## Deka Group at a glance 2015

Business development indicators		31 Dec 2015	31 Dec 2014
Total assets		107,981	113,175
Total customer assets	€m	240,045	220,356
thereof retail customers	€m	123,058	110,322
thereof institutional customers	€m	116,987	110,034
Number of securities accounts	thousand	4,054	3,922
		2015	2014
Net sales <sup>1)</sup>		19,505	13,169
thereof retail customers	€m	10,196	5,204
thereof institutional customers	€m	9,308	7,965
Sustainability rating <sup>2)</sup>			
imug		Positive	Positive
MSCI		AA	
oekom research		Prime C	Prime C
Sustainalytics	points	73	70
Subtuinary ties			
Sustainable products			
Volume of sustainable retail funds		1.9	1.3
Managed capital in sustainable products (securities)	€bn	6.6	6.2
Proportion of certified buildings in property funds <sup>3)</sup>	%	60	51
Sustainable investment volume of Depot A proprietary investments	€bn	15.2	20
Sustainable HR management			
Employees	Group-wide	4,277	4,183
	Germany	3,858	3,743
Proportion of women in Germany	%	39.5	39.2
Proportion of women in leadership positions in Germany	%	17.8	16.5
Part-time ratio in Germany	%	16.7	16
Turnover rate in Germany	%	3.9	4.2
Financial cost of further training in Germany		1,001	1,170
Sustainable banking <sup>4)</sup>			
Power consumption	GJ	41,900	43,895
Total energy consumption	GJ	70,240	73,211
Paper consumption <sup>5)</sup>	t	559	631
Total drinking water consumption	m³	36,330	39,479
Volume of waste generated	t	326	353
Business trips (Group-wide)	km	21,466,250	21,813,703
GHG direct	kg	1,853,998	1,814,527
GHG indirect	kg	8,217,725	8,097,797
GHG other indirect	kg	3,254,373	3,043,497
Total GHG <sup>6)</sup> emission	kg	13,326,098	12,955,822
Corporate citizenship			

<sup>&</sup>lt;sup>1)</sup> From 1 Jan to 31 Dec in each case (includes Securities and Real Estate business divisions)
<sup>2)</sup> Information as at: imug: 25 April 2016 (uncovered bonds neutral CC, mortgage covered bonds positive B); MSCI: 27 April 2016; oekom research: 1 September

Sustainalytics: 19 June 2015; see also paragraph "Sustainability ratings", p. 11.

<sup>&</sup>lt;sup>3)</sup> See also section "Sustainable products".

<sup>&</sup>lt;sup>4)</sup> Figures (excluding business travel and paper consumption) relate to the four buildings at the Frankfurt site.

<sup>5)</sup> Comprises: letterhead, pre-printed documents, envelopes, forms, copier paper (paper for general office use), printed advertising material/publications

<sup>6)</sup> The GHG Protocol covers five other greenhouse gases in addition to CO2. These are: methane, nitrous oxide, sulphur hexalfluoride and two groups of fluor ohydrocarbons.