luxembourg 98% | | DGZ-DekaBank Grundstücks- verwaltungsgesellschaft I (GbR), Frankfurt am Main 100% |
| WestInvest Gesellschaft für Investmentfonds mbH, Düsseldorf 40% | | Deka Grundstücksgesellschaft mbH, Frankfurt am Main 100% |
| Eufigest S. A., Luxembourg 23.7% | | Beteiligungsgesellschaft für betriebliche Altersversorgung der Sparkassen-Finanzgruppe mbH, Düsseldorf 50% |
| Société de Gestion de CDC Euro Obligations S. A., Luxembourg 12.5% | | S-Broker AG*, Duisburg 23.7% |
| Swissca Holding AG, Berne 9.9% | | DPG Deutsche Performance- messungs-Gesellschaft mbH, Frankfurt am Main 10% |
| Erste-Sparinvest Kapital- anlagegesellschaft mbH, Vienna 2.9% | | |

The Group has further holdings which are, however, of minor significance.

* The shares are held indirectly.

Supervisory Board of DGZ·DekaBank

(as of March 2002)

Dr Dietrich H. Hoppenstedt
Chairman

President of the German Savings Banks and Giro Association – registered society –, Berlin, and of the German Savings Banks and Giro Association – public law entity –, Berlin
Chairman of the Presidential Committee

Dr h.c. Friedel Neuber
First Deputy Chairman
(to 31.08.2001)

Chairman of the Board of Management of WestLB Westdeutsche Landesbank Girozentrale, Düsseldorf
First Deputy Chairman of the Presidential Committee
(to 31.08.2001)

Jürgen Sengera
First Deputy Chairman
(from 14.09.2001)

Chairman of the Board of Management of WestLB Westdeutsche Landesbank Girozentrale, Düsseldorf
Member of the Supervisory Board and the Presidential Committee
(01.09.2001 to 13.09.2001)
First Deputy Chairman of the Presidential Committee
(from 14.09.2001)

Heinrich Haasis
Second Deputy Chairman
President of the Savings Banks Association of Baden-Württemberg, Stuttgart
Second Deputy Chairman of the Presidential Committee

Representatives elected by the General Meeting of Shareholders

Dr h.c. Klaus G. Adam

Chairman of the Board of Management of LRP Landesbank Rheinland-Pfalz, Mainz

Dr Karlheinz Bentele

President of the Savings Banks and Giro Association of the Rhineland, Düsseldorf

Dr h.c. Manfred Bodin

Chairman of the Board of Management of NORD/LB Norddeutsche Landesbank Girozentrale, Hanover
Member of the Presidential Committee

Gregor Böhmer

Managing President of the Savings Banks and Giro Association of Hesse-Thuringia, Frankfurt am Main

Ulf-Wilhelm Decken

Chairman of the Board of Management of LandesBank Berlin – Girozentrale –, Berlin
(to 08.03.2001)

Dr Rolf Gerlach

President of the Savings Banks and Giro Association of Westfalen-Lippe, Münster
Member of the Presidential Committee

Dr Max Häring

Chairman of the Board of Management of Landesbank Saar Girozentrale, Saarbrücken
(from 01.02.2001)

Dr Peter Haßkamp

Chairman of the Board of Management of Bremer Landesbank Kreditanstalt Oldenburg – Girozentrale –, Bremen

Peter Krakow

Chairman of the Board of Management of Stadt- und Kreissparkasse Leipzig, Leipzig

Alfred H. Lehner

Chairman of the Board of Management of Bayerische Landesbank Girozentrale, Munich
(to 31.05.2001)

Ernst Lenz

Chairman of the Board of Management of Landesbank Saar Girozentrale, Saarbrücken
(to 31.01.2001)

Dr Hans Lukas

Chairman of the Board of Management of Sparkasse Stormarn, Bad Oldesloe

Dr Günther Merl

Chairman of the Board of Management of Landesbank Hessen-Thüringen Girozentrale, Frankfurt am Main
(from 01.07.2001)

*Member of the Presidential Committee
(from 01.07.2001)*

Dr Siegfried Naser

Managing President of the Savings Banks Association of Bavaria, Munich
Member of the Presidential Committee

Norbert Pawlowski

Member of the Board of Management of LandesBank Berlin – Girozentrale –, Berlin
(from 01.06.2001)

Dr Harald Quensen

Chairman of the Board of Management of Stadtparkasse Hannover, Hanover

Dr Dietrich Rümker

Chairman of the Board of Management of Landesbank Schleswig-Holstein Girozentrale, Kiel

Hans Dietmar Sauer

Chairman of the Board of Management of Landesbank Baden-Württemberg, Stuttgart
(from 01.03.2001)

*Member of the Presidential Committee
(from 10.03.2001)*

Walter Schäfer

Chairman of the Board of Management of Landesbank Hessen-Thüringen Girozentrale, Frankfurt am Main
(to 30.06.2001)

*Member of the Presidential Committee
(to 30.06.2001)*

Werner Schmidt

Chairman of the Board of Management of Bayerische Landesbank Girozentrale, Munich
(from 01.06.2001)

Gustav Adolf Schröder

Chairman of the Board of Management of Stadtparkasse Köln, Cologne
Member of the Presidential Committee

Dr Friedhelm Steinberg

Deputy Chairman of the Board of Management of Hamburger Sparkasse, Hamburg

Hans Otto Streuber

President of the Savings Banks and Giro Association of Rheinland-Pfalz, Mainz

Alexander Stuhlmann

Chairman of the Board of Management of Hamburgische Landesbank – Girozentrale –, Hamburg

Karl-Heinz Trautmann

President of the Savings Banks and Giro Association Saar, Saarbrücken

Dr Michael Weiss

Chairman of the Board of Management of Sachsen LB Landesbank Sachsen Girozentrale, Leipzig

**Representatives of the Federal
Association of Municipal Umbrella
Organisations
(in an advisory capacity)**

Dr Stephan Articus

Managing Member of the Executive
Committee of the Federation of
German Municipalities, Cologne

Dr Hans-Henning Becker-Birck

Managing Member of the Executive
Committee of the Federation of
German Districts, Berlin
(to 31.12.2001)

Prof Dr Hans-Günter Henneke

Managing Member of the Executive
Committee of the Federation of
German Districts, Berlin
(from 01.01.2002)

Heribert Thallmair

Mayor of the City of Starnberg and
President of the German Cities' and
Towns' Association, Berlin

**Employee Representatives
appointed by the Personnel Council**

Hermann Gelsen

DGZ-DekaBank Deutsche
Kommunalbank, Frankfurt am Main

Siegfried Ratz

DGZ-DekaBank Deutsche
Kommunalbank, Frankfurt am Main

End of the term of office:
31 December 2003

Board of Management

Axel Weber

Chairman
(from 01.02.2002)
Deputy Chairman
(to 31.01.2002)

Manfred Zaß

Chairman
(to 31.01.2002)

Dr Dieter Goose

Hans-Jürgen Gutenberger

Fritz Oelrich

Hans-Joachim Reichert

Dr Bernhard Steinmetz

Executive Managers

Claus-Dieter Homann

Rainer Mach
(to 30.09.2001)

Osvin Nöller

Gerhard Reidel

Gerhard Schleif
(to 31.01.2001)

General State Supervision

By virtue of an administrative convention concluded between the Federal Republic of Germany and the State of Berlin of 9/19 March 1955, general government supervision of the Bank is exercised by the Federal Minister of Economics.

In accordance with an organisation order of the Federal Chancellor of 15 December 1972, government supervision is the responsibility of the Federal Minister of Finance. The latter has appointed

State Commissioner

Dr Heinrich Kock, Ministerial Councillor

Federal Ministry of Finance, Berlin

Deputy State Commissioner

Dietmar Thorand, Ministerial Councillor

Federal Ministry of Finance, Berlin
(to 30.04.2001)

Dr Wolfgang Glomb, Ministerial Councillor

Federal Ministry of Finance, Berlin
(01.06. to 31.10.2001)

Heinjörg Herrmann, Regierungsdirektor

Federal Ministry of Finance, Berlin
(from 01.11.2001)

Fund-related Committees

Investment Fund Committee of DGZ-DekaBank (as of March 2002)

Gerhard Roggemann

Chairman

Member of the Board of Management of WestLB Westdeutsche Landesbank Girozentrale, Düsseldorf

Jürgen Teufel

Deputy Chairman

Chairman of the Board of Management of Kreissparkasse Calw, Calw

Members

Alfred Bomhard

Chairman of the Board of Management of Stadt- und Kreissparkasse Erlangen, Erlangen

Dr Norbert Bräuer

Member of the Board of Management of Landesbank Hessen-Thüringen Girozentrale, Frankfurt am Main

Thomas Christian Buchbinder

Deputy Chairman of the Board of Management of Bremer Landesbank Kreditanstalt Oldenburg – Girozentrale –, Bremen

Wolfgang Daum

Chairman of the Board of Management of Sparkasse Pforzheim, Pforzheim

Dr Norbert Emmerich

Chairman of the Board of Management of Sparkasse Münsterland Ost, Münster

Klaus-Dieter Gröb

Chairman of the Board of Management of Sparkasse Wetterau, Friedberg

Dr Peter Kahn

Deputy Chairman of the Board of Management of Bayerische Landesbank Girozentrale, Munich

Dieter Klepper

Chairman of the Board of Management of Sparkasse Saarbrücken, Saarbrücken

Hans-Jürgen Klumpp

Member of the Board of Management of Sachsen LB Landesbank Sachsen Girozentrale, Leipzig

Jürgen Kösters

Member of the Board of Management of NORD/LB Norddeutsche Landesbank Girozentrale, Hanover

Axel Kraft

Member of the Board of Management of Kreissparkasse Köln, Cologne

Dipl.-Kfm. Uwe Kruschinski

Member of the Board of Management of Hamburgische Landesbank – Girozentrale –, Hamburg

Jürgen Müsch

Member of the Board of Management of Landesbank Saar Girozentrale, Saarbrücken

Hans-Joachim Naumann

Deputy Chairman of the Board of Management of Sparkasse Mittelhaardt-Deutsche Weinstraße, Neustadt an der Weinstraße

Wolfgang Pötschke

Member of the Board of Management of Sparkasse zu Lübeck, Lübeck

Paul Kurt Schminke

Member of the Board of Management of LRP Landesbank Rheinland-Pfalz, Mainz

Walter Schubert

Chairman of the Board of Management of Mittelbrandenburgische Sparkasse in Potsdam, Potsdam

Dr Friedhelm Steinberg

Deputy Chairman of the Board of Management of Hamburger Sparkasse, Hamburg

Franz Sales Waas

Member of the Board of Management of Landesbank Schleswig-Holstein Girozentrale, Kiel

Prof Dr Hans Waschkowski

Member of the Board of Management of Landesbank Baden-Württemberg, Stuttgart

Ulrich Weiterer

Deputy Chairman of the Board of Management of Sparkasse Goslar/Harz, Goslar

Extraordinary member**Thomas Mang**

Managing Member of the Executive Committee of the German Savings Banks and Giro Association (DSGV e.V.), Berlin

End of the term of office:

31 December 2003

Fund Sales Advisory Council of DGZ·DekaBank (as of March 2002)

Gerhard Roggemann

Chairman

Member of the Board of Management of WestLB Westdeutsche Landesbank Girozentrale, Düsseldorf

Jürgen Teufel

Deputy Chairman

Chairman of the Board of Management of Kreissparkasse Calw, Calw

Members

Hans Adler

Chairman of the Board of Management of Sparkasse Starkenburg, Heppenheim

Alfred Bomhard

Chairman of the Board of Management of Stadt- und Kreissparkasse Erlangen, Erlangen

Götz Bormann

Chairman of the Board of Management of Sparkasse Kiel, Kiel

Winfried Drewes

Member of the Board of Management of Stadtparkasse Köln, Cologne

Fred Engelbrecht

Chairman of the Board of Management of Sparkasse Hamm, Hamm

Dr Johannes Evers

Member of the Board of Management of LandesBank Berlin – Girozentrale –, Berlin

Dr Peter Friggemann

Member of the Board of Management of Sparkasse Osnabrück, Osnabrück

Volker Groß

Chairman of the Board of Management of Sparkasse Neunkirchen, Neunkirchen

Dr Thomas Grützmacher

Member of the Board of Management of Stadtparkasse München, Munich

Hans Michael Hambücher

Chairman of the Board of Management of Kreissparkasse Heilbronn, Heilbronn

Klaus Haubner

Chairman of the Board of Management of Sparkasse Villingen-Schwenningen, Villingen-Schwenningen

Roland Hemmerich

Member of the Board of Management of Frankfurter Sparkasse, Frankfurt am Main

Alfons Klein

Chairman of the Board of Management of Kreissparkasse Saarlouis, Saarlouis

Dr Peter Knoll

Member of the Board of Management of Sparkasse zu Lübeck, Lübeck

Helmut Kruse

Chairman of the Board of Management of Sparkasse Detmold, Detmold

Hans Martz

Deputy Chairman of the Board of Management of Sparkasse Essen, Essen

Uwe Perl

Member of the Board of Management of Städtische Sparkasse Bremerhaven, Bremerhaven

Wolfgang Reichert

Chairman of the Board of Management of Sparkasse Gera-Greiz, Gera

Dr Helmut Ewald Ross

Chairman of the Board of Management of Sparkasse Koblenz, Koblenz

Michael W. Schmidt

Chairman of the Board of Management of Sparkasse Worms, Worms

Walter Schubert

Chairman of the Board of Management of Mittelbrandenburgische Sparkasse in Potsdam, Potsdam

Detlef Sternberg

Chairman of the Board of Management of Kreissparkasse Pinneberg, Pinneberg

Herbert Süß

Chairman of the Board of Management of Stadtparkasse Dresden, Dresden

Klaus Wagner

Deputy Chairman of the Board of Management of Kreissparkasse Verden, Verden

Dr Herbert Wieneke

Deputy Chairman of the Board of Management of Die Sparkasse Bremen, Bremen

Further members**Dr Bernd Kobarg**

Chairman of the Management of Deutscher Sparkassen Verlag GmbH, Stuttgart

Günter Kreher

Chairman of the Board of Management of Landesbausparkasse Baden-Württemberg, Stuttgart

Thomas Mang

Managing Member of the Executive Committee of the German Savings Banks and Giro Association (DSGV e.V.), Berlin

Günter Schlatter

Chairman of the Board of Management of Provinzial Rheinland, Die Versicherung der Sparkassen, Düsseldorf

End of the term of office:
31 December 2004

Regional Fund Committees for Savings Banks (Term of office 2001 – 2004)

Regional Fund Committee for Savings Banks Centre I

Sparkasse Aachen, Aachen
 Sparkasse Mittelhaardt-
 Deutsche Weinstraße, Bad Dürkheim
 Sparkasse Bad Hersfeld-Rotenburg,
 Bad Hersfeld
 TaunusSparkasse, Bad Homburg
 Sparkasse Rhein-Nahe, Bad Kreuznach
 Sparkasse Bonn, Bonn
 Kreissparkasse Köln, Cologne
 Sparkasse Darmstadt, Darmstadt
 Sparkasse Düren, Düren
 Kreissparkasse Düsseldorf, Düsseldorf
 Stadtparkasse Düsseldorf, Düsseldorf
 Sparkasse Erfurt, Erfurt
 Kreissparkasse Heinsberg, Erkelenz
 Kreissparkasse Euskirchen, Euskirchen
 Sparkasse Wetterau, Friedberg
 Sparkasse Fulda, Fulda
 Sparkasse Gießen, Gießen
 Kreissparkasse Groß-Gerau, Groß-Gerau
 Sparkasse Dieburg, Groß-Umstadt
 Stadt- und Saalkreissparkasse Halle, Halle
 Sparkasse Hanau, Hanau
 Kasseler Sparkasse, Kassel
 Sparkasse Waldeck-Frankenberg, Korbach
 Sparkasse Krefeld, Krefeld
 Sparkasse Südliche Weinstraße in Landau
 i.d.Pfalz, Landau
 Sparkasse Leverkusen, Leverkusen
 Stadtparkasse Ludwigshafen, Ludwigshafen
 Stadtparkasse Magdeburg, Magdeburg
 Sparkasse Mainz, Mainz
 Sparkasse Marburg-Biedenkopf, Marburg
 Rhön-Rennsteig-Sparkasse, Meiningen
 Kreissparkasse Schwalm-Eder, Melsungen
 Sparkasse Mülheim an der Ruhr, Mülheim
 Sparkasse Neuss, Neuss
 Sparkasse Neuwied, Neuwied
 Stadtparkasse Oberhausen, Oberhausen
 Stadtparkasse Remscheid, Remscheid
 Sparkasse Saarbrücken, Saarbrücken
 Sparkasse Langen-Seligenstadt, Seligenstadt
 Kreissparkasse in Siegburg, Siegburg
 Stadt-Sparkasse Solingen, Solingen
 Sparkasse Trier, Trier
 Sparkasse Wetzlar, Wetzlar
 Nassauische Sparkasse, Wiesbaden
 Stadtparkasse Wuppertal, Wuppertal

Extraordinary members

East German Savings Banks and Giro
 Association, Berlin
 Savings Banks and Giro Association of the
 Rhineland, Düsseldorf
 Savings Banks and Giro Association of Hesse-
 Thuringia, Frankfurt am Main and Erfurt
 Savings Banks and Giro Association of
 Rheinland-Pfalz, Mainz
 Savings Banks and Giro Association Saar,
 Saarbrücken

Regional Fund Committee for Savings Banks Centre II

Kreissparkasse Altenkirchen, Altenkirchen
 Kreissparkasse Alzey, Alzey
 Stadtparkasse Bad Honnef, Bad Honnef
 Kreissparkasse Westerwald, Bad Marienberg
 Sparkasse Battenberg, Battenberg
 Sparkasse Bensheim, Bensheim
 Kreissparkasse Bernkastel-Wittlich,
 Bernkastel-Kues
 Kreissparkasse Daun, Daun
 Stadtparkasse Dessau, Dessau
 Sparkasse Dinslaken-Voerde-Hünxe, Dinslaken
 Wartburg-Sparkasse, Eisenach
 Stadtparkasse Emmerich-Rees, Emmerich
 Sparkasse Odenwaldkreis, Erbach
 Sparkasse Werra-Meißner, Eschwege
 Sparkasse Geldern, Geldern
 Sparkasse der Stadt Heiligenhaus,
 Heiligenhaus
 Sparkasse Hennef, Hennef
 Stadtparkasse Hilden, Hilden
 Kreissparkasse Saarpfalz, Homburg (Saar)
 Sparkasse Arnstadt-Ilmenau, Ilmenau
 Sparkasse Jena, Jena
 Stadtparkasse Kaarst-Büttgen, Kaarst
 Stadtparkasse Kaiserslautern, Kaiserslautern
 Stadtparkasse Kamp-Lintfort, Kamp-Lintfort
 Sparkasse Germersheim-Kandel, Kandel
 Stadtparkasse Leichlingen, Leichlingen
 Kreissparkasse Limburg, Limburg (Lahn)
 Stadtparkasse Linz, Linz
 Sparkasse Wittenberg, Lutherstadt
 Wittenberg
 Kreissparkasse Mayen, Mayen
 Sparkasse Merzig-Wadern, Merzig
 Stadtparkasse Neukirchen-Vluyn,
 Neukirchen-Vluyn
 Städtische Sparkasse Offenbach, Offenbach
 Sparkasse Radevormwald-Hückeswagen,
 Radevormwald
 Sparkasse Ratingen, Ratingen
 Sparkasse Rheinberg, Rheinberg
 Kreissparkasse Saalfeld-Rudolstadt, Saalfeld
 Kreissparkasse Schlüchtern, Schlüchtern
 Kreissparkasse Rhein-Hunsrück, Simmern
 Kyffhäuserparkasse Artern-Sondershausen,
 Sondershausen
 Kreis- und Stadtparkasse Speyer, Speyer
 Kreissparkasse St. Wendel, St. Wendel
 Stadtparkasse Wermelskirchen,
 Wermelskirchen
 Sparkasse der Homburgischen Gemeinden,
 Wiehl
 Stadtparkasse Zweibrücken, Zweibrücken

Regional Fund Committee for Savings Banks North I

Kreissparkasse Borken, Ahaus
 Sparkasse Stormarn, Bad Oldesloe
 Kreissparkasse Segeberg, Bad Segeberg
 Sparkasse Bielefeld, Bielefeld
 Sparkasse Bochum, Bochum
 Sparkasse Höxter, Brakel
 Kreissparkasse Wesermünde-Hadeln,
 Bremerhaven
 NORD/LB Norddeutsche Landesbank,
 Brunswick
 Sparkasse Celle, Celle
 Stadtparkasse Dortmund, Dortmund
 Sparkasse Coesfeld, Dülmen
 Sparkasse Ostholstein, Eutin
 Sparkasse Elbe-Elster, Finsterwalde
 Sparkasse Gifhorn-Wolfsburg, Gifhorn
 Sparkasse Göttingen, Göttingen
 Sparkasse Gütersloh, Gütersloh
 Sparkasse der Stadt Hagen, Hagen
 Hamburger Sparkasse, Hamburg
 Sparkasse Harburg-Buxtehude, Hamburg
 Sparkasse Weserbergland, Hameln
 Kreissparkasse Hannover, Hanover
 Stadtparkasse Hannover, Hanover
 Sparkasse Herford, Herford
 Herner Sparkasse, Herne
 Kreissparkasse Hildesheim, Hildesheim
 Sparkasse Nordfriesland, Husum
 Sparkasse Ibbenbüren, Ibbenbüren
 Sparkasse der Stadt Iserlohn, Iserlohn
 Sparkasse Lemgo, Lemgo
 Sparkasse Lüneburg, Lüneburg
 Sparkasse Emsland, Meppen
 Sparkasse Minden-Lübbecke, Minden
 Sparkasse Münsterland Ost, Münster
 Landessparkasse zu Oldenburg, Oldenburg
 Sparkasse Paderborn, Paderborn
 Kreissparkasse Herzogtum Lauenburg,
 Ratzeburg
 Kreissparkasse Recklinghausen,
 Recklinghausen
 Sparkasse Schaumburg, Rinteln
 Ostseesparkasse Rostock, Rostock
 Sparkasse Schleswig-Flensburg, Schleswig
 Sparkasse Niederlausitz, Senftenberg
 Sparkasse Siegen, Siegen
 Kreissparkasse Syke, Syke
 Kreissparkasse Verden, Verden
 Stadtparkasse Witten, Witten
 Sparkasse Rotenburg-Bremervörde, Zeven

Extraordinary members

Hanseatic Savings Banks and Giro Association,
 Hamburg
 Savings Banks and Giro Association of
 Lower Saxony, Hanover
 Savings Banks and Giro Association for
 Schleswig-Holstein, Kiel
 Savings Banks and Giro Association of
 Westfalen-Lippe, Münster

Regional Fund Committee for Savings Banks North II

Sparkasse Ahlen, Ahlen
 Sparkasse Attendorn-Lennestadt-Kirchhundem, Attendorn
 Stadtparkasse Bad Oeynhausen, Bad Oeynhausen
 Stadtparkasse Bad Pyrmont, Bad Pyrmont
 Stadtparkasse Bad Sachsa, Bad Sachsa
 Städtische Sparkasse Barntrup, Barntrup
 Sparkasse Bestwig, Bestwig
 Stadtparkasse Blomberg, Blomberg
 Bordesholmer Sparkasse, Bordesholm
 Sparkasse Bottrop, Bottrop
 Spar- und Leihkasse zu Bredstedt, Bredstedt
 Sparkasse Hochsauerland, Brilon
 Stadtparkasse Burgdorf, Burgdorf
 Stadtparkasse Cuxhaven, Cuxhaven
 Kreissparkasse Grafschaft Diepholz, Diepholz
 Sparkasse Emden, Emden
 Stadtparkasse Emsdetten, Emsdetten
 Sparkasse Finntrop, Finntrop
 Stadtparkasse Goslar/Harz, Goslar
 Kreissparkasse Halle, Halle (Westfalen)
 Sparkasse Halver-Schalksmühle, Halver
 Stadtparkasse Hildesheim, Hildesheim
 Sparkasse Kierspe-Meinerzhagen, Kierspe
 Stadtparkasse Kreuztal, Kreuztal
 Stadtparkasse Lengerich, Lengerich
 Sparkasse Lünen, Lünen
 Stadtparkasse Marsberg, Marsberg
 Zweckverbandssparkasse Meschede, Meschede
 Sparkasse Nienburg, Nienburg
 Kreissparkasse Grafschaft Bentheim zu Nordhorn, Nordhorn
 Stadtparkasse Osterode, Osterode
 Kreissparkasse Peine, Peine
 Stadtparkasse Rahden, Rahden
 Sparkasse Mittelholstein AG, Rendsburg
 Kreissparkasse Wiedenbrück, Rheda-Wiedenbrück
 Stadtparkasse Rheine, Rheine
 Sparkasse Scheessel, Scheessel
 Kreissparkasse Soltau, Soltau
 Kreissparkasse Stade, Stade
 Stadtparkasse Versmold, Versmold
 Stadtparkasse Wedel, Wedel
 Sparkasse Werl, Werl
 Stadtparkasse Werne, Werne
 Stadtparkasse Wetter, Wetter
 Kreissparkasse Wittmund, Wittmund

Regional Fund Committee for Savings Banks South I

Kreissparkasse Ostalb, Aalen
 Vereinigte Sparkassen Stadt und Landkreis Ansbach, Ansbach
 Sparkasse Aschaffenburg-Alzenau, Aschaffenburg
 Kreissparkasse Augsburg, Augsburg
 Stadtparkasse Augsburg
 Kreditanstalt des öffentlichen Rechts, Augsburg
 Sparkasse Zollernalb, Balingen
 Sparkasse Bamberg, Bamberg
 Sparkasse Bayreuth, Bayreuth
 Kreissparkasse Biberach, Biberach
 Kreissparkasse Böblingen, Böblingen
 Sparkasse Kraichgau, Bruchsal
 Sparkasse Chemnitz, Chemnitz
 Kreissparkasse Esslingen-Nürtingen, Esslingen
 Sparkasse Freiburg-Nördlicher Breisgau, Freiburg
 Sparkasse Fürstenfeldbruck, Fürstenfeldbruck
 Sparkasse Fürth, Fürth
 Kreissparkasse Göppingen, Göppingen
 Sparkasse Heidelberg, Heidelberg
 Kreis- und Stadtparkasse Hof, Hof
 Sparkasse Ingolstadt, Ingolstadt
 Sparkasse Allgäu, Kempten
 Sparkasse Landshut, Landshut
 Stadt- und Kreissparkasse Leipzig, Leipzig
 Kreissparkasse Ludwigsburg, Ludwigsburg
 Sparkasse Rhein Neckar Nord, Mannheim
 Sparkasse Memmingen-Lindau-Mindelheim, Memmingen
 Sparkasse Miltenberg-Obernburg, Miltenberg
 Kreissparkasse München Starnberg, Munich
 Sparkasse Neumarkt-Parsberg, Neumarkt
 Sparkasse Neu-Ulm-Iltertissen, Neu-Ulm
 Sparkasse Nürnberg, Nuremberg
 Sparkasse Offenburg/Ortenau, Offenburg
 Sparkasse Passau, Passau
 Sparkasse Pforzheim, Pforzheim
 Sparkasse Freital-Pirna, Pirna
 Kreissparkasse Ravensburg, Ravensburg
 Sparkasse Regensburg, Regensburg
 Kreissparkasse Reutlingen, Reutlingen
 Sparkasse Roth-Schwabach, Roth
 Sparkasse im Landkreis Schwandorf, Schwandorf
 Kreissparkasse Tübingen, Tübingen
 Kreissparkasse Tuttlingen, Tuttlingen
 Sparkasse Ulm, Ulm
 Kreissparkasse Waiblingen, Waiblingen
 Sparkasse Hochrhein, Waldshut-Tiengen
 Sparkasse Mainfranken Würzburg, Würzburg

Extraordinary members

Savings Banks Association of Baden-Württemberg, Stuttgart and Mannheim
 Savings Banks Association of Bavaria, Munich

Regional Fund Committee for Savings Banks South II

Sparkasse Bad Kissingen, Bad Kissingen
 Kreissparkasse Bautzen, Bautzen
 Sparkasse Staufeu-Breisach, Breisach
 Sparkasse Bühl, Bühl
 Sparkasse Delitzsch-Eilenburg, Delitzsch
 Sparkasse Dingolfing-Landau, Dingolfing
 Kreis- und Stadtparkasse Dinkelsbühl, Dinkelsbühl
 Kreissparkasse Döbeln, Döbeln
 Sparkasse Donaueschingen, Donaueschingen
 Sparkasse Engen-Gottmadingen, Engen
 Kreissparkasse Freudenstadt, Freudenstadt
 Sparkasse Freyung-Grafenau, Freyung
 Sparkasse Bodensee, Friedrichshafen and Konstanz
 Bezirkssparkasse Furtwangen, Furtwangen
 Sparkasse Gaggenau-Kuppenheim, Gaggenau
 Kreissparkasse Garmisch-Partenkirchen, Garmisch-Partenkirchen
 Sparkasse Gengenbach, Gengenbach
 Sparkasse Muldentale, Grimma
 Sparkasse Günzburg-Krumbach, Günzburg
 Sparkasse Haslach-Zell, Haslach
 Sparkasse Ostunferfranken, Haßfurt
 Kreissparkasse Höchststadt a.d. Aisch, Höchststadt
 Kreis- und Stadtparkasse Kaufbeuren, Kaufbeuren
 Sparkasse Hanauerland, Kehl
 Kreissparkasse Lichtenfels, Lichtenfels
 Kreissparkasse Mittweida, Mittweida
 Sparkasse Neckartal-Odenwald, Mosbach
 Sparkasse Markgräflerland, Müllheim and Weil am Rhein
 Stadtparkasse Neuburg, Neuburg
 Vereinigte Sparkassen des Landkreises Pfaffenhofen, Pfaffenhofen
 Sparkasse Pfullendorf-Meißkirch, Pfullendorf
 Stadtparkasse Rain, Rain
 Sparkasse Regen-Viechtach, Regen
 Kreissparkasse Riesa-Großenhain, Riesa
 Stadt- und Kreissparkasse Rothenburg, Rothenburg o.d.T.
 Kreissparkasse Schweinfurt, Schweinfurt
 Städtische Sparkasse Schweinfurt, Schweinfurt
 Hohenzollerische Landesbank-Kreissparkasse Sigmaringen, Sigmaringen
 Sparkasse Singen-Radolfzell, Singen (Hohentwiel)
 Bezirkssparkasse St. Blasien, St. Blasien
 Sparkasse Tauberfranken, Tauberbischofsheim
 Sparkasse im Landkreis Tirschenreuth, Tirschenreuth
 Sparkasse Hochschwarzwald, Titisee-Neustadt
 Vereinigte Sparkassen im Landkreis Weilheim, Weilheim
 Sparkasse Wolfach, Wolfach

(as of March 2002)

Supervisory Boards and Management Boards of Subsidiaries

Supervisory Board of Deka Investment GmbH (formerly Deka Deutsche Kapitalanlagegesellschaft mbH) (as of March 2002)

Axel Weber

Chairman

Chairman of the Board of Management of DGZ-DekaBank Deutsche Kommunalbank, Frankfurt am Main

Hans-Joachim Reichert

Deputy Chairman

Member of the Board of Management of DGZ-DekaBank Deutsche Kommunalbank, Frankfurt am Main

Members

Hans Berger

Deputy Chairman of the Board of Management of Landesbank Schleswig-Holstein Girozentrale, Kiel

Hartmut Boeckler

Member of the Board of Management of Nassauische Sparkasse, Wiesbaden

Wolf Gramatke

Chairman of the Board of Management of Sparkasse Höxter, Brakel

Herbert-Hans Grüntker

Executive Manager of Landesbank Hessen-Thüringen Girozentrale, Frankfurt am Main

Bernd Gurzki

Chairman of the Board of Management of Sparkasse Emden, Emden

Hans Hartmann

Executive Manager of NORD/LB Norddeutsche Landesbank Girozentrale, Brunswick

Dr Joachim Herrmann

Chairman of the Board of Management of Hohenzollerische Landesbank Kreissparkasse Sigmaringen, Sigmaringen

Joachim Hoof

Chairman of the Board of Management of Sparkasse Freital-Pirna, Pirna

Gerhard Klimm

Executive Manager of LRP Landesbank Rheinland-Pfalz, Mainz

Fritz Oelrich

Member of the Board of Management of DGZ-DekaBank Deutsche Kommunalbank, Frankfurt am Main

Rainer Schmitz

Director of WestLB Westdeutsche Landesbank Girozentrale, Düsseldorf

Ulrich Topoll

Chairman of the Board of Management of Sparkasse Krefeld, Krefeld

Prof Dr Hans Waschkowski

Member of the Board of Management of Landesbank Baden-Württemberg, Stuttgart

Board of Management

Horst Zirener

Chairman

Dr Peter Mathis

Deputy Chairman

Gunars Balodis

Michael Hallacker

Supervisory Board of Deka Immobilien Investment GmbH (as of March 2002)

Dr Dieter Goose

Chairman

Member of the Board of Management of DGZ-DekaBank Deutsche Kommunalbank, Frankfurt am Main

Axel Weber

Deputy Chairman

Chairman of the Board of Management of DGZ-DekaBank Deutsche Kommunalbank, Frankfurt am Main

Members

Dr Jürgen Allerkamp

Member of the Board of Management of NORD/LB Norddeutsche Landesbank Girozentrale, Brunswick

Alfred Bomhard

Chairman of the Board of Management of Stadt-und Kreissparkasse Erlangen, Erlangen

Peter Kobiela

Member of the Board of Management of Landesbank Hessen-Thüringen Girozentrale, Frankfurt am Main

Claus Mangels

Chairman of the Board of Management of Stadtparkasse Magdeburg, Magdeburg

Dieter Pfisterer

Member of the Board of Management of Landesbank Schleswig-Holstein Girozentrale, Kiel

Peter Rieck

Deputy Chairman of the Board of Management of Hamburgische Landesbank – Girozentrale –, Hamburg

Dr Bernhard Steinmetz

Member of the Board of Management of DGZ-DekaBank Deutsche Kommunalbank, Frankfurt am Main

Karl-Heinz Tenter

Deputy Chairman of the Board of Management of Sparkasse Moers, Moers

Dr Harald Vogelsang

Member of the Board of Management of Hamburger Sparkasse, Hamburg

Klaus Wächter

Chairman of the Board of Management of Frankfurter Sparkasse, Frankfurt am Main

Gerd Wolf

Member of the Board of Management of Landesbank Baden-Württemberg, Stuttgart

Board of Management

Prof Dr Willi Alda

Chairman

Jochen Ackermann

Michael Andreas Koch

Andreas Schreurs

Supervisory Board of Deka Investment Management GmbH (as of March 2002)

Hans-Jürgen Gutenberger

Chairman

Member of the Board of Management of DGZ-DekaBank Deutsche Kommunalbank, Frankfurt am Main

Hans-Joachim Reichert

Deputy Chairman

Member of the Board of Management of DGZ-DekaBank Deutsche Kommunalbank, Frankfurt am Main

Members

Dr Max Häring

Chairman of the Board of Management of Landesbank Saar Girozentrale, Saarbrücken

Rolf Heberer

Director of NORD/LB Norddeutsche Landesbank Girozentrale, Frankfurt am Main

Christian Klein

General Manager of Landesbank Hessen-Thüringen Girozentrale, London Branch, London

Gerhard Klimm

Executive Manager of LRP Landesbank Rheinland-Pfalz, Mainz

Hans Jürgen Kulartz

Member of the Board of Management of LandesBank Berlin – Girozentrale –, Berlin

Peter Mausolf

Member of the Board of Management of Sparkasse Herford, Herford

Horst Schätz

Chairman of the Board of Management of Sparkasse Roth-Schwabach, Roth

Hans Schwarz

Chairman of the Board of Management of Stadtparkasse Düsseldorf, Düsseldorf

Dr Bernhard Steinmetz

Member of the Board of Management of DGZ-DekaBank Deutsche Kommunalbank, Frankfurt am Main

Heinz Troppmann

Chairman of the Board of Management of Sparkasse Singen-Radolfzell, Singen

Prof Dr Hans Waschkowski

Member of the Board of Management of Landesbank Baden-Württemberg, Stuttgart

Board of Management

Jörg-Peter Lühmann

Chairman

Dr Wolfgang Leoni

Dr Manfred Nuske

**Supervisory Board of DekaBank Deutsche Girozentrale Luxembourg S. A.
(Merger of DekaBank (Luxemburg) S. A. and Deutsche Girozentrale International S. A.)
(as of March 2002)**

Axel Weber

Chairman

Chairman of the Board of Management
of DGZ·DekaBank Deutsche
Kommunalbank, Frankfurt am Main

Hans-Joachim Reichert

Deputy Chairman

Member of the Board of Management
of DGZ·DekaBank Deutsche
Kommunalbank, Frankfurt am Main

Members

Stefan Bichsel

Representative of the Supervisory
Board of Swissca Holding AG, Berne

Andrea Binkowski

Chairwoman of the Board of
Management of Sparkasse
Mecklenburg-Strelitz, Neustrelitz

Eckhard Fiene

Executive Manager of Bremer
Landesbank Kreditanstalt Oldenburg
– Girozentrale –, Bremen

Kurt Gliwitzky

Director of NORD/LB Norddeutsche
Landesbank Girozentrale, Hanover

Hans-Jürgen Gutenberger

Member of the Board of Management
of DGZ·DekaBank Deutsche
Kommunalbank, Frankfurt am Main

Martin Haf

Deputy Chairman of the Board of
Management of Sparkasse Allgäu,
Marktobersdorf

Hans-Heinrich Hahne

Chairman of the Board of Management
of Sparkasse Schaumburg, Rinteln

Klaus Haubner

Chairman of the Board of Management
of Sparkasse Villingen-Schwenningen,
Villingen-Schwenningen

Lothar Heinemann

Chairman of the Board of Management
of Stadt-Sparkasse Solingen, Solingen

Marina Heller

Chairwoman of the Board of
Management of Rhön-Rennsteig-
Sparkasse, Meiningen

Friedel Höhn

Member of the Board of Management
of Kreissparkasse Saarlouis, Saarlouis

Karl-Ludwig Kamprath

Chairman of the Board of Management
of Kreissparkasse München Starnberg,
Munich

Detlev Klug

Director of LRP Landesbank
Rheinland-Pfalz, Mainz

Wilfried Knoblich

Chairman of the Board of Management
of Kreissparkasse Schwäbisch Hall-
Crailsheim, Schwäbisch Hall

Armin Köckerling

Head of Division Asset Management,
Sachsen LB Landesbank Sachsen
Girozentrale, Leipzig

Dirk Köhler

Chairman of the Board of Management
of Sparkasse Uelzen, Uelzen

Heiko Laib

Executive Manager of Landesbank
Baden-Württemberg, Stuttgart

Fritz Lütke-Uhlenbrock

Member of the Board of Management of Bremer Landesbank Kreditanstalt Oldenburg – Girozentrale –, Bremen

Rainer Mach

Managing Director of DekaBank Deutsche Girozentrale Luxembourg S. A., Senningerberg/Luxembourg

Alex Meyer

Managing Director of LBLux S. A., Luxembourg

Bernd-Peter Morgenroth

Member of the Board of Management of LandesBank Berlin – Girozentrale –, Berlin
(to 19.03.2002)

Jürgen Müsch

Member of the Board of Management of Landesbank Saar Girozentrale, Saarbrücken

Alois Paus

Chairman of the Board of Management of Sparkasse Vreden, Vreden

Dr Wolfgang Riedel

Member of the Board of Management of Sparkasse Bonn, Bonn

Hans Joachim Roos

Director of LRP Landesbank Rheinland-Pfalz, Mainz

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